

STAFF WORKSHOP  
BEFORE THE  
CALIFORNIA ENERGY RESOURCES CONSERVATION  
AND DEVELOPMENT COMMISSION

In the Matter of:	)	
	)	
Preparation of the 2008 Integrated	)	Docket No.
Energy Policy Report Update and	)	08-IEP-1B
The 2009 Integrated Energy Policy	)	
Report	)	
	)	
Emerging Technologies for the	)	
Integration of Renewables	)	
_____	)	

CALIFORNIA ENERGY COMMISSION  
HEARING ROOM A  
1516 NINTH STREET  
SACRAMENTO, CALIFORNIA

THURSDAY, JULY 31, 2008

10:07 A.M.

Reported by:  
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## I N D E X

	Page
Proceedings	1
Introductions	1
Opening Remarks	1
Mike Gravely, CEC	1
CEC Staff Presentation	4
Energy Commission Infrastructure R&D to Support Integration of Renewables	6
Mike Gravely, CEC	6
Energy Commission Renewables R&D	33
Gerry Braun, CEC	33
Emerging Renewables Initiatives Under Review by the CPUC	51
Jaclyn Marks, CPUC	51
Wind Forecasting Efforts to Improve Renewable Penetration	60
John Zack, AWS Truewind	60
High-Temperature Solar-Coupled Thermal Storage	92
Ray Dracker, Solar Millennium	92
Afternoon Session	117
Panel Discussions	117
Emerging Technologies to Increase Penetration and Availability of Resources	117
Renewable Energy Deployment at Community and Distribution Levels	201
Public Comment	229

I N D E X

	Page
Closing Remarks	246
Mike Gravely, CEC	246
Adjournment	247
Certificate of Reporter	248

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## P R O C E E D I N G S

10:07 a.m.

MR. GRAVELY: Good morning. I'm Mike Gravely. Today we're doing what is, in fact, a third workshop in a series of three on the integration of renewables in California. The workshop today will specifically focus on emerging technologies. So we'll get more details on that in a little.

As we start, we have a WebEx going in addition to the people that are here. And so I'm just going to ask briefly if anybody on the WebEx has any problems that they're having before we start, because we will mute all the WebEx people while we're giving the presentations. And then we'll un-mute everybody during the question-and-answer session.

Our plan is to have a brief question-and-answer session for each speaker, and then in the afternoon we'll have a more detailed public comment. But we will have some discussions, but we will have to cut those off if it becomes a time problem. But we are hoping to have each speaker provide a short question session as part of their presentation. So that's the way it will work

1       today.

2               Logistically for those of you in the  
3       building here, the restrooms are outside and to  
4       the left here. And if there's a fire alarm or a  
5       reason to leave the building, we'll be going out  
6       either the door on the left or the door you came  
7       in in the center. Right across the street from us  
8       is a large park, and we will meet over there until  
9       we're back in the building. It does happen, so if  
10      that happens we'll just go ahead and exit the  
11      building and come back when it's appropriate.

12             There are too many people to actually do  
13      any kind of introduction, so we'll keep the  
14      introductions just to the speakers as they go  
15      through.

16             What I will do, though, briefly is --

17             (Pause.)

18             MR. GRAVELY: Sorry for the confusion,  
19      that's the wrong presentation here. Let's try  
20      that again. We got the wrong presentation, give  
21      us one second.

22             (Pause.)

23             MR. GRAVELY: Sorry for the delay. We  
24      ended up with two files with the same name, or  
25      very close names. Okay, sorry for the delay

1       there. Two files with very similar names.

2               The objectives of our workshop today is  
3       to specifically this workshop is in support of the  
4       IEPR, both the 2008 updated on the integration of  
5       renewables, as well as preparing information for  
6       the 2009 IEPR.

7               We're going to specifically today spend  
8       most of our effort talking of emerging  
9       technologies that can impact the integration of  
10      renewables in California, and also that hopefully  
11      will allow us to accelerate the penetration of  
12      renewables in time for the 2020 30 percent goal.

13              Also, you'll be hearing presentations  
14      through the day on different technologies. And in  
15      the afternoon we have some presentations by  
16      different technology providers. So one of the  
17      questions, also, is determining the actual  
18      commercialization states and the validity of  
19      different technologies being able to influence  
20      California's future.

21              So we'll be looking for feedback and  
22      comments from participants and other individuals  
23      who want to participate in the comment session of  
24      the ability of these technologies impacting the  
25      future in California.

1                   And also when we determine emerging  
2           technologies that are critical to the future of  
3           California, one of the things we're looking for is  
4           to determine if there are things that the state  
5           can do to accelerate the implementation of those  
6           technologies, the fielding of those technologies,  
7           or the use of those technologies.

8                   It ultimately has resulted in a workshop  
9           here and the comments we have, and the work that  
10          staff has done, will be providing an input to the  
11          IEPR that those of you that participate will be  
12          able to review as part of the review process for  
13          the 2008 IEPR. And will also provide input to the  
14          workshop schedule for 2009. So that's the results  
15          of what we are planning on doing today.

16                  So the morning session will be starting  
17          with a presentation from myself on the Energy  
18          Commission infrastructure research and development  
19          projects with a quick review of some of our active  
20          projects and some of the results we've obtained.

21                  Gerry Braun from our renewables group  
22          will talk about the renewable R&D. We'll hear  
23          from the PUC about the initiatives that they have,  
24          and meeting and working towards the 33 percent  
25          renewables.



1           Then we'll start our more specific  
2       discussion from different industry experts on the  
3       wind forecasting and high temperature solar  
4       thermal storage. We'll break around 12:15 to  
5       12:30 for lunch.

6           And then we'll come back in the  
7       afternoon for a couple of panel sessions. We'll  
8       be talking about different specific technologies,  
9       and also we'll be talking about, you know, the  
10      concept of renewables below the transmission  
11      level.

12          And then, as I said, in the afternoon  
13      there's a public session. And we have several  
14      people who have asked to speak during that session  
15      that we will be allowing them to present  
16      information at that time.

17          For those of you, when you came in, and  
18      those of you on the web line you'll get a chance  
19      to download this later. We do also have, in the  
20      back, we're put together several of the emerging  
21      technologies, some information here, handouts --  
22      we've put together a handout that will also be on  
23      the website after today for download, with some  
24      information on different technologies.

25          Some that we're covering today; some

1       that were in addition to what's covered today,  
2       because we weren't able to get everything on the  
3       agenda. And there's some questions and comments  
4       that we're requesting. So there is a specific  
5       document you can review.

6               There are a couple areas we're asking  
7       for particular feedback. And the feedback cycle  
8       is based on this feedback from this workshop,  
9       which is next Friday, at the close of business.

10              So feel free to pick up these. They'll  
11       also be posted on the website as part of this  
12       meeting, where all the presentations today will be  
13       posted that weren't posted before today.

14              So, what I want to cover briefly now is  
15       the -- you know, my office handles the  
16       infrastructure side of the research. And so I  
17       want to cover some of those areas in general, and  
18       talk about the emerging technologies that we have  
19       specifically targeted, that will impact renewable  
20       integration and impact the future use of  
21       renewables or the future increased concentration  
22       of renewables on the utility grid.

23              The 2007 IEPR, this is actually a  
24       distribution system, but it shows the same  
25       concept. As part of emerging technology I think

1 we're in an environment where there's a  
2 significant amount of changes occurring very  
3 rapidly.

4 And so there's a concept change where  
5 the classical distribution system was a one-way  
6 system that generated electricity, went down to  
7 the customer and they used it, and that was the  
8 process.

9 As we go forward and we look at the new  
10 technologies, in addition to very changes in the  
11 way we generate electricity, from renewables  
12 versus other sources, how we transmit that, how we  
13 markets to support that, you'll also see it here  
14 that there's a lot of distributed resources. And  
15 show you the fact that there's solar and wind and  
16 distributed resources, and all these systems that  
17 are built.

18 The grid is anticipated being a two-way  
19 grid so that you'll have, in this case, for  
20 renewables you can have systems where, in the  
21 future, individuals that have renewable resources  
22 on their facilities could potentially become a  
23 generator or provide net energy back to the grid,  
24 as opposed to simply covering their own load.

25 So all these things we'll talk today,

1 I'm sure, quite a bit about smart grid. And so  
2 one of the elements of all this is the  
3 intelligence that's coming, the new technologies  
4 that are coming that allow us to use the  
5 infrastructure of the utility system, and the  
6 ever-increasing infrastructure of the information  
7 technology world and communications and control  
8 world to make these things work in a different  
9 environment than they do today, and provide much  
10 more capability and much more flexibility than we  
11 have today.

12 We look at California's infrastructure,  
13 it's important to understand we have a unique load  
14 profile. And we have a unique system in  
15 California. And so that our system peaks in the  
16 summer, and it peaks very high from the daytime  
17 and the nighttime. And those peaks don't occur a  
18 lot during the year. And depending on different  
19 presentations, but, you know, less than 5 percent  
20 of our energy peak demand occurs less than 5  
21 percent of the time on a yearly basis.

22 So when you look at different  
23 infrastructure solutions and look at different  
24 architecture, it's important to understand the way  
25 our grid operates, and the value that system

1 provides, our system versus one that potentially  
2 may have a much more level and a much more even  
3 profile.

4 The other thing that's important in  
5 California is in addition to the renewable  
6 portfolio standard we talk about today of reaching  
7 33 percent, we have many other directions and  
8 policies that impact us for this greenhouse gas  
9 reductions, efficiency improvements, demand  
10 response initiatives and other areas.

11 So, when we look at solutions it's  
12 important that we look at all the challenges and  
13 in addition to working making renewables work, we  
14 have to integrate this into the other challenges  
15 that are coming along, so that it makes the  
16 problem not quite as simple as if the only issue  
17 we had was integrating renewables.

18 Research is being done, and I'll use  
19 this small section here to talk about the smart  
20 grid element. We're doing quite a bit in that  
21 area, but it is being done from the transmission,  
22 the distribution, the integration and the consumer  
23 end-use side.

24 So we are addressing those with some of  
25 the technologies. Today you'll hear will be at

1 the transmission level, distribution level. We're  
2 not spending a lot today on the consumer end-use  
3 side, but those things are also part of it, the  
4 renewable elements of it.

5 A lot of the work we're doing in the  
6 future is trying to figure out how to account for  
7 and better utilize the distributed renewable  
8 resources in the future.

9 And also the term smart grid comes up a  
10 lot. And I think it's kind of like the new green  
11 phrase. And it's everything that touches the grid  
12 is smart or it's not sexy or not important. So we  
13 are seeing that a lot.

14 But most of the research will indicate  
15 that there are some very specific improvements,  
16 and very specific values the smart grid brings.

17 One of them is that people are  
18 expecting, as we go to a smarter, more capable  
19 grid, of a higher reliability. That's measured in  
20 case of how much time a customer is out. How long  
21 the customer is out. And come back up. And then  
22 decisions that can be made to adjust those times.

23 Also, there are options to meet  
24 reliability needs that we may be able to look at  
25 distributed resources much more effectively and

1 much quicker than we do in the past. And so  
2 there's options to improve that, this  
3 communication and the this ability for the system  
4 to work together.

5 So, we're looking at integrating new  
6 technologies, and we're also looking at using our  
7 old technologies much better.

8 As part of this process we are looking  
9 at one of the measurements as clear operation and  
10 efficient operation and lower cost. So these are  
11 always important to business cases. What we do is  
12 we look at these new technologies. There are a  
13 lot of technologies that are very interesting and  
14 very -- they have good features, but the costs or  
15 the benefits, at the current time do not match up  
16 for the value they're providing to the grid or to  
17 California. So we're having to work on those to  
18 lower the cost or increase the benefit.

19 Ultimately we do this for the customer,  
20 itself, the end user. And ultimately we're  
21 looking to provide those end users more choices of  
22 how to meet their energy needs, whether that is  
23 with more reliable power, with lower cost power.  
24 Whether it's more consistent or whatever it may  
25 be.

1           We want to provide better options to the  
2           end consumer. And we want to provide those at a  
3           lower cost on the overall total cost in the  
4           future.

5           If you look at the different phases of  
6           the research you'll hear a little bit more about  
7           this this afternoon. But in the transmission area  
8           one of the key areas that have evolved in this new  
9           technology impacting renewables, is phase  
10          technology.

11          It's an ability to measure the state of  
12          the system, something in a range of 30 times a  
13          second. And that information is then portrayed  
14          back to the decisionmaking authorities at the ISO  
15          or the utilities. And we were putting these  
16          devices in throughout California.

17          And our group has been working both on  
18          the technology and the measurement, as well as the  
19          use of the data, developing displays for the ISO  
20          and developing information on how to take this  
21          data, better predict this into the grid with the  
22          ultimate goal of as we increase more and more  
23          renewables on the grid, the general perception is  
24          the grid stability will suffer. And therefore we  
25          need better ways to manage that stability and



1       respond with other resources.

2               Also, from the -- this is one of end  
3       customer side, but many of you are aware, as I  
4       mentioned earlier, the goal for demand response.  
5       And the use in that resource in California.

6               What the emerging technologies allow us  
7       to do is automate that and to use that for other  
8       things. In this case we've been doing some  
9       research where we can actually use demand response  
10      as a grid resource for spinning reserve. We could  
11      use it for renewable firming and renewable  
12      support.

13              And so this is an opportunity to use  
14      load in a smart manner, to allow us to actually  
15      respond to the needs of the grid and the changes  
16      in the grid that are occurring as a result of the  
17      higher penetration of renewables, as opposed to  
18      always having to put in new power plants.

19              In addition to that side, we also have  
20      work in commercial buildings in the industrial  
21      side with automated demand response. We've had a  
22      very large increase in that area. We've developed  
23      some pretty specific standards and work in that  
24      area to make this across-the-state standard.

25              But what happens here is in addition to

1 the residential people, we're looking at  
2 automating commercial buildings, lighting, HVAC  
3 and industrial processes. And being able to use  
4 that again as either a resource that's bid in the  
5 day-before, or a resource that's used the day-of  
6 to help control the grid.

7           Grid security is another area where we  
8 are cautiously looking at that. Ultimately if the  
9 electricity can't get to the end user, the  
10 security element of it or the terrorist element of  
11 it, or the just overall concept of the flow down  
12 from the generation to the end customer, we are  
13 looking at those types of systems. Looking at  
14 vulnerabilities in the systems, and looking at new  
15 technologies that will allow us to address these  
16 problems before they go.

17           Ultimately, in this case, if the grid,  
18 itself, doesn't operate, the renewable resources  
19 won't be able to go anywhere of use.

20           Hardware development is also -- you'll  
21 hear some more this afternoon of some different  
22 hardware approaching the commercial phase, or near  
23 commercial phase. This is just showing you one  
24 example of where we're doing work in fault current  
25 limiters to help the stability of the grid, and

1 handle problems with different technologies.

2           There are three different technologies  
3 that are in phases of being evaluated and  
4 demonstrated by different utilities. But the  
5 ultimate goal here is these things provide new  
6 flexibilities and provide the grid ability to  
7 operate at higher capacity rates; and also to  
8 allow us to put more renewable resources through  
9 the existing system.

10           We're also looking at the use of  
11 intelligent agents to work as a system that would  
12 allow us to make decisions onsite to respond. We  
13 have a demonstration project that we're doing  
14 where we're integrating storage and wind and other  
15 issues. And working directly with the ISO on a  
16 signal basis to allow us to communicate and then  
17 make those decisions in a real-time basis. And  
18 then provide the results of that back to the  
19 decisionmaking authority.

20           So here is an example where we're  
21 integrating intelligent software communications  
22 and control to allow us increase the utilization  
23 of renewable resources at times of need.

24           Energy storage is an area where we'll  
25 hear more about today. I'm just going to talk

1       briefly because it's one of the topics that we  
2       think that has a huge opportunity of supporting  
3       California's needs in the future for renewable  
4       integration.

5               There is a full spectrum of storage. On  
6       the upper right side you can see compressed air,  
7       which would be hundreds, if not thousands, of  
8       megawatts, to large systems like hydro, and down  
9       to systems like flywheels and batteries and other  
10      systems, other smaller compressed-air systems.  
11      And even ice storage systems. To use that storage  
12      as it will help us to store the renewed energy and  
13      use it at a time of high value.

14             Energy storage in general is used in the  
15      area of this just shows you the graphical  
16      representation of load leveling, where you're  
17      taking this energy storage at night and using it  
18      during the day.

19             You're using the energy as you have  
20      rapid accelerations or the ISO is calling for lots  
21      of -- energy storage can be used to help level  
22      that out. And, of course, frequency regulation.  
23      As the grid operates all the time and has  
24      variations as it matches load and generation. And  
25      storage is one of the technologies that has the

1 ability to help there.

2 As we do more and more renewables, the  
3 perception is that prediction of that load versus  
4 generation may be much less reliable. And so the  
5 use of these things like storage and demand  
6 response under loads types of systems make it very  
7 useful for controlling the frequency in a much  
8 more cost effective manner than the classical  
9 approach of adding more spinning reserve, or  
10 adding more generation just to sit there in case  
11 there's a need for that energy during one of these  
12 events.

13 This is just a quick collage of the  
14 types of technologies that are currently being  
15 evaluated, both by the Energy Commission, by the  
16 utilities and by industry.

17 And we've done several of those  
18 projects. This shows you just a quick example of  
19 where the different technologies fit. If you look  
20 at the bottom we're talking about everywhere from  
21 small systems that may be in a residential system  
22 or small business of 1 or 2 kilowatts, up to tens  
23 and hundreds of megawatts that would be part of a  
24 grid system or part of a system that would support  
25 a utility.

1           And this just shows you from today's  
2    technology where these fall. And I think you'll  
3    hear a little bit more this afternoon from Dr.  
4    Robert Schainker about some of these applications.

5           It is important to understand one of the  
6    questions comes up is if we have a renewable  
7    portfolio standard going forward and we need so  
8    much storage, one of the research we've been  
9    looking into is if we make up the (inaudible), and  
10   let's just say nominally we decide we want 5  
11   percent, 10 percent, 15 percent of the load to be  
12   supported by storage, this chart just shows you  
13   that in the reality of the next five years, if we  
14   made a decision today, you know, hydro, pumped  
15   hydro and compressed air are capable of providing  
16   tens if not hundreds of megawatts.

17           If we're trying to use newer technology,  
18   I think there are lots of vendors who would love  
19   to sign a contract. But the reality of it is of  
20   getting 100 megawatts of a new battery, or 100  
21   megawatts of flywheels is something that we just  
22   aren't to that point yet.

23           So this is one of those areas where we  
24   think going forward it would be better to find a  
25   need for storage as integrating with renewables.

1 We may want to encourage some of these new options  
2 by demonstrations and by incentives to bring those  
3 systems forward. If it's a decision in the state  
4 that's what we need to meet our future needs.

5 That one didn't come through, but what I  
6 was going to mention here is we have been doing  
7 some research, actually through EPRI -- I think  
8 you'll hear a little more this afternoon --  
9 looking at California and underground sites where  
10 we could do compressed air.

11 So if the decision were made by the  
12 state that we need large amounts of storage,  
13 that's one of the options that could be  
14 considered.

15 We've also done research with  
16 communicating with the ISO. This communication  
17 architecture can be used by many technologies.  
18 This particular one that's used with flywheels and  
19 it was used for spinning reserve.

20 But the architecture in the middle and  
21 the lessons we've learned on how to do that, and  
22 how the signal provides -- it was very useful and  
23 it's being used in other resources today, in  
24 addition to this project that's over with.

25 This just shows you that evaluate

1 technologies. In this case we evaluated the  
2 flywheels of going for a minute up and a minute  
3 down, max to max. We tried to see how well they  
4 performed.

5 Some systems, if you're going to do  
6 frequency response, those are loads that change  
7 very rapidly. So there's a need to absorb energy,  
8 there's a need to provide energy very rapidly. It  
9 could be in a four-seconds-or-less basis. Some  
10 technologies respond well to that; some  
11 technologies don't.

12 This is an example where we just run  
13 some results tests on that to determine what it  
14 could do. We also did some reliability testing to  
15 determine how well the system could respond on a  
16 monthly basis. And collected the data and we've  
17 done this information to share. This is, again,  
18 one example of one technology.

19 So that was a quick overview. What I'll  
20 do now is open up the lines if there are any  
21 questions. And we've got a few minutes here to  
22 take questions on this area before we go to the  
23 more detailed presentation on renewable  
24 technologies.

25 If you have questions please come up to



1 the mike, introduce yourself so we can record your  
2 question.

3 Any questions at all? Sure.

4 MR. DRACKER: Hi. I'm Ray Dracker from  
5 Solar Millennium. Interesting overview on all of  
6 the pot pourri of things that are going into the  
7 so-called smart grid program.

8 I don't know if you've gotten this far  
9 in your analysis, but I sort of have a basic  
10 quantitative question that you might not have an  
11 answer to, but I'll ask it just for the fun of it,  
12 as it relates to both intermittent renewable  
13 energy.

14 My company's a bulk intermittent  
15 renewable energy company. And, you know, if all  
16 goes well hopefully we'll be supplying the state  
17 with 3 terawatt hours of this stuff within eight  
18 years.

19 A couple years ago I did a big study  
20 with the CEC for the CPUC on what the outlook was  
21 for 33 percent renewables. And one of the things  
22 we had to do was predict, as a function of  
23 penetration, what the integration costs were going  
24 to be for bulk intermittent renewables through a  
25 33 percent deployment. And I think I drew a curve

1       somewhere that had numbers on it.

2               Let me get to my question.  If all goes  
3       real well with this smart grid stuff, how much  
4       will you reduce that number by in five years?

5               If the integration cost of bulk  
6       intermittent renewables is \$10 a megawatt hour  
7       without smart grid, how much will it be with a  
8       really well implemented smart grid program?  Would  
9       it be zero?  Will it be \$5 a megawatt hour?  Will  
10      it be -- will it have no impact at all?  Will it  
11      be \$10 a megawatt hour still?

12              MR. GRAVELY:  First of all, I would tend  
13      to agree.  I've yet to see those specific  
14      comparisons, but we, as part of the IEPR process,  
15      and as part of the future IEPR process, we have  
16      done several scenario analyses where we look at  
17      different mixtures of generation and renewables,  
18      and meeting the different standards and how it  
19      fits, and looking at cost allocations.

20              So we have pieces of it being done.  
21      There's one area that we're doing within our  
22      office, and there's an announcement out there,  
23      we're doing a smart grid 2020 research project  
24      where we're trying to define the smart grid for  
25      2020.

1                   And one of the questions is the question  
2                   that you answer here. When someone determines at  
3                   2020 this is what we're going to have, the  
4                   question, what's the business case for making the  
5                   decision.

6                   Ultimately, as I said before, the  
7                   purpose of smart grid as we go forward is to allow  
8                   things to operate cheaper, more efficiently and  
9                   get better information you have.

10                  So I would say -- why don't you put them  
11                  on mute. Somebody's got some background noise;  
12                  they're typing it sounds like.

13                  So I think those are good questions.  
14                  Those are the types of questions that we're  
15                  looking for as part of this workshop. And so I  
16                  would encourage you to make those kind of  
17                  comments.

18                  One of the things we look for in  
19                  addition to the IEPR input, we also look for  
20                  research priorities and those things. And I think  
21                  it's an area, cost and the way you expressed the  
22                  cost and the value of smart grid is an interesting  
23                  way of looking at it.

24                  But I don't think -- I have yet to see  
25                  anybody put it in that perspective. I do believe

1 the ultimate goal of where we're going with smart  
2 grid is to be able to do those types of things and  
3 reduce the cost. And be able to do more, you  
4 know, with less resources.

5 MR. DRACKER: Yeah, very parochial, and  
6 I know there's a lot of different reasons for  
7 doing the smart grid. And that's all great stuff.  
8 But again, I -- what I'd like you to do is when  
9 Cal-ISO and the PUC say that the cost of  
10 integrating lots of solar thermal is going to be  
11 \$8 a megawatt hour by 2018. So we've got to add  
12 that cost to everyone's bid -- turn around and  
13 say, no, it's only going to be \$3 because you got  
14 to do all this smart grid stuff.

15 See, that's the practical short-term  
16 value of some of this stuff.

17 MR. GRAVELY: Okay.

18 MR. DRACKER: So, anyway, enough said.  
19 Thanks.

20 MR. GRAVELY: Thank you. One more  
21 question? Anybody have -- anybody, you can ask if  
22 anybody from the --

23 MR. SHIRMOHAMMADI: I have a question.  
24 Can I ask --

25 MR. GRAVELY: Sure.

1                   MR. SHIRMOHAMMADI: Is this thing  
2                   working?

3                   MR. GRAVELY: Talk into either one;  
4                   yeah, either one.

5                   MR. SHIRMOHAMMADI: You had a slide that  
6                   showed the magnitude of various storage  
7                   technologies. Could you go to that slide, please?  
8                   That one.

9                   MR. GRAVELY: This one, or --

10                  MR. SHIRMOHAMMADI: Yeah, that's the  
11                  one.

12                  MR. GRAVELY: This one here?

13                  MR. SHIRMOHAMMADI: No, the other one.

14                  MR. GRAVELY: Oh, this one here?

15                  MR. SHIRMOHAMMADI: That one, yes. And  
16                  there you mentioned it's not possible to get to  
17                  certain megawatt numbers anytime soon. Could you  
18                  elaborate on why?

19                  MR. GRAVELY: Yeah, yeah. I think what  
20                  happened, the purpose of this research that was  
21                  done for us was we asked a question, is, for  
22                  example, in some areas of the country there's a 10  
23                  percent rule, for example, in renewables, wind.  
24                  Some countries require 10 percent storage when you  
25                  put in wind.

1           And we had a research project where we  
2       went out and talked to all the vendors, and the  
3       industry, and the ISO and said, you know, what are  
4       the needs for the future. And the ISO sent us a  
5       letter saying, we'd like, you know, 250, 500  
6       megawatts today or tomorrow.

7           And I said, well, you know, if the  
8       question is we want hundreds of megawatts in a few  
9       years, we said what technologies can actually do  
10      that. And what we're showing here, I base it on  
11      what's out there. I mean, you know, one of the  
12      problems with new technologies is there's an  
13      element of just because I can build a 10 kilowatt  
14      system doesn't mean I can build a 10 megawatt  
15      system and it'll work the same.

16          So, there's a growth pattern. So we  
17      have lots of technologies. There's propositions  
18      in California now to put in anywhere from 50 to  
19      100 megawatts of storage, megawatt hours, in range  
20      of 1 to 5 or 10 megawatts rating in the near  
21      future, in the next year or so.

22          So the question here we were looking at  
23      from a policy perspective is if the state policy  
24      and the questions came to us saying we need, based  
25      on the introduction of 3000, 4000 megawatts of

1 wind, we need 300 or we need 600 megawatts of  
2 storage.

3 The answer is, if that's true, then the  
4 way you're going to get that in the next three to  
5 five years is either compressed air or pumped  
6 hydro. You're not going to get that from, in our  
7 belief, at least in the research we've seen, from  
8 flow batteries or from lead acid batteries or from  
9 flywheels. And depending on how long you want  
10 it. If we're talking about storage that's  
11 going to last several hours as opposed to several  
12 seconds for one of this application.

13 So we also looked at the technology,  
14 itself. Now, obviously we are a strong advocate -  
15 - I'm a strong advocate of energy storage  
16 technologies and working real hard to demonstrate  
17 those and move those, but there's also a realistic  
18 perspective.

19 If storage becomes a key element to  
20 meeting our 33 percent renewable portfolio  
21 standard in 2020, the mixture of storage is going  
22 to be smoothing like this as opposed to us  
23 investing in a flow battery or something, and  
24 putting out 300 megawatt flow battery systems to  
25 meet the needs.

1           It's just -- and Robert may share later  
2       some cost numbers. These technologies, also the  
3       reason they're out there in the 100 megawatts,  
4       when you build them that big the price per  
5       kilowatt hour is very cost effective for large  
6       systems.

7           It's very expensive to get there, but  
8       when you build large systems it makes sense. If  
9       you're building smaller systems, that's why these  
10      systems are very prominent in the marketplace, is  
11      it costs a lot to get these first two in the  
12      field.

13          But if you're looking at hundreds of  
14      megawatts that cost is there. If you're looking  
15      at 1 or 2 megawatts, it doesn't make sense.

16          MR. SHIRMOHAMMADI: I'm still at a loss.  
17      These numbers would show where we can be in about  
18      five years or so. Is it based on what the need  
19      is? In other words, Cal-ISO told you, I want 1000  
20      megawatt of hydro versus that acid battery; or is  
21      it based on your, the other view that what can be  
22      done in five years?

23          MR. GRAVELY: Well, we'll let --  
24      actually, Dr. Schainker there actually developed  
25      this research for us, so I'll let him help us.



1 DR. SCHAINKER: Yeah.

2 MR. GRAVELY: He can give the specifics  
3 of the chart and also the data. But I think it  
4 was the second part of your question.

5 DR. SCHAINKER: Yeah. Dariush, good  
6 questions. I actually developed this chart so I  
7 can talk to you offline if necessary. But the  
8 fact of the matter is what this chart represents  
9 is what is available. Not what the need is, but  
10 what really is available.

11 In tune with what Mike just said, if the  
12 grid, ISO operator needs, you know, 500 megawatts  
13 of storage, or 500 megawatts of ramping and  
14 regulational, what is out there today and what we  
15 predict would be there in the next five years to  
16 actually deliver that -- and this is a good  
17 representation of it.

18 Now, this is per module. This is  
19 approximate megawatt power levels per module --

20 MR. SHIRMOHAMMADI: Okay, okay, it's not  
21 total --

22 DR. SCHAINKER: Not -- now you could  
23 have, if you had 10,000 sodium sulfur batteries  
24 and they were all working well, yeah, then you  
25 could probably deliver 500 megawatts. But that's

1       unlikely.

2               Per module this is what's available  
3       today. Not to say that we wouldn't need and like  
4       to have something better than that, this is what's  
5       out there. And we shouldn't fool ourselves.

6               MR. GRAVELY: Okay, thank you very much.  
7       Interesting on schedule here, and I'm going to  
8       turn over the podium to Gerry Braun and let Jamie  
9       bring his presentation up. And thank you very  
10      much.

11              I would encourage you to take the  
12      handout and provide us questions across the area  
13      also in addition to comments from the workshop.  
14      Thank you.

15              (Pause.)

16              MR. GRAVELY: We're having an unusual  
17      problem with the technology.

18              (Pause.)

19              DR. SCHAINKER: We not only need a smart  
20      grid, we need a smart projector.

21              (Pause.)

22              MR. DRACKER: Could I ask another quick  
23      question while they get that downloaded?

24              MR. GRAVELY: Sure. Just go up there;  
25      I'll be glad to answer.

1                   MR. DRACKER: Just looking at that last  
2                   Vugraph, if you -- the equivalent of that Vugraph  
3                   that you would have done in 1991 would have had a  
4                   macroSMES on the far-left side at 500 megawatts,  
5                   there were utilities killing each other to be the  
6                   host utility for whatever, you know, the  
7                   macroSMES.

8                   MR. GRAVELY: Well, the macroSMES was a  
9                   demonstration unit.

10                  MR. DRACKER: Right.

11                  MR. GRAVELY: There was not a commercial  
12                  unit available five years ago, yes.

13                  MR. DRACKER: Right, but since 1991  
14                  we've had huge advances in cryogenics, in  
15                  superconducting materials and power electronics.  
16                  However hard it was to do macroSMES in 1991, it  
17                  should be easier to do it today. Except we have  
18                  15 years of lost momentum.

19                  But my question is a simple one. Is  
20                  that technology dead forever?

21                  DR. SCHAINKER: I would never use the  
22                  word forever in an R&D environment that I support.  
23                  But generally speaking, what's happened with  
24                  macroSMES, large, you know, 1000 megawatt five-  
25                  hour SMES, the engineering test model that was

1       being looked at about 15 or even 20 years ago.

2               What's happened with SMES is that the  
3       costs have tripled and quadrupled since -- even in  
4       constant dollars. The cost to build SMES, even  
5       with warm or hot superconductors at 77 Kelvin, et  
6       cetera, rather than we were looking at 11 Kelvin  
7       at that time, but the costs have just gone way way  
8       up.

9               MR. DRACKER: Okay.

10              DR. SCHAINKER: And what's happened with  
11       SMES is that the only niche market that looks  
12       attractive with it today is for very short  
13       discharge times, in seconds, --

14              MR. DRACKER: Right, I understand.

15              DR. SCHAINKER: -- even half a second,  
16       rather than in hours. That ETM device,  
17       engineering test model, --

18              MR. DRACKER: Right.

19              DR. SCHAINKER: -- was looking at a  
20       five-hour --

21              MR. DRACKER: Right.

22              DR. SCHAINKER: -- 1000 megawatt device.  
23       A five-hour, 1000 megawatt SMES device would cost  
24       probably \$30,000 a kilowatt today.

25              MR. DRACKER: Okay.

1 DR. SCHAINKER: When we were thinking 15  
2 years ago we might be able to build it in those  
3 dollars, oh, for less than \$1000 a kilowatt. So  
4 things have changed dramatically for the bad side  
5 on SMES.

6 And, yes, technology's gotten better,  
7 but the cost has just far exceeded the  
8 advancements in the technology.

9 Now if somebody would ever develop a so-  
10 called room temperature super -- magnetic  
11 material, the holy grail of room temperature, then  
12 we'd have a whole different picture with SMES.  
13 But we're not there yet.

14 MR. BRAUN: Okay, ready to go on. I'm  
15 Gerry Braun; I'm going to talk about the flip side  
16 of what Mike was talking about. Mike talked about  
17 adapting the infrastructure to renewable energy;  
18 I'm going to talk about adapting renewable energy  
19 to the infrastructure.

20 I'm going to take it from the technology  
21 perspective to the resource perspective, and then  
22 talk about integration of different dimensions of  
23 renewable energy integration. And then some of  
24 the programs that we're launching to deal more  
25 directly with renewable energy integration issues.

1                   This is the no-silver-bullet chart. On  
2                   the left-hand column you'll see the menu of  
3                   renewable energy technologies. Some of them will  
4                   be fairly familiar.

5                   At the bottom of the list,  
6                   appropriately, are some of the low-hanging fruit  
7                   of renewable energy. We in California did a good  
8                   job in the 80s of launching some renewable energy  
9                   industries, but that was through PURPA. And what  
10                  we didn't launch were renewable energy industry to  
11                  deliver thermal energy, cooling, hot water,  
12                  heating and that sort of thing.

13                  So, the other dimension is that  
14                  renewable technologies either have economies of  
15                  scale that make them want to be deployed as large  
16                  power plants, or they have modularity that allows  
17                  them to be deployed on buildings.

18                  And some of them can scale in other  
19                  directions such that some of them can be deployed  
20                  in an intermediate scale that I'm referring to as  
21                  community scale.

22                  Just to remind us, as I said, California  
23                  was the launchpad of several of our global  
24                  renewable energy industries through the  
25                  implementation of PURPA in the 1980s, including

1 the wind industry, biomass and the concentrating  
2 solar thermal electric industry.

3 And California has another dimension  
4 that's really important to remember, and that is  
5 relative to other countries and other states we  
6 are renewable energy resource rich.

7 We have the best solar energy radiation  
8 for concentrating solar and total solar radiation.  
9 We have the best geothermal resources. We have  
10 world-class wind resources. And we have  
11 substantial agricultural and forestry waste  
12 streams.

13 And we're also renewable energy R&D rich  
14 in the sense that one-third of all global  
15 investment, venture capital investment in clean  
16 energy, mostly renewable energy, comes from  
17 California.

18 And we have a legacy of far-sighted,  
19 ratepayer-funded R&D in renewable energy. First  
20 couple decades led by our utilities. And the  
21 Energy Commission has picked that up and moved it  
22 forward.

23 We have actually in California also some  
24 policy or market interventions. Modest, actually,  
25 by global standards. Over ten years an average 20

1 to 30 percent subsidy for photovoltaics on  
2 buildings. And a portfolio standard that  
3 obligates our investor-owned utilities to bring on  
4 significant additional quantities of renewable  
5 energy.

6 This chart some of you are probably  
7 familiar with. I've rearranged it a bit. The  
8 over-arching policy in California that we're being  
9 driven by is the AB-32, the reduction in  
10 greenhouse gas emissions.

11 And then there are other policies that  
12 impact renewables at the different levels of the  
13 market. The big renewables, we have the portfolio  
14 standard; and the building-integrated renewables,  
15 we have, as I mentioned, the California Solar  
16 Initiative. And also the IEPR recommendations  
17 from 2007, which set a target of zero energy new  
18 residential buildings by 2020, and zero energy  
19 commercial buildings by 2030.

20 And then in the mid range we have some  
21 very specific bioenergy, biopower, biofuels  
22 targets that really probably apply at the  
23 community scale.

24 We need to keep our thinking about  
25 renewable energy integration in context. The



1 global investment in renewable energy in 2007  
2 approached \$150 billion, which is two and a half  
3 times the total global investment in commercial  
4 aviation. It's not a small industry anymore.

5 What we're going to see as a result are  
6 new technologies that are being commercialized  
7 elsewhere coming into the California market. And  
8 we need to accommodate that through our R&D  
9 programs and our policies.

10 I mentioned that renewable energy  
11 integration has multiple dimensions. We're,  
12 today, focused on the dimension of integrating  
13 supply and delivery. But we also need to think in  
14 terms, at the building scale at least, integrating  
15 renewable energy and efficiency.

16 And in terms of more traditional  
17 electric system planning, we need to -- we used to  
18 talk about optimizing the cost of generation by  
19 the appropriate levels of baseload, intermediate  
20 and peaking generation. Now we're kind of talking  
21 about baseload, intermittent and peaking  
22 generation.

23 We need to strike a balance between  
24 where renewables are deployed, whether at the  
25 remote areas where the resources are excellent.

1 Or onsite in buildings. Or in the local  
2 communities where there may be opportunities.

3 Size, as we talked about, we have  
4 different sizes of renewable options, just as in  
5 the case of storage. And we need to consider  
6 that.

7 Technologies, I'll talk about this a  
8 little bit more later, but we have obviously  
9 commercial technologies and emerging technologies.  
10 We need to account for that. And we are looking  
11 at renewable energy technologies that will be  
12 enabled in their integration of the market by  
13 other technologies, such as energy storage.

14 This is a conceptual chart, I would say,  
15 it's not accurate. I borrowed it from a  
16 colleague. But what it does is help put in  
17 perspective that we have different renewables  
18 that -- renewable options and resources that will  
19 fit together in ways that create an optimum and an  
20 economically least-cost mix of supply.

21 Baseload resources, biomass and  
22 geothermal, intermediate capacity factor resources  
23 such as wind. and then solar, which is, as we  
24 know, matches our peaks in California well. And  
25 with the integration of energy storage, can be

1 shifted around to perfectly match our peaks. So I  
2 just wanted to kind of give you that perspective  
3 that we could look for a renewable energy-based  
4 future because we have the resources, the mix of  
5 resources that other folks don't have, to work  
6 with.

7 Commercial versus emerging. We're  
8 talking here today about emerging technologies.  
9 And I just decided to use the chart I showed  
10 before to kind of differentiate between  
11 technologies that are commercial, are commercially  
12 available, and those that are more in the still-  
13 developing category.

14 And you'll see, if you scan across this,  
15 that several technologies are both. We have,  
16 particularly where there is substantial venture  
17 capital investment; we had a commercial menu of  
18 technologies as in photovoltaics. And an emerging  
19 menu of technologies. Also, for example,  
20 photovoltaics, biofuels and some of the other  
21 technologies where there's substantial DOE or  
22 venture capital investment.

23 And something we need to account for  
24 that it's not just the technology that we need to  
25 look at in terms of differentiating commercial

1       versus emerging, it's the infrastructure to  
2       deliver the technology.

3               And the picture here isn't quite as  
4       heavy with -- in California. We have the  
5       commercial capacity in several of the big  
6       renewables areas, and some other areas. But,  
7       again, because the thermal renewables, renewable  
8       energy heating and cooling technologies, didn't  
9       benefit the creation of industries and retail  
10      infrastructure in California did not benefit from  
11      PURPA. So we don't have the legacy of industries  
12      that were spawned by previous policy  
13      interventions.

14             And these can be very big contributors  
15      in the future. And we need to think about them in  
16      the integration context.

17             I want to turn to our research and  
18      development programs very briefly. I want to talk  
19      about some of the things that we are doing that  
20      are aiming our program more in the direction of  
21      integration.

22             First of all, our renewable energy  
23      collaboratives, we sponsor these, the Energy  
24      Commission sponsors these. These are statewide  
25      networks of government, industry, environmental

1 groups and educational institutions. You'll hear  
2 from one of our collaborative leaders later today,  
3 Case Van Dam from the Wind Collaborative.

4 The technical staffs execute  
5 collaborative research that address both the front  
6 end, the headlights of our RD&D programs, and also  
7 stakeholder priorities. And we have three  
8 collaboratives in place; a fourth dealing with  
9 solar energy is being -- is in the formation  
10 stage.

11 What we expect in terms of research  
12 contributions from our collaboratives. First, we  
13 need, as I said, headlights, we need to look ahead  
14 in terms of the cost and performance that we can  
15 expect from renewable energy options. And the  
16 improvements that will be coming, driving by the  
17 scale-up of the industry, of the incremental  
18 innovation that the industry will be doing  
19 automatically as it competes.

20 We need to assess the next generation,  
21 the emerging technologies. And we, definitely  
22 from a planning perspective, in terms of coming up  
23 with the optimum mix and deployment of renewable  
24 energy, we need technically validated supply  
25 curves for all of our major renewable energy

1 sources.

2 And we need to do that in the context of  
3 scenarios that would achieve even greater levels  
4 of renewable supply in the future.

5 What we're doing with the collaboratives  
6 is to try to stabilize the research programs by  
7 putting in place two-year funding for the four  
8 collaboratives. And we are looking to the  
9 collaboratives to create the kind of research  
10 collaboration that we were blessed with in the  
11 earlier stages in California, where the Energy  
12 Commission, the Department of Energy, the  
13 utilities and the research institutes of the  
14 utility industry were all working together on  
15 specific projects. And we're hoping to recreate  
16 that.

17 So that was the research, the front-end  
18 of our program. I want to talk a little bit about  
19 our development and demonstration strategies and  
20 efforts.

21 We have three potential strategies. We  
22 have a limited amount of resources that we can  
23 apply to renewable energy R&D at the Energy  
24 Commission. We could use those resources to  
25 create new options, to improve existing options,

1 or to enable deployment.

2 And quite clearly, now that we have a  
3 very aggressive RPS, our emphasis needs to be on  
4 the latter. And so we are emphasizing renewable  
5 energy integration. And in doing that, we're  
6 targeting the technology gaps that occur when  
7 you're trying to put new technology into new  
8 places.

9 And also optimizing the economic value.  
10 When we're talking about a mix of renewable energy  
11 resources, we need to understand how that mix will  
12 occur at different levels in the market.

13 And then, of course, Mike and his  
14 colleagues are working on the optimization of  
15 transmission distribution to accommodate  
16 increasing levels of supply.

17 So we have three new programs with  
18 solicitations planned for later this year. One  
19 deals with utility-scale renewables. And the  
20 target really is enabling technologies. We're  
21 looking at a situation where at least in solar  
22 thermal electric there's a development boom going  
23 on. Ray can talk about that a little bit later.  
24 Proliferation of solar thermal technical  
25 solutions. We need to really sort through that

1 and help the policymakers sort through that.

2 Integration of thermal energy storage  
3 and natural gas in solar thermal electric plants  
4 is going to be a key issue. The existing plants  
5 are natural gas hybrids. The future looks like it  
6 wants to be more integration with thermal energy  
7 storage, but it may be that both hybridization and  
8 energy storage will work together. But perhaps in  
9 different ways than in the past.

10 And then we'll be hearing from John Zack  
11 about forecasting. But thinking really broadly,  
12 think about a building energy system that is  
13 smart. For example, with solar sources, electric  
14 and heating.

15 It will be helpful to have real-time  
16 forecasts of solar energy delivery to the building  
17 if it's smart enough to figure out what to do  
18 ahead and has energy storage and that sort of  
19 thing. So we have a lot of potential need for  
20 better, real-time resource forecasts in the  
21 future.

22 And, of course, now we're focused on  
23 what does Cal-ISO need. But there are a lot of  
24 other needs that will be served if we can bring  
25 this kind of capacity onstream.



1           Our targets for the solicitation, and  
2       these are just some of the targets, thermal energy  
3       storage and forecasting. And try and understand  
4       the high value integrated solutions that involve  
5       storage and wind and solar and natural gas.

6           The second solicitation, this one is  
7       probably the first one that will be coming out.  
8       Related to this intermediate level of deployment.  
9       We're calling it renewable energy security  
10      communities.

11          And there are many communities in  
12      California that are actually looking to renewable  
13      energy as an economic component, as a component of  
14      their future economies. Trying to get to, you  
15      know, full reliance on renewable energy.

16          And they're doing it for a reason, and  
17      that is to stabilize their energy costs; to put  
18      themselves in a better competitive position; to  
19      generate jobs; and their goals are going to be  
20      stability for energy cost, for the local renewable  
21      energy resource. And they're certainly going to  
22      integrate renewable energy deployment with  
23      efficiency and demand response capacity.

24          So, we're excited about this initiative.  
25      Our solicitation targets are to help the

1 communities take the next step down the road,  
2 addressing scale-up risks and innovation  
3 opportunities that are available.

4 And actually build the technical  
5 infrastructure. And one way we can do that is to  
6 tap our university campus communities. Some of  
7 them are well along toward this concept of  
8 basically self reliance in terms of energy. And  
9 they also have the ability to train the next  
10 generation of engineers and practitioners in this  
11 area.

12 Just to mention, we are planning for  
13 this particular solicitation, and we'll be doing  
14 this for all of the solicitations, workshops to  
15 just talk about the subject, to talk about the  
16 topic, talk about the issues and try to get input  
17 to finalize the solicitations.

18 So we have three workshops scheduled on  
19 August 6th here at the Energy Commission; August  
20 8th in Downey at Sempra; and the 12th at PG&E in  
21 San Francisco.

22 I mentioned earlier the -- and I'm  
23 talking now about turning to renewable energy  
24 secure buildings -- other parts of the world that  
25 are moving forward with renewable technologies in

1 a different way than we are here in California.

2 I point to Europe in the case of  
3 buildings. The European Union plus Switzerland,  
4 that's what the EU-27 plus CH is, have policies in  
5 place to encourage renewable energy heating and  
6 cooling.

7 As a matter of fact, there are now large  
8 conferences on that subject. Not here in the  
9 United States, but in Europe. And in fact, Europe  
10 is, in a very short period of time, is at the  
11 level of generating about a thermal gigawatt of  
12 heating from just solar collectors. Not  
13 photovoltaics, but thermal collectors.

14 So, we're looking at renewable energy  
15 secure buildings. We'll have a solicitation in  
16 this case. The technical gaps that we're looking  
17 at relate more to the products that will be  
18 wanting to come into the market. And there's a  
19 whole set of technical infrastructure requirements  
20 there that we can support including testing,  
21 evaluation and rating of products, product  
22 innovation, field tests, codes and standards  
23 support, and technical assistance to architects  
24 and builders.

25 So we will be targeting these types of

1 things in our solicitation. And we may take a  
2 page out of the book of the efficiency programs  
3 and look at the possibility of a California  
4 renewable energy product technology center. So,  
5 we're looking at some new approaches.

6 In summary, as I've said, we're seeing  
7 that global energy deployment is going to drive  
8 incremental innovation and cost reduction. That's  
9 happening. We don't need to drive it from here.

10 We are, in California, the best venue to  
11 understand renewable energy integration. We have  
12 so many resources, including the technical  
13 capacity and the resources, and our utilities are  
14 very progressive. We have the ability to lead the  
15 world in understanding renewable energy  
16 integration.

17 We have to address all dimensions of  
18 renewable energy integration. And there's more  
19 than just the supply delivery dimension.

20 We need to look at scenarios for a  
21 totally renewable energy based economy. And we  
22 have a somewhat uneven industrial capacity in  
23 terms of renewable energy supply. We need to kind  
24 of balance it out. Right now it's all electric.  
25 But the thermal uses of renewable energy are going

1 to be important.

2 So, our priorities, research that's  
3 driven by the vision of a renewable energy based  
4 economy. And development and demonstration of the  
5 high value integrated solutions.

6 Thank you very much. And I have left  
7 about five minutes for questions.

8 Robert.

9 DR. SCHAINKER: Gerry, Robert Schainker.  
10 I really appreciated your presentation and thank  
11 you very much.

12 In particular, I had never seen this  
13 concept before -- but it really is quite  
14 straightforward now that I think about it -- is  
15 the idea of having base, intermediate and peaking  
16 renewables. That slide you showed was very  
17 informative, so I thank you for that.

18 My question, though, is a little  
19 different. And that is, and I would think that  
20 you have this, I just didn't see it in the slides  
21 yet, the carbon dioxide savings that would occur  
22 for different amounts of penetration of various  
23 types of renewables. I'm sure you have that, but  
24 it would seem this would be very important to  
25 present to particular political audiences in the

1 state.

2 So, maybe you want to comment on that.

3 MR. BRAUN: Yes. And I welcome that  
4 comment and I agree with it. And I would mention  
5 that I think one of the next things we need to do  
6 is to look at the CO2 impact of some of the  
7 heating and cooling options.

8 You know, 15 percent of our residential  
9 energy consumption is water heating. You know, we  
10 have states that are basically saying all new  
11 water heaters are going to be solar. We haven't  
12 gotten to that point, but that could have a big --  
13 you know, that would have a material effect on our  
14 greenhouse gas targets.

15 And, as you know, as we all know, that  
16 half of our energy supply goes into buildings.  
17 And a big share of that is heating and cooling.

18 And so I think that when we look at  
19 those numbers we're going to be impressed by what  
20 might be possible. And having said that, I would  
21 say that, you know, we don't have the blessing of  
22 an industry out there that is, you know, doing the  
23 work that has to be done to get the policies in  
24 place that are needed for this to support the kind  
25 of deployment we need.

1                   There's kind of a chicken-and-egg thing.  
2       You need the industry first, and they promote the  
3       policies, and then the policies come and promote  
4       the industry. We're starting from almost a  
5       standing start here.

6                   Other questions? Okay, maybe we've made  
7       up about three minutes on our schedule.

8                   (Pause.)

9                   MS. MARKS: I'm Jaclyn Marks and I'm a  
10      policy analyst at the California Public Utilities  
11      Commission. I work on implementing and developing  
12      policies for the renewable portfolio standard.  
13      And I would like to thank Gerry for the  
14      opportunity to be here today, and also for your  
15      very informative overview of PIER's new direction  
16      on renewable energy research, development and  
17      demonstration. And your focus on enabling  
18      technologies.

19                  I think what I'm going to present here  
20      today will complement the work you're doing. And  
21      I'm really excited about that because with limited  
22      state resources we always want to make sure that  
23      we're complementing each other's efforts, and not  
24      duplicating them.

25                  My first caveat is I'm here to speak

1       mainly about the emerging renewables resource  
2       program. But this program has not yet been  
3       approved by the PUC. It's a proposed decision at  
4       the time. So when I say we, I'm not actually  
5       speaking for the Commission. I'm either speaking  
6       on behalf of my own views, or the views of my  
7       colleagues in the energy division.

8               So, last July PG&E and SDG&E filed the  
9       ERP application. And the primary ERP activity  
10      that the utilities are requesting is to  
11      demonstrate renewable resources or technologies  
12      that have completed preliminary assessment or  
13      testing, but require performance validation to  
14      confirm their feasibility for commercial use.

15             So the focus is on demonstration to  
16      bridge the gap -- to bridge the valley of death  
17      for mostly emerging renewable technologies,  
18      generation technologies. But this also could  
19      include enabling technologies such as storage or  
20      other technologies that facilitate grid  
21      integration.

22             PG&E requested \$30 million over two  
23      years, and SDG&E requested \$15 million over two  
24      years. And many are probably wondering what about  
25      Southern California Edison.



1           Well, SCE did not participate in the ERP  
2       application. Last March they filed their own  
3       application for a renewables integration and  
4       advancement program. Their request is for \$30  
5       million over two years to focus primarily on grid  
6       integration.

7           That application is still under review  
8       at the PUC. It's in the very early stages. And  
9       one question we are exploring right now is what  
10      are other state agencies or private companies  
11      doing in this area, so that we avoid duplication.

12           So, I could see a lot of work that PIER  
13      is doing in that regard. So I think this has been  
14      a really great discussion so far.

15           PG&E and SDG&E together have only  
16      requested funding for three projects. Once the --  
17      if the application is approved they will submit  
18      requests for additional projects.

19           And the three projects at the time  
20      include a UC Merced solar testing center. PG&E  
21      requested \$2 million to fund the center. That's  
22      only part of the funds, and they would be looking  
23      for funds from other sources.

24           For a wave connect project to test new  
25      wave energy devices across the Mendocino-Humboldt

1 coast. But that project is still in the very  
2 preliminary stages. So the money they're  
3 requesting at the time is for a feasibility study.

4 And then a wastewater biomethane  
5 demonstration plant in San Diego to demonstrate  
6 the feasibility of turning wastewater, natural gas  
7 into pipeline quality natural gas.

8 So, we in the energy division see the  
9 ERP program consistent with the central  
10 recommendations of the economic and technology  
11 advancement advisory committee, the ETAC, to AB-32  
12 and limitation. They're advising the Air  
13 Resources Board on emerging technology issues.

14 And one of their central recommendations  
15 is to promote clean energy innovation and  
16 commercialization, especially demonstration  
17 finance for clean energy.

18 And one quote that I thought was  
19 particular significant relates to the rationale  
20 for approving ERP is, in the view, absence of  
21 funding for project demonstration is a significant  
22 impediment to the maturation of new technologies.  
23 And it's consistently identified by thought  
24 leaders as a major gap in the financial  
25 architecture of clean energy.

1           Public sector managers view  
2       demonstration as the responsibility of the private  
3       sector, while private sector investors view it as  
4       too risky. So this is really one of the main  
5       rationales for doing demonstration technologies.

6           In terms of the CPUC's rationale for why  
7       ERP is important, we, in the energy division,  
8       think that it fills a gap, an important gap, in  
9       the RPS program. The RPS was designed for  
10      commercially proven projects, not emerging  
11      technologies. And our current contract evaluation  
12      protocols are not designed to evaluate  
13      precommercial technologies.

14           So the utilities have submitted power  
15      purchase agreements for our approval for emerging  
16      projects. And a lot of these projects are  
17      significantly greater than the market price  
18      referent, the MPR, and require above-market funds.

19           So, in our view, it would be more  
20      efficient to help demonstrate that project first,  
21      you know, to spend less money on the demonstration  
22      than pay for the above-market funds, which are  
23      limited.

24           So, another rationale that our  
25      conversations with the investment community, the

1 value of a power purchase agreement for an  
2 unproven technology is less than a PPA with a  
3 proven technology, even if, you know, this new  
4 project has a PPA, it's still not necessarily  
5 going to get the financing it needs to be built,  
6 because the technology isn't proven.

7 So, rather than committing the limited  
8 above-market funds for power purchase agreements  
9 with emerging technologies, we're encouraging the  
10 utilities to use ERP as a mechanism towards  
11 demonstrating and applying these technologies  
12 towards commercialization.

13 We also view ERP as an important  
14 mechanism to reach the 33 percent RPS by 2020 and  
15 the 2020 AB-32 goals. These statewide mandates  
16 have contributed to increased demand for renewable  
17 energy. We've seen a limited supply in  
18 California. And as a result of these factors,  
19 increasing prices.

20 We're also seeing competition from other  
21 states for renewable energy. They have their own  
22 RPS mandates. So we see ERP as a way to reduce  
23 this imbalance between supply and demand by  
24 increasing the supply of energy technologies. And  
25 as a result this could help alleviate pressure on

1 renewable prices.

2 So, in order to insure these benefits by  
3 2020 we've established three guiding principles  
4 for ERP. The first, projects must possess  
5 efficient renewable potential to address state  
6 renewable and climate change goals.

7 The second guiding principles, that  
8 projects must achieve commercialization at a  
9 competitive price within the 2020 timeframe.

10 And third, ERP must benefit California  
11 ratepayers through either developing technologies  
12 specific to California and the western region, or  
13 coordination between IOUs and other emerging  
14 technology programs to avoid duplication.

15 So, as I mentioned at the beginning,  
16 it's really important to us that we work together  
17 with PIER and that we coordinate with PIER so that  
18 we're not doing the same types of funding.

19 One thing we had recommended in the  
20 proposed decision was to do an investment, a  
21 renewable technology assessment report, to assess  
22 the gaps. And I was very excited when I saw on  
23 Gerry's presentation that you're already doing  
24 that. So, it's definitely a clear area where your  
25 research is going to help the utilities in

1 reaching their goals.

2 And that's pretty much where we are  
3 right now with the emerging renewables resource  
4 program. It still needs to be voted on by the  
5 Commission. But we do have another program that  
6 the Commission has already approved, and that's  
7 the RD&D program for the California Solar  
8 Initiative.

9 That was approved last year and that is  
10 a \$50 million budget until about 2017 to fund  
11 distributed solar technologies. And \$10 million  
12 has already been allocated to the Helios project,  
13 to building the construction of the Helios  
14 project. And one of their goals is low-cost  
15 solar.

16 And one key distinction between ERP and  
17 the CSI program is ERP will focus on utility-scale  
18 renewables, while CSI focuses on solutions,  
19 demonstration of and enabling technologies for  
20 distributed solar.

21 So that's pretty much it. That's what  
22 we're doing now. And I'm happy to take any  
23 questions.

24 MR. SHIRMOHAMMADI: Jaclyn, this is  
25 Dariush Shirmohammadi with Oak Creek Energy. Do

1       you have a presentation for what you just talked  
2       about? Do you have a written presentation?

3               MS. MARKS: I have notes, so I'm happy  
4       to share them with you afterwards.

5               MR. SHIRMOHAMMADI: I do appreciate  
6       that.

7               MR. DRACKER: Jaclyn, you might have  
8       explained this and I missed it, but is this plan  
9       to be an ongoing program. Will you do -- do you  
10      do solicitations every year, every other year?  
11      And what's the vision for how the funding will  
12      grow or stabilize or drop because of the budget  
13      crisis, or whatever?

14              MS. MARKS: Right, that's a great  
15      question. Right now this is presented as a two-  
16      year pilot program. And then after two years we  
17      will reevaluate the program to decide if there's a  
18      need for the program in the future, and what  
19      changes we should make to the program at that  
20      time.

21              MR. DRACKER: Okay.

22              MS. MARKS: Okay, thank you very much.

23              (Pause.)

24              MR. BRAUN: Our next presenter will be  
25      John Zack with AWS Truewind. We've had a good

1 collaboration with John and his company in our R&D  
2 efforts in wind energy. And welcome John to the  
3 podium.

4 DR. ZACK: Thank you very much, Gerry.  
5 I'll be talking about the wind forecasting efforts  
6 to improve renewable penetration.

7 The outline of my presentation is that  
8 I'll start talking a little bit about the  
9 challenge of wind, and in general, geophysical  
10 renewable forecasting. And talk a little bit  
11 about the methods that we use to forecast time  
12 scales and how the needs challenges vary over  
13 different time scales. And then the operational  
14 use of forecasting right now, as well as some  
15 comments about the value of forecasting.

16 So, first, some comments about the  
17 fundamental need, which is to predict the power  
18 production of individual wind generation resources  
19 or aggregates of those resources over some desired  
20 time interval from a few minutes ahead to many  
21 hours and even days or weeks or months ahead. So  
22 there's a need over a wide variety of time scales  
23 and over different spatial scales from an  
24 individual resource out to aggregates of those  
25 resources.



1                   And the meteorological problem  
2       corresponding to that is to predict the wind  
3       speed, direction and air density at each turbine  
4       location on each of the windfarms on the same time  
5       intervals of look-ahead periods.

6                   And that translates into a huge  
7       challenge meteorologically because of the  
8       variations in wind and other atmospheric  
9       variables, as well, are driven by atmospheric  
10      features that originate and evolve and dissipate  
11      over a wide range of space and time scales under  
12      the control of a broad spectrum of physical  
13      processes.

14                  And unfortunately, the current  
15      observational systems are able to measure only a  
16      small fraction of that variability. So we're  
17      handicapped with the fact that there's a huge  
18      range of processes going on and we can only  
19      observe a fraction of those. So we're quite at a  
20      disadvantage when we start out trying to forecast  
21      wind or solar or other atmospheric variables, as  
22      well.

23                  So the way we meet the challenge, and  
24      this applies to the forecasting community, as a  
25      whole, though here I'm specifically depicting the

1       ewind system, which is AWS Truewind forecasts, in  
2       the chart on the right there.

3               And this is composed of a combination of  
4       physical, also known as NWP or numerical weather  
5       prediction models and statistical models. And  
6       this is generally true of most forecast providers.

7               So the spectrum you see on the right, it  
8       is true not only of the Truewind system of most  
9       providers that provide renewable forecasts for  
10      solar or wind.

11              And there's a diverse set of influence,  
12      widely varying characteristics. You see those on  
13      the left, ranging from large-scale models run in  
14      government centers to regional weather data, to  
15      the data from the wind power facilities,  
16      themselves, and offsite met data.

17              And the importance of the specific  
18      models and data types vary with the look-ahead  
19      period. So, for a short-term forecast it's  
20      different in terms of what's important, what data,  
21      what models than it is for a day-ahead or many-  
22      day-ahead forecast.

23              And it's also important to realize that  
24      the different forecast providers vary in the way  
25      they use the data and the model. So some

1 providers will rely on certain types of models  
2 more than others, and not even use certain types  
3 of models and rely totally on other types of  
4 models.

5           So I'm going to go through briefly the  
6 fundamental components of the system. One is, as  
7 I mentioned, these physical models which are the  
8 numerical weather prediction models. And they're  
9 based on differential equations for basic physical  
10 principles, conservation of mass, momentum,  
11 energy. These are close to what you may know as  
12 computational fluid dynamic models. And these are  
13 really CFD models and adapted for atmospheric  
14 purposes.

15           And these solved on a three-dimensional  
16 grid, and you have to start out by specifying the  
17 initial value of all the variables for each grid  
18 cell. On the right you see an example of an NWP  
19 model grid. And those are wind vectors over the  
20 Bay Area, San Francisco, and part of the central  
21 valley.

22           And these models simulate the evolution  
23 in the atmosphere over a 3-D volume. In order to  
24 start out that process you have to specify the  
25 value of temperature, pressure, winds, all the

1        basic variables of each one of those cells.  You  
2        don't have measurements in every cell.  And that's  
3        the source of a lot of the uncertainty, is that  
4        each cell needs a value, but you only have  
5        measurements separated by maybe 50, 100, 200  
6        kilometers.  And it's in three dimensions, not  
7        just in the horizontal plane.

8                So you can appreciate this is a huge  
9        problem, there's a lot of uncertainty as you start  
10       out, not knowing the state of the atmosphere.  And  
11       the models predict the state of the atmosphere  
12       from the initial state quite well if you know the  
13       initial state.

14               As you can see, because of the  
15       uncertainty to specify the initial values, you  
16       don't know the values of the initial state at  
17       every one of those grid cells.

18               So some forecast providers rely only on  
19       government-run physical models.  Others run their  
20       own models.  And the reason why you might run your  
21       own models, as we do at Truewind, is to optimize  
22       and model configurations for the forecasting of  
23       near-surface winds.

24               And the NWP run at government centers is  
25       optimized for temperature and precipitation

1 forecasting for typical public applications.  
2 They're not designed for specific applications of  
3 near-surface wind forecasting. And they also can  
4 use higher horizontal vertical resolution on a  
5 three-dimensional grid. And the government  
6 models, because we can focus that resolution over  
7 a given area. We can -- simulations more  
8 frequently. We can incorporate data used by  
9 government models. And we can also execute a  
10 number of simulations that will have the  
11 sensitivity of the models for near-surface wind  
12 forecasting, something we call ensembles. And I'll  
13 mention a little bit more about that in a minute.

14 The other component of the statistical  
15 models, and many of you are familiar with these,  
16 these are empirical equations derived from some  
17 training sample. They have predictor data and  
18 then you derive a model. And there are many  
19 model-generating methods, linear, regression,  
20 neural networks. And we use a number of those  
21 within our forecast system, as do most forecast  
22 providers.

23 And the role of statistical models is to  
24 correct systematic errors in the NWP forecasts.  
25 So those statistical models, they don't have all

1 the details of the surface of the earth and other  
2 physical processes exactly accurate, do accumulate  
3 some systematic errors, and the statistics are  
4 there to correct that.

5 And they also have the local processes  
6 that are smaller than the grid cells in the NWP  
7 model. And we can also incorporate additional  
8 observational data that was received after the  
9 last NWP model run, or that's not effectively  
10 included in those physical models.

11 And we can also combine met forecasts  
12 and power rating to power predictions directly,  
13 which is what we call an implicit plan output  
14 model which bring me to the third type of model  
15 that we use.

16 So there's three types of models that  
17 are prominent in these forecasting systems. The  
18 physical models or NWP models, adjust the NWP  
19 output. And then the plant output models, which  
20 are really the relationship of met variables to  
21 power production for specific wind generation  
22 resource.

23 So, once you have a met forecast, wind  
24 direction, wind speed and so on, you have to  
25 produce a power production forecast. You need

1       that relationship.

2               And these models can be statistical or  
3       they can be physical, and they also can be  
4       implicit or explicit. In fact, you can have an  
5       actual planned output model or you can have a  
6       model that's implicit in your statistical models  
7       that I was referring to previously.

8               And the role of these plant output  
9       models is to model the facility scale variations  
10      in wind among determined sites. So, from one  
11      turbine to another, the wind varies on a minute-  
12      by-minute, hour-by-hour basis.

13              So the NWP models model on a larger  
14      scale flow of general conditions for the wind  
15      facility. Then the planned output model has to  
16      estimate how much the wind varies from one turbine  
17      to another, the turbine layout effects, the wind  
18      effects and other operational factors such as how  
19      many turbines are available, the turbine  
20      performance characteristics and so forth. So,  
21      that's the three main components of a forecast  
22      system.

23              And the fourth concept that comes into  
24      the forecasting process is the notion of forecast  
25      ensembles. So this is based on the idea that

1       there's uncertainty present in any method due to  
2       the input data, the model type and the model  
3       configuration.

4               And the ensemble approach is to perturb  
5       the input data or model parameters within their  
6       range of uncertainty and produce a set of  
7       forecasts, an ensemble, if you will.

8               And the benefits are that an ensemble is  
9       often the best forecast, rather than any one  
10       individual forecast. And the spread of the  
11       ensemble provides a case-specific measure of a  
12       forecast uncertainty. So now we can look at one  
13       set, one time period, or one set of days in which  
14       the forecast may be more uncertain than in the  
15       others. And this is a way of estimating what that  
16       uncertainty is.

17              So, in terms of forecast products we  
18       have a number of forecast products produced. And  
19       the most direct is the deterministic predictions,  
20       which is the most likely megawatt production for a  
21       specific time interval. And this can be tuned to  
22       minimize the performance for a certain metric,  
23       such as the root mean square error or the mean  
24       absolute error.

25              So when you invent a deterministic



1 prediction it's minimizing some property of the  
2 forecast, you know, the mean absolute error or  
3 some statistical aspect. And when you tune it for  
4 one parameter, you may not hit optimal performance  
5 for a different parameter. That's something to  
6 keep in mind.

7 Now, if you have perfect deterministic  
8 forecasts, then you wouldn't need any other types  
9 of forecasts because you have the answer.

10 Unfortunately, as you know, we don't get perfect  
11 deterministic forecasts in the actual megawatt  
12 value for any time interval you want.

13 And that leads to things like  
14 probabilistic predictions. We have confidence  
15 bands. Our probability of exceedance value.  
16 There's a certain probability of exceeding a  
17 certain output for a certain period of time.

18 And then there is forecasts of events.  
19 The probability of a certain type of event  
20 occurring in a specific time window. And  
21 typically those events are large changes in power  
22 production up or down ramps, as they are referred  
23 to. So you can look at the probability of the  
24 event or the most likely values of the event  
25 parameters such as the amplitude of a ramp, or the

1 duration of a ramp.

2 So that gives the operator a warning  
3 over a time window that he may have a certain  
4 event which may be different than the  
5 deterministic prediction, which tells you the most  
6 likely value of megawatt production.

7 And then there's the situational  
8 awareness products. So that if you use this in  
9 the forecast you can be aware of significant  
10 weather regimes or get a feeling for the  
11 geographic patterns of the way to get confidence  
12 in the forecast predictions that are explicitly  
13 made either deterministically or probabilistically.

14 Now time scales are very important when  
15 it comes to both using and making forecasts. On  
16 the use side, in the short term, minutes-ahead,  
17 that's the regulation time scale where there's  
18 real-time dispatch decisions made for energy  
19 ancillary services. So that's one time scale of  
20 importance to users.

21 Hours-ahead, you know, one to six  
22 typically. Load-following issues. Short-term  
23 adequacy analysis occurs in that time scale. And  
24 we're talking about the next operating hour unit  
25 commitment. So, that's a different application of

1 the forecasting process.

2 And day-ahead, talking about the day-  
3 ahead unit commitment. Ancillary services  
4 forecasting as opposed to dispatch. And then most  
5 trading activities occur by the market  
6 participants in the day-ahead timeframe.

7 And multiple days ahead we're talking  
8 about the long-term adequacy analysis.

9 And the forecasting problem also changes  
10 by time scale. On the short time scale, minutes  
11 ahead, we're talking about forecasting large  
12 eddies or turbulent mixing transactions from a  
13 turbulent regime, maybe, to a less turbulent  
14 regime.

15 These are very rapid and erratic  
16 processes that occur on very short time scales.  
17 And they're mostly not observed by the current  
18 sensor network. You don't have any way of knowing  
19 where these eddies are, or what the profiles of  
20 turbulent mixing are. So it's very difficult to  
21 make forecasts in this time scale. It's hard to  
22 beat a persistence forecast, which is what you  
23 have now. And it's often your best forecast for  
24 minutes ahead.

25 And we tried to improve upon that by

1       using what we call autoregressive trends.  
2       Basically saying what's been happening at the  
3       windplant over the last five minutes or ten  
4       minutes. And extrapolating those trends forward  
5       in time in some way, perhaps working in whatever,  
6       other weather, offsite weather data we might have.

7               And it would be helpful to have high-  
8       resolution three-dimensional data from remote  
9       sensing to help map these features that would help  
10      improve those forecasts.

11             On the hours-ahead timeframe, the  
12      problem's a little bit different. There's  
13      circulation features such as sea breezes,  
14      mountain-valley -- are larger. They're still  
15      rapidly changing and have short lifetimes. But  
16      they can be partially sensed with the current  
17      sensors. We can detect their existence, but not  
18      very much about their structure.

19             And we use a mix of all our regressive  
20      trends with offsite data. And the NWP starts to  
21      become more valuable here because now we can start  
22      to initialize all those grid cells on this scale.  
23      Remember on the minutes scale turbulence, we can't  
24      initialize the NWP model. We have no data on that  
25      timeframe.

1                   And if we have three-dimensional data  
2           from remote sensing we can really improve the  
3           hours-ahead timeframe. Now, days ahead, the  
4           important -- systems here on the lows and highs,  
5           and you see the nightly news or in the newspaper;  
6           and these are slowly evolving features that have  
7           long lifetimes. They've been well observed with  
8           current sensor network.

9                   And NWP does really well. As I  
10          mentioned before we use statistical adjustments  
11          that correct the system errors, but we're able to  
12          define the initial state. And on the day-ahead  
13          timeframe, numerical weather prediction models do  
14          quite well. Although we can always use more data  
15          in the data-sparse areas, such as here in  
16          California. Over the Pacific Ocean, a huge data-  
17          sparse area and affects the accuracy of the day-  
18          ahead forecasts and beyond.

19                  So, in terms of forecast evaluation  
20          issues, the evaluation approach depends on the  
21          type of forecast, whether it's deterministic or  
22          probabilistic; whether you're looking at hourly  
23          values or minute values or daily values. Or are  
24          you looking at events, ramps. So there's  
25          different types of forecasts, you have to evaluate

1       them differently.

2               For a deterministic forecast standard  
3       metrics include the Bias, mean absolute error and  
4       root mean squared area, measures the overall size  
5       of the error in different ways. And focusing on  
6       maybe your smaller errors or bigger errors. But  
7       you're looking at the typical size of errors when  
8       you're evaluating deterministic forecast.

9               And you also look at error frequency  
10       distributions; say, how often do you make an error  
11       that's larger than say 20 percent of capacity, or  
12       some number that you might be interested in.

13              Now, probabilistic forecasts are  
14       different. They're never wrong in the sense that  
15       you have an error for specific forecasts. So you  
16       can't get the error of a specific forecast  
17       probabilistically. You have to look at the  
18       reliability. If you say there's an 80 percent  
19       chance of something happening, does it really  
20       happen 80 percent of the time. That's  
21       reliability.

22              And sharpness is the degree to which you  
23       can discriminate between events or values. As I  
24       say, there's a hundred percent chance that we'll  
25       have power from a wind plant, I'll be reliable,

1       there will be power from the wind plant a hundred  
2       percent of the time, right. But that doesn't give  
3       you any sharpness to differentiate that you'll be  
4       able to differentiate between cases where you have  
5       lower power or higher power output. So the  
6       sharpness is the other aspect of a probabilistic  
7       forecast.

8               Now event forecasts, the ones with a  
9       different approach, you have to look at the -- and  
10      it's deterministic -- a hit rate, a false alarm  
11      rate. If I say, in effect, it will occur, will it  
12      actually occur; how often; or will it not occur  
13      and be a false alarm. So there's a different way  
14      of evaluating the event-oriented forecast.

15             And we also must consider the objective  
16      of the forecast, that forecast can be optimized,  
17      as I mentioned before for specific metrics. So  
18      you should really evaluate a forecast based upon  
19      its objective. And also based upon what  
20      information's relevant to the user, you know.  
21      What's the user's cost function in the application  
22      of the forecast.

23             So, in terms of typical range of  
24      forecast accuracy, you see in the chart on the  
25      right, it's for an individual windfarm. The

1 forecast time step of one hour. Size of the  
2 aggregate and the time scale does matter. And you  
3 will have forecast error typically increases very  
4 rapidly in the first few hours because of the  
5 accumulation of the error from all those small-  
6 scale features that we don't model very well,  
7 don't measure very well.

8 But then it tends to flatten out as you  
9 go after about six hours or so. You see the mean  
10 absolute error as a percent of capacity, levels  
11 off somewhere around 15 percent or so as you go  
12 past the 12-hour look-ahead point. And this is  
13 because in a day-ahead mode we do a pretty good  
14 job. As I mentioned, NWP models forecast quite  
15 well because they have the data, they can simulate  
16 the atmosphere on the large scale quite well.

17 So you don't accumulate error as rapidly  
18 after about, you know, 6 to 12 hours. It's a  
19 small scale, it's very hard to measure, very hard  
20 to predict with the tools that we have right now.

21 Now, there's always the issue of  
22 forecast comparison, what forecast is doing  
23 better, what methods are doing better. And  
24 comparisons are complicated by the fact that  
25 there's a lot of factors that affect the forecasts



1 performed as beyond the merits of an individual  
2 forecast or individual method.

3 I listed a few of them here. I'm going  
4 to mention just a couple of them in a little bit  
5 more detail. The regional aggregation, the  
6 quality of the data from the wind plant.

7 So, in terms of regional aggregation,  
8 this is an example from the Alberta forecasting  
9 pilot project that ran from May of 07 to April of  
10 08. There were three forecast providers, two from  
11 Europe and AWS Truewind.

12 We forecasted for 12 farms, for one- to  
13 48-hour period ahead. And you'll see the mean --  
14 number of mean square area on the right, here for  
15 look-ahead periods going from zero to 40 hours.

16 And the interesting thing is the topmost  
17 line, the darker blue, root mean square error for  
18 the windfarm average, which is about 50 megawatts  
19 per farm in this case.

20 And then the lighter blue line there is  
21 the regional average root mean square error for  
22 the forecast. There are four regions in this  
23 project, 158 megawatts per region on average.

24 And then the red line there is the  
25 system, the root mean square error. And you can

1       see, because of the aggregation the regional day-  
2       ahead forecast is 15 to 20 percent lower than for  
3       the individual farms.

4               So you get a 20 percent improvement in  
5       your root mean square error just because you  
6       aggregated your regions. Now, 50 megawatts to  
7       about 158 megawatts.

8               Then you go to the systemwide in this  
9       case a little over 600 megawatts, you're 40 to 45  
10      percent better than forecasting for individual  
11      farm. You haven't done anything differently.  
12      It's just because the random error for the  
13      individual farms, to the degree that they're not  
14      parlayed, it will offset each other.

15              So, this aggregation effect sometimes  
16      leads to confusion in evaluation of different  
17      forecasts. There was a group that went over to  
18      Spain to look at the Spanish TSO use of  
19      forecasting. And they came back and reported that  
20      the accuracy of their forecast system is  
21      phenomenal because they reported that there was  
22      about 5.5 percent root mean square error for 48-  
23      hour-ahead forecasting. You'll notice, quite a  
24      bit lower than what we were getting in Alberta.

25              And the reality of it is that that is

1 not so phenomenal because you have to consider  
2 that the Spanish system has about 15,000 megawatts  
3 installed, 575 windparks, average about 30  
4 megawatts per park. And the peak generation is  
5 about 10,000 megawatts.

6 So when you look at the size and  
7 diversity of the system, you have a much lower  
8 mean square area. So if you're comparing what was  
9 done in a system like this comparing to say  
10 Alberta where you have a small system, a virtually  
11 individual farm, that the magnitude of errors are  
12 much different. So you have to keep that in mind.

13 Now, another factor that affects  
14 performance quite a bit and often beyond the  
15 control of the forecast is the availability of  
16 quality data of the wind generation resource.

17 This is an example from California. On  
18 the left is a reference wind generation resource;  
19 and on the right is one that's adjacent to that.  
20 So these are right next to each other. And one  
21 provides much higher quality data than the other.  
22 The one on the left has six met towers and reports  
23 availability pretty reliably.

24 On the right availability is more of an  
25 issue. You can see wind speed versus power there.

1 And there's a lot more spatter because there's  
2 only one met tower. And they weren't quite as  
3 reliable about reporting outages so you get a lot  
4 more spatter. Or as even wind speed, it's more  
5 uncertain what the power production will be.

6 You will have the annual MAE, mean  
7 absolute error. The one on the left, which has  
8 better data, remember these two are right next to  
9 each other, adjacent, see the same wind regime,  
10 all the forecast methods are the same here.

11 And you can see 11.3 percent annual mean  
12 absolute error for the better data provider. And  
13 for the other data provider it was not quite as  
14 good, 14.6 percent. So that's a difference of  
15 about 3.43 percent of capacity. That's over 30  
16 percent difference in error relative to that 11.3  
17 percent. Just because of the quality of data from  
18 the wind facility, itself.

19 Now, in terms of where we are on  
20 operational use. Forecasting in the U.S. right  
21 now. This is an overview of the use of  
22 forecasting by U.S. balancing authorities. So,  
23 California ISO using forecasts for their PIRP  
24 program, which was implemented in 2004, this is  
25 reused for market purposes only, not for grid

1 operations up till now.

2 Then we deliver hourly forecasts for  
3 four- to ten-hours ahead for this program. And  
4 once per day day-ahead forecasts at 5:30 a.m. And  
5 there's an RFP process right now to expand the  
6 scope and use of the forecasting services. And  
7 the idea is to bring that into the grid operations  
8 procedure as we move forward here.

9 Now, ERCOT in Texas began operation of  
10 forecasting July of this year, about 30 days ago.  
11 And we are the forecast provider, and provide one-  
12 to 48-hour-ahead forecasts every hour there. And  
13 they are using it for the management of grid  
14 operations, but they just got started with that,  
15 so it's still in the shake-out period as to what  
16 do we do and how do we use these.

17 New York ISO also began, curiously  
18 enough, July 1st. And we're working with them to  
19 provide forecasts. And they have a slightly  
20 different mode. They get 15-minute forecasts for  
21 zero to eight hours out at 15-minute intervals.  
22 And they're updated every 15 minutes, and they're  
23 on 15-minute intervals. And they're twice per  
24 day, two calendar day-ahead forecasts. So 4:00  
25 a.m. and 4:00 p.m. we have the two-day-ahead

1 forecast. And the short-term forecast, one-hour-  
2 ahead timeframe, are used for grid management  
3 operations.

4 The Midwest ISO recently selected a  
5 forecast provider. They're going to go ahead with  
6 a centralized forecast system. We're not the  
7 provider there. I don't know all the details.

8 And PJM is in the process of a  
9 forecasting procurement. It plans to have an RFP  
10 out in the fourth quarter, and forecasting  
11 sometime in 09.

12 And Bonneville Power is also looking at  
13 forecasting options. Right now they get forecasts  
14 from individual plants. And each plant can decide  
15 how they forecast.

16 So, just a few words about the  
17 California ISO PIRP program. It's a voluntary  
18 program; resources can opt in or out hourly. In  
19 order to participate they have to pay a  
20 forecasting fee, which is currently 10 cents per  
21 megawatt hour. And they have to provide real-time  
22 data, according to the PIRP protocols. And they  
23 have to schedule to the PIRP next operating hour  
24 forecasts. It's a four-hour-ahead forecast.

25 And if you do that and you're part of

1 the program, there is a reduction in market price  
2 risk. There's also an exemption from some of your  
3 system management charges. And you also get an  
4 hour-ahead, a day-ahead forecast for other uses,  
5 as well.

6 And right now PIRP is only wind,  
7 although the processes and motion to include solar  
8 probably by 09. There's a whitepaper on the PIRP  
9 page of the California ISO website talking about  
10 the requirements for the solar aspect of PIRP.

11 So, in terms of the obvious question is  
12 the value of forecasting. How much is it worth,  
13 and it's a hard thing to quantify. It's still  
14 under debate.

15 Value comes from many different  
16 interconnected ways. There's savings from the  
17 efficient selection of generation mix.  
18 Maintaining grid reliability; market activities.  
19 And there has been some recent grid integration  
20 studies that have attempted to quantify cost  
21 savings here in California, as well as New York  
22 integration study. One done in Ireland.

23 And they all have pretty much the same  
24 flavor, which on this slide here, a couple of  
25 charts. This is a study that was done by GE with

1       AWS as a subcontractor. Considered four different  
2       scenarios. Two of them were for 2010, one 20  
3       percent renewable energy and one with 33 percent.

4               The value of day-ahead forecasting was  
5       analyzed for both of those scenarios. And you can  
6       see charts on the right there which look at the  
7       reduction variable cost according to these  
8       scenarios. And they consider the day-ahead  
9       forecast and the variations in spot prices and  
10      fuel displacement.

11             And the bottomline is that the state-of-  
12      the-art forecast, according to this study, saved  
13      about 75 million a year in the 2010 -- scenario;  
14      that's the 20 percent. And then in the 33 percent  
15      renewable scenario, it was \$175 million savings.

16             And a large fraction of potential  
17      savings from a perfect forecast can be realized  
18      right now. And if you look on the right there,  
19      the light yellow bars are the difference between  
20      what you get with a perfect forecast, in terms of  
21      savings, and the state-of-the-art forecast.

22             And while there's room for an additional  
23      savings, you can see that most of the savings,  
24      according to how this -- and the similar results  
25      were obtained in New York -- come from the current



1 state-of-the-art forecast. And there's a lot of  
2 value right now. And a little bit more value  
3 would be realized by improving forecasts, but the  
4 value can be realized now.

5 And another important point here is that  
6 most of the savings are realized by nonwind  
7 generators. And the chart on the right there  
8 showing that solar, and I should say hydro and  
9 nuclear actually realize a lot of the savings when  
10 you have forecasts. Though, if you don't use  
11 forecasts, the chart at the right, the costs go up  
12 for the other generation resources.

13 So, finally, just a look to the future.  
14 How will forecasts improve? I have the top three  
15 listed there. Three and two relate to better use  
16 of models, either by improving the model or using  
17 cheaper computer power to make better use of those  
18 models. And, in general, models are ahead of the  
19 data right now. So the real improvement in  
20 forecasts is going to come from more and better  
21 data.

22 And a lot of this potential is on the  
23 zero-to-six-hour timeframe. Remember, I talked  
24 about we don't measure the small-scale features  
25 very well. We can't use NWP models very well on

1       that timeframe.

2               So, as we get new remote sensing tools  
3       we'll be able to better measure the smaller scale  
4       features, and that will open the door to better  
5       zero to 6 hour ahead forecasts, which will be very  
6       valuable for that hour-ahead commitment,  
7       reliability, use of ancillary services.

8               So, I think that is where we're going to  
9       make major improvements over the next five years,  
10      enable better grid management with intermittent  
11      resources.

12              Now, of course, we also get better  
13      global data from satellite-based sensors. And  
14      that should help the day-ahead and beyond  
15      forecasts, as well. But probably not as much as  
16      the improvement we expect in that short-term  
17      period.

18              So, just to summarize here, as I said,  
19      the forecasts are made with a combination of  
20      physical and statistical models. And we use that  
21      to construct an ensemble forecast. And a  
22      composite is usually the best forecast. And  
23      dispersion or spread of that is an estimate of  
24      uncertainty.

25              The relative importance of different

1 methods and data types varies. Short-term, the  
2 long-term, different providers look at it  
3 differently, depending what data you have. And  
4 keep in mind that different parts of the forecast  
5 system are important under different  
6 circumstances.

7 And forecasts can be customized for  
8 specific objective. Remember the type of  
9 forecast, event versus deterministic,  
10 probablistic. And even if you have a  
11 deterministic forecast, you can optimize it for  
12 root mean square error, mean absolute error or  
13 other metrics.

14 And forecast performance varies due to  
15 many factors, makes comparisons difficult,  
16 especially casual ones. And the quality of data  
17 is an important factor. And centralized forecast  
18 systems have been implemented in several balancing  
19 authorities in the U.S.; and others are in the  
20 process of implementing them.

21 And grid integration studies certainly  
22 indicate that there are even for day-ahead  
23 forecasts the current state of the art has very  
24 large value. So we need to facilitate their use.  
25 That the use is coming along now, but in recent

1 years they haven't been very heavily used. And I  
2 think that's starting to change now, and we'll be  
3 able to realize some of those savings that the  
4 grid integration studies estimate.

5 Thank you.

6 MR. BRAUN: Thank you, John. I think  
7 we'll hold questions until the period at the end.

8 I'd like to introduce Ray Dracker from  
9 Solar Millennium. And Ray will be giving us an  
10 overview of thermal energy storage and how that  
11 would work as an enabling technology with solar  
12 thermal electric.

13 MR. DRACKER: Thanks, Gerry.

14 (Pause.)

15 MR. GRAVELY: In the interest of time we  
16 could take a couple questions, if you want, now  
17 (inaudible). So why don't we, since we have a few  
18 minutes, we're going to go ahead and break, but I  
19 thought you might suggest to when. John, do you  
20 want to come back just a second in case there are  
21 a couple questions.

22 (Pause.)

23 MR. GRAVELY: So there's a mike there.  
24 Are there any questions at all while we're doing  
25 on the presentation for John? You can use the

1       mike right there if you don't mind, John.

2               DR. SCHAINKER: Thank you for your  
3       excellent presentation. Since we have a few  
4       minutes I'm curious if your company or yourself  
5       looked at this Texas outage that happened -- not  
6       outage, but this wind event February 26th 08. And  
7       was there any predictions made of that with your  
8       software before or after to see what would have --  
9       if the predictions -- just to throw out a  
10      question. I just thought maybe you had some  
11      insights that other people don't have on that.

12             DR. ZACK: Actually we have looked at it  
13      quite extensively. At the time we were providing  
14      forecasts to ERCOT in a test mode, and they  
15      weren't being used anywhere within the ERCOT  
16      system, but they were being delivered.

17             So we actually had a set of real-time  
18      forecasts that were there. And it turned out that  
19      they performed quite well. In fact, we compiled a  
20      report if anybody was interested in it. So, the  
21      report with only public information. So I can  
22      send it to anybody. It's really a (inaudible)  
23      Truewind internal report that we made available to  
24      ERCOT, as well as other people who were interested  
25      in that event.

1                   And what had happened was ERCOT day-  
2           ahead unit schedules over-estimated the amount of  
3           power output that was projected for that time  
4           period. It happened about 6:00 p.m., I think,  
5           6:40, on February 26th.

6                   DR. SCHAINKER: Over-estimated wind  
7           generation.

8                   DR. ZACK: Over, yeah, I think they  
9           estimated about 1000 megawatts in that period of  
10          production. And it came in around 300 or so. So  
11          there was that, of course, you know, they had  
12          other reserves available. And the real problem  
13          came in that the other reserves did not live up to  
14          their commitment.

15                  So had everything in the non-wind world  
16          went according to plan, so actually the  
17          reliability issues were in the non-wind part of  
18          the system. And that's why they got into the  
19          difficulty they did.

20                  Now, true, the unit scheduling of the  
21          wind plants over-estimated the amount of  
22          production, but only by about 700 megawatts, which  
23          is not that big a deal, you know, in what they  
24          normally have to deal with there.

25                  But actually our forecasts, we give them

1 two different types of forecasts, most probable  
2 value and 80 percent of probability of exceedance  
3 value.

4 And the production during that whole  
5 period was actually between those two values.  
6 Between the 80 percent number and the most  
7 probable.

8 So, actually they would have had a very  
9 good idea of what was happening; it was a very  
10 predictable event. And the reason why they didn't  
11 have an idea is because they didn't have an  
12 operational forecasting system. And the  
13 individual resources do a variety of things such  
14 as some of them submit yesterday's production as  
15 today's schedule or tomorrow's schedule.

16 And there's no uniformity and there's no  
17 enforcement of quality there, which is why they've  
18 gone to a centralized system.

19 DR. SCHAIKNER: Okay, thank you. I just  
20 thought I'd ask a question --

21 MR. DRACKER: One other quick question.  
22 Everything you talked about for wind is going to  
23 be needed for solar. It's going to be much easier  
24 to do for solar, but it's all going to be needed.  
25 Is anyone doing anything about it? Is Cal-ISO

1 even thinking about that for solar?

2 DR. ZACK: Well, the PIRP will be  
3 expanded to solar probably in 09. And, as I  
4 mentioned, that forecast system with the NWP  
5 models, the statistics -- NWP models put out solar  
6 forecasts and they can be adjusted.

7 So, everything there applies to solar  
8 being easily adapted. You can also do ocean-wave  
9 forecasting if you needed that.

10 MR. DRACKER: Okay. I'm Ray Dracker; I  
11 work for Solar Millennium. Solar Millennium is a  
12 solar powered development company, as well as a  
13 solar systems engineering company.

14 And so through the development company  
15 we do a lot of engagement with the market and our  
16 customers. And the market and our customers are  
17 the large southwest U.S. utilities and the control  
18 area operators like Cal-ISO and the like.

19 And so we're trying to understand what  
20 those entities need and want. And then we turn  
21 around to our systems engineering company and say,  
22 well, how can we design systems that can give the  
23 market what it wants.

24 And so that kind of gets to exactly the  
25 point of this workshop and this particular talk.



1 And that is what can be done to integrate thermal  
2 energy storage with concentrating solar thermal  
3 power to provide something more valuable to the  
4 electric grid.

5 Just another tiny bit of background.  
6 After the second oil shock in 1977, the U.S.  
7 Government, under the auspices of the Energy  
8 Research and Development Agency, launched a huge  
9 renewable energy program. And I believe the solar  
10 thermal program, as it was known then, was maybe  
11 the largest of everything, bigger than PV, bigger  
12 than wind, bigger than biomass and geothermal.

13 At the time there was no independent  
14 power industry, there was no QFs, there was no  
15 PURPA. And so the electric industry were the  
16 utilities. And so there was a big effort to try  
17 to see what it would mean -- what should solar  
18 thermal power look like from the utility/user  
19 perspective.

20 And one of the reasons why it was an  
21 attractive technology was because thermal energy  
22 storage could be integrated and provide the kind  
23 of additional value that we're all talking about  
24 today.

25 So, a lot of the ideas I'm going to talk

1 about for the next 25 minutes were thought of 30  
2 years ago. And there's not a whole lot new here.  
3 We've made some progress on commercializing this  
4 stuff, maybe not nearly as much as you'd like over  
5 30 years. But, anyway, all these ideas are 30  
6 years-plus old.

7 So how does thermal storage work with  
8 concentrating solar thermal power. What are the  
9 ways that -- what are the physical ways that you  
10 do thermal energy storage. And what are the  
11 benefits. So that's what I'm going to try to  
12 cover quite quickly here.

13 Here is a quick schematic of a solar  
14 power plant without storage. This kind of has a  
15 little cartoon that looks like a solar trough. My  
16 company is doing many different solar  
17 technologies. The one we're focused on  
18 commercially right now is solar trough technology.  
19 But I'm going to try to make this presentation  
20 cover all the different technologies.

21 But whether this is a solar trough and  
22 that heat exchanger in the middle is an oil-to-  
23 water heat exchanger, or if this is a nitrate salt  
24 sensor receiver and that heat exchanger is a salt-  
25 to-water heat exchanger, or if the thing on the

1 left is a parabolic dish collector with a hydrogen  
2 heat pipe and a Sterling engine on the right side,  
3 or even if it's a photovoltaic array with an  
4 inverter, it's all the same.

5 The thing runs, what I call run-of-sun.  
6 When the sun's above cut in insolation, the thing  
7 turns on. It operates kind of proportionally to  
8 how much additional solar energy you put in. And  
9 when the solar energy goes away, it turns off. So  
10 that's kind of the way all run-of-sun solar power  
11 systems work.

12 And, of course, you know, as we  
13 discussed just previously with the challenges of  
14 wind, a utility system control guy would prefer to  
15 not have it that way.

16 Here is a schematic of, again I show a  
17 solar trough system, here's the schematic of a  
18 power system with integrated thermal energy  
19 storage. This is a two-tank indirect system.  
20 And, again, this is nitrate salt. It could be any  
21 number of different fluids.

22 But basically the heat transfer fluid in  
23 the solar collector is a synthetic oil. And that  
24 energy is either sent to a steam generation system  
25 to make electric power, or sent to a salt heat

1       exchanger to store the thermal energy in a hot  
2       salt tank. And then the hot salt tank can  
3       discharge and make steam when you want to make  
4       steam off your storage system.

5               I am not an expert on all of these  
6       things. Again, these ideas have been worked on  
7       for 30 years. Sandia National Laboratories, DLR  
8       in Germany, a lot of work going on in southern  
9       Spain at the PSA. And then NREL has most recently  
10      re-initiated a storage program.

11             But there's any number of ways to do  
12      this. One is to store the energy in a single  
13      phase liquid. You can use two-tank indirect  
14      storage, as I just indicated. Or direct storage  
15      if your heat transfer fluid is the same as your  
16      storage media. You could use a thermocline which  
17      eliminates a tank but creates other complications.  
18      The liquids, for the most part, have been looked  
19      at or been salts and synthetic oils.

20             Also you can store thermal energy in a  
21      phase-change medium. There's different materials  
22      to do that. The benefits of that, of course, you  
23      store some of the energy as latent heat as opposed  
24      to sensible heat. And then if you're working off  
25      of a steam rankin cycle, you've got to boil water.

1 And sometimes you can match things up  
2 thermodynamically a little better.

3 And then lastly there's the potential  
4 use of concrete, which is a fairly inexpensive  
5 mass storage media. Obviously you've got to  
6 transfer the heat into the concrete and then  
7 transfer it back out. This is show promise. DLR  
8 in Germany and Spain is working on this concept  
9 the hardest.

10 Our company has been focused on using  
11 nitrate salt storage. General logistic, couple of  
12 shots here of engineering drawings. Here's just  
13 the layout of a hot tank and a cold tank. And the  
14 current salts we're working on have very high  
15 freezing temperatures, which is a bad thing.  
16 We're working on salts with lower freezing  
17 temperatures.

18 But basically we're in the process right  
19 now of melting salt in our Andasol-1 project.  
20 Once that melts, it's going to stay liquid for 30  
21 years hopefully. If it freezes we're in big  
22 trouble.

23 We mount all the heat exchangers and the  
24 pumps above the tank so, you know, if something  
25 goes wrong you just gravity drain it into a tank

1 and then you go from there.

2 Another illustration there of what the  
3 thing looks like. And here's some pictures of the  
4 thing in construction. These are all built now;  
5 and, again, we're in the process of melting salt.  
6 These big white buildings are where all the salt's  
7 stored in its solid form before we start the melt.

8 So, we're building this on a large  
9 scale. And here's just some of the design  
10 parameters. Again, two tank, cold tank  
11 temperatures about 300 C, the hot tank about just  
12 under 400. And, again, we've very high freezing  
13 temperature of 223 degrees C.

14 You can imagine it's a challenge to keep  
15 something above that temperature for 30 years  
16 straight. But we will do it.

17 The benefits of just direct integration  
18 of thermal energy storage, as opposed to going to  
19 electric energy storage is sort of that turn-  
20 around efficiency of 95 percent. Ninety-five  
21 percent of the thermal energy we put in we get  
22 back out as thermal energy. And, of course, we  
23 convert that thermal energy to electricity, about  
24 a 40 percent conversion efficiency, 35 to 40  
25 percent.

1                   Why, again, molten salts? We based the  
2                   design of our salt system on the Solar Two design  
3                   that was built for central receiver plant in the  
4                   early -- designed in the early 90s and built in  
5                   the early and mid 90s.

6                   It's a mixture of sodium and potassium  
7                   nitrate. And can't quite see that entire diagram,  
8                   but you try to mix those in a way that gives you  
9                   the mix of thermodynamic properties you're working  
10                  toward. And one of the desires is, again, to have  
11                  a low freezing temperature.

12                 Again, molten salts got high specific  
13                 heat relative to material costs. Low degradation  
14                 rate at the temperatures we use it at. And it's  
15                 environmentally benign. If it freezes -- it drops  
16                 on the ground and freezes, you shovel it up and  
17                 you can use it as fertilizer.

18                 Molten salts have been used as a thermal  
19                 energy storage medium in many industries for many  
20                 decades. And we've been, you know, the industry,  
21                 the solar industry's been working to lean on that  
22                 body of knowledge.

23                 The Andasol-1 plant was financed on a  
24                 totally non-recourse debt basis. And so that kind  
25                 of tells you the confidence level the banks have

1       that this is a commercially viable technology.

2               Again, a lot of applications in the  
3       process industry. This graphic's courtesy of  
4       Bertrams Heatec, which supplies these systems on a  
5       package basis. They've been working with us on  
6       several of our projects, supplying components and  
7       system design.

8               Here's a brief history of how nitrate  
9       salt or molten salt's been evaluated in the solar  
10      business. And this is, you know, cross, you know,  
11      three or four continents here. In Japan in the  
12      early 80s and France, here in the U.S. And most  
13      recently the Italians are doing a lot of good work  
14      on the use of nitrate salt for solar power.

15              A few people have asked me, you know,  
16      right now the solar thermal business, or the  
17      concentrating solar power business is booming in  
18      Spain. And it's because they have very high feed-  
19      in tariffs; tariffs that would be unacceptably  
20      high even in states that have the aggressive  
21      greenhouse gas targets that we have here in  
22      California.

23              So, people ask me, well, you know, how  
24      do you make stuff work here in the U.S. And the  
25      way you make it work is you make it bigger.



1       There's a 50 megawatt limit in Spain. And it  
2       would be tough for us to make a 50 megawatt  
3       projects that can only be viable here in the U.S.  
4       So we're making the projects bigger. And then if  
5       you're going to integrate thermal energy storage,  
6       the storage has to be that much bigger.

7               As many of you know, there's two  
8       elements to a storage system designed as the  
9       power. There's the energy and the power. And  
10      it's relatively inexpensive to make the energy  
11      bigger. You just add more tanks and more salt,  
12      and it's kind of a hassle but it's easily do-able.

13             But if you're trying to charge and  
14      discharge at the electric equivalent of 250  
15      megawatts, you can imagine the quantities of pumps  
16      and heat exchangers you have for all of that.

17             So, right now Solar Millennium, as well  
18      as Abengoa, and maybe others, Solar Reserve  
19      possibly with their power-tower technologies,  
20      looking at very large energy storage systems for  
21      the U.S. market. As much, you know, 3000 and 4000  
22      megawatt hours thermal storage systems are now  
23      being designed for the U.S. market.

24             And, again, some engineering challenges.  
25      Also, we're creating a demand for this salt that

1 is many times what the historical world supply  
2 chain has been dealing with. So that's another  
3 challenge, as well.

4 Here's just a chart from DLR on the  
5 different -- on why the -- what are the figures of  
6 merit in choosing a energy storage medium.  
7 Obviously you're trying to store the most energy  
8 with the least amount of mass.

9 But then have other characteristics that  
10 match up with what your temperature needs are.  
11 You know, they have to match with the solar heat  
12 temperature regimes as well as the power cycle  
13 temperature regimes.

14 Again, I mentioned earlier, phase change  
15 materials, benefit from the latent heat aspect of  
16 them. They're still very developmental, but some  
17 day will become available. They're a good fit for  
18 direct -- DSG stands for direct steam generation.  
19 I don't want to make a treatise on the different  
20 CSP options.

21 We are working on a direct steam  
22 generation solar trough. Several companies are  
23 working on direct steam generation central  
24 receiver technology, BrightSource and others. And  
25 a few folks are working on direct steam

1 generation, Linear Fresnel, Ausra. And this is a  
2 technology that works with -- that would be as  
3 good fit for all three of those technologies.

4 Again, cement storage, possibility for  
5 very low cost. Could be built in modules. Best  
6 for sensible heat, but I'm about to show you  
7 another diagram that's counter to that. Still  
8 developmental, but I think someday reasonably soon  
9 could become viable.

10 Here's the use of a cascaded concrete  
11 storage system for steam generation. And you can  
12 see, you know, you try to match up the temperature  
13 regimes with temperature profiles if you're  
14 preheating your boiling and you're superheating.

15 So, why do all of this? And, again, the  
16 idea is to make the solar energy more valuable for  
17 the grid, for the utility consumer.

18 One potential use of storage is to  
19 increase the annual capacity factor of the plant.  
20 that's how storage is being used at Andasol. And  
21 under this application of storage, and this only,  
22 it's also possible to make the levelized cost of  
23 the electricity lower. All the other uses of  
24 storage I'm going to talk about will raise the  
25 levelized cost.

1           But if you do it for this, clearly what  
2     you're doing is you're getting better acid  
3     utilization of your power block, which, you know,  
4     when you're doing all the math, can result in  
5     lower electricity costs out of the plant.

6           But it's also possible to use the  
7     storage to concentrate or shift the solar energy  
8     collected to electric power during peak periods.  
9     That allows you to ride through transient weather  
10    conditions, which we can spend hours talking about  
11    that. I'll take two minutes to talk about it.

12          It can even out, and you can maybe  
13    deliver the electric output in blocks, if that's  
14    desirable to the utility customer.

15          And lastly, it can give solar power  
16    capacity value, and this has been a bone of  
17    contention between my company, on a friendly  
18    basis, for the California utilities, but we'd love  
19    to get capacity payments for our solar power  
20    plants.

21          Here's some charts that are a little bit  
22    hard to follow when you first look at them. Maybe  
23    some of you have seen them before. But let me try  
24    to walk you through this, because this shows how  
25    storage can be used, and kind of then why would

1       you do it and how it would be more valuable to the  
2       utility.

3               On this chart, I don't have uniform  
4       color coding. I'm going to show three charts like  
5       this, so bear with me.

6               So the blue line is the solar radiation.  
7       And if someone's looking closely this is the solar  
8       radiation in a place where there is daylight  
9       savings time, the peak happens at 13, not 12. And  
10      by the way, this is different in Arizona than in  
11      California.

12              So the orange line is the heat collected  
13      by the solar field. And that's -- the solar  
14      field's working run-of-sun without a doubt, so the  
15      heat collected by the solar field matches kind of  
16      the DNI that you're getting at your power plant  
17      site.

18              And this is a plant designed to shift  
19      morning solar energy to evening electricity. I'm  
20      lousy at using these.

21              (Pause.)

22              MR. DRACKER: So, let me do it the old  
23      fashioned way -- I have to speak into a  
24      microphone. This plant, you can see the sun comes  
25      up at 6:00 a.m. We don't make electricity till

1 noon, so what do you do with the energy load. All  
2 morning we're putting it into storage.

3 And then at noon we shut the storage  
4 charge down and use the energy strictly for  
5 electricity production. So we show magically all  
6 that happening instantaneously. Obviously there's  
7 a lot of inertia in your pumps. But you can kind  
8 of do things about that crisply if you know what  
9 you're doing.

10 So we stop the storage charge at noon  
11 and bring the steam turbine up to full load. And  
12 then the sun starts setting on this day at  
13 approximately 7:00 p.m. And so at 5:00 p.m., we  
14 start discharging our storage system.

15 The red line represents the power  
16 production, so you can see that we're operating  
17 at, you know, 250 megawatts starting at noon. The  
18 sun sets at about 6:30, 7:00 p.m., and we drop  
19 only the electricity production a little bit and  
20 run the plant till 11:00 at night.

21 So that's one way to use storage. To  
22 shift morning solar energy to evening electricity  
23 production.

24 Another way to do it, and this is the  
25 way we're doing it at Andasol. And this is he

1       only way to maybe make levelized electricity price  
2       drop. And we can do this in large plants.

3               And this is where you have a very large  
4       solar field. You start up you power block as soon  
5       as the sun rises. And then shortly after you get  
6       your power block with full load, you start  
7       charging the storage system.

8               So, here the sunshine is the blue line.  
9       I apologize for the sun comes up. The red line's  
10      our power block. You bring the power block  
11      quickly to 250 megawatts. And then we shut the  
12      power block up to 250 megawatts. The solar  
13      field's got excess steam generating capacity. And  
14      so we start charging the storage.

15              And then -- so we can -- so the sun  
16      starts setting at, again, the sun starts setting  
17      at 6:30 or so. You start -- you see there's some  
18      overlap here, but we start -- we ready the storage  
19      system for discharge. And basically this allows  
20      us to hold 250 megawatts again till 10:00 or 11:00  
21      at night.

22              So this is a capacity extender version.  
23      Again, maybe can make levelized lower costs of  
24      electricity.

25              The last way is to concentrate all of

1 the energy production during a narrow band, you  
2 know, on a block in maybe peak period, if anyone  
3 from Southern Cal Edison is in the audience they  
4 may recognize the profile here that's being  
5 targeted.

6 But here, again, the blue line is the  
7 DNI, and the red line is the solar field  
8 collection; the orange line is the electricity  
9 production. Here we're storing -- we're not  
10 making any electricity in the morning at sunrise;  
11 we're strictly storing energy.

12 And after 6:00 p.m. we're not making  
13 electricity, we're strictly storing energy. And  
14 everywhere in between we're making actually more  
15 electric power than the solar field could sustain  
16 on an instantaneous basis.

17 So, here the solar multiple is less than  
18 1 for any solar engineers in the audience. This  
19 certainly would have a much higher levelized  
20 electricity cost. But you could see that if, you  
21 know, you have a TOD factor that's, you know, 3,  
22 3.5-to-1, morning to afternoon, you might want to  
23 do something like this.

24 So, these are the ways. Now, the other  
25 thing this does is provides a reliable block of



1 capacity in theory during the time the utility  
2 needs it the most. And we'd love to get \$100,  
3 \$150 bucks a kilowatt year for the capacity on top  
4 of a nice energy payment. Right now that's not an  
5 interest in California doing that. So, again, you  
6 know, from a planning perspective, you know, what  
7 makes sense, or what it wants to do.

8 A few other things. The California  
9 utilities have different, you know, the three big  
10 IOUs have different, slightly different TOD  
11 periods and factors from one another. And so  
12 obviously you'd customize your solar power plant  
13 slightly differently to serve each of those.

14 SMUD has a more severe needle peak than  
15 any of them. And LADWP is sitting largely on the  
16 coast, so it doesn't have a huge air conditioning  
17 load per capita. So, you know, what we try to do  
18 is, you know, have a system design that would  
19 custom fit any individual utility.

20 So I'm not sure if the target is the  
21 Cal-ISO integrated system or any specific utility.  
22 But we're trying to adjust to all that.

23 Lastly, the other thing that storage  
24 does is it allows you to ride through a cloud  
25 transient. And there's benefit to utility grid to

1       that. Obviously you don't want a 250 megawatt or  
2       hopefully, you know, an aggregate of several  
3       thousand megawatts, you know, going offline  
4       suddenly when a big monsoon cloud hits.

5               This is not a big issue in California,  
6       although it's some. In Phoenix they get really  
7       bad monsoon clouds summer afternoons, July and  
8       August. So the utilities really asked us to  
9       figure out how to use storage to ride through  
10      cloud transients. Because they have no dropoff in  
11      air conditioning load when these monsoons hit. If  
12      anything, people crank them up a little more.

13             In Blythe, in southwest California you  
14      do see some of this. You know, the last three  
15      weeks we've had a lot of rainstorms in Palm  
16      Springs and stuff. A place like Ridgecrest gets a  
17      little less. And probably Carrisa Plains almost  
18      never sees a monsoon cloud.

19             So, I don't know how big a deal this is  
20      for California. We've looked at this a lot. And  
21      so if that becomes important, we're happy to study  
22      it more with everybody.

23             So, in general, thermal storage is used  
24      for, you know, to help diurnally. It's not going  
25      to help with weekly or seasonal storage by any

1 means.

2           You could build one hour of storage, you  
3 could build 12 or 15 hours of storage. The sweet  
4 spot seems to be, you know, three to six full load  
5 hours of storage. And that seems to provide most  
6 of the value.

7           At six full load hours of storage we  
8 maybe can make the LEC lower if you want the  
9 capacity extender. But we can also do these  
10 really nice customized things. I think these will  
11 mostly be built where you begin to assign capacity  
12 value.

13           We haven't talked to any California  
14 utilities, but we have talked to Arizona and  
15 Nevada utilities about building plants that can  
16 provide reliable blocks that would result in the  
17 utilities not buying a peaking gas turbine. And  
18 so other states are thinking about that. I've no  
19 idea where we are here with that kind of thought.

20           But we do think we can make solar  
21 reliable enough through thermal -- integration of  
22 thermal energy storage to forego the deployment of  
23 peaking gas turbines.

24           So, anyway, that's that. Any questions?  
25 Two minutes to lunch. Ready to go to lunch?

1                   MR. GRAVELY: Yeah, go ahead, we've time  
2 for a few questions.

3                   DR. SCHAINKER: There's a microphone.

4                   MR. KIBRYA: This is Golam from the  
5 Energy Commission. I have two parts to my  
6 question.

7                   Knowing that, of course we know that  
8 there a lot of -- CSB and PPA is being signed in  
9 California and other parts of the country. And I  
10 imagine a lot of this PPAs and contracts are  
11 thinking of putting storage.

12                  Now, knowing the price of salt has gone  
13 up more than 100 percent in the last year or so,  
14 if you could comment on how this price of salt is  
15 going to affect, first of all, LCOE of this  
16 contracts that we anticipate coming online in the  
17 future.

18                  Second part of the question is, you  
19 know, what other technologies are really being  
20 looked at as opposed to salt, to provide the TES,  
21 the thermal energy storage? We know the salt has  
22 been the most proven from solar to deployment.  
23 But I'm sure there are a lot of other technologies  
24 that people are looking at for thermal energy  
25 storage.

1           If you could comment on what are the  
2 most prospective ones.

3           MR. DRACKER: Well, I showed a few of  
4 them earlier, the concrete storage, the phase  
5 change. I think there are other solar companies  
6 here in California that are looking at other  
7 innovative things that they haven't shared with  
8 everybody.

9           There are some innovative ways to doing  
10 some modest, on an energy basis, amounts of energy  
11 storage with steam, water steam.

12           But I think the most promising is  
13 probably some version of the concrete. And, you  
14 know, again, DLR has been focusing on that. There  
15 had been work done here, but there's not much  
16 going on here in the U.S.

17           So, you're right, the price of salt's  
18 doubled. But, you know, we've looked at things  
19 and I think it's -- we think, and slash, hope it's  
20 a supply chain issue, not a fundamental. If you  
21 just look at the raw materials that go into, in  
22 theory the demand that's been created should be  
23 able to bring supplies back up to a level that  
24 will drop prices down to whatever, not super-  
25 profit prices or whatever the salt guys are

1 getting right now.

2 One other tidbit is we're looking at a  
3 low melting temperature salt, low freezing  
4 temperature salt, below 100 C, below most  
5 importantly below the boiling temperature of  
6 water, which has some, you know, below 100 C.

7 But it requires lithium. And plug-in  
8 hybrids are creating a huge demand for lithium.  
9 So, you know, unfortunately we're kind of bit  
10 there.

11 But, again, you look at the fundamentals  
12 of, you know, lithium supply. If the market  
13 responds, it actually might, the plug-in hybrids  
14 might create a huge lithium supply infrastructure  
15 that will decrease the cost of lithium ten years  
16 from now. But right now lithium's -- so this is  
17 all critical stuff.

18 Yes, it's impacting the economics.  
19 There are not huge margins in these deals. And  
20 you double the salt price and it's going to mess  
21 up the economics of the project.

22 We had several actually the -- I  
23 mentioned one of the drivers of the use of storage  
24 is the ratio of the afternoon TOD factor compared  
25 to the morning TOD factor. And for one major

1 utility that ratio dropped this past year. It  
2 might have dropped to make storage economically  
3 viable to not economically viable. And when you  
4 roll in, you know, salt prices.

5 So every day these little things affect  
6 the market. The short answer to your question,  
7 though, I think the concrete has the most near  
8 term for this, you know, five-, six-, seven-hour  
9 of storage that would be applicable to many of the  
10 technologies.

11 MR. KIBRYA: Thank you.

12 MR. GRAVELY: One final question if you  
13 wanted to ask, go ahead.

14 MR. WHITE: Oh, I have to pick between  
15 my two questions?

16 (Laughter.)

17 MR. WHITE: So I just pick my better  
18 question. Just on retrofitability, can you say  
19 something about the feasibility and cost if the  
20 storage was to be retrofitted into the design of a  
21 plant, and not factored into the original design?

22 MR. DRACKER: Yeah. This can be done,  
23 although when you match up the size of the power  
24 block, the size of the solar field and the size of  
25 the storage system, in theory their size, relative

1 to one another, to provide some sort of optimal  
2 value proposition for how you're going to operate  
3 the plant.

4 But fundamentally you can. For  
5 instance, the modular Solar One was built without  
6 storage. They could add storage to that plant.  
7 It is possible.

8 You can also -- any of the solar  
9 technologies are somewhat modular, so you could  
10 add it in an increment of solar. You could keep  
11 your power block, add an increment of solar field,  
12 add a storage system and have something that's  
13 optimized.

14 So, the short answer is yes. You can  
15 add storage to a plant that was not originally  
16 built with storage.

17 MR. GRAVELY: Well, thank you,  
18 everybody. We will reconvene here at 1:30 and go  
19 with the panels for the afternoon. And we'll have  
20 some more time in the afternoon to talk to all the  
21 speakers that'll be around for questions and  
22 answers.

23 (Whereupon, at 12:33 p.m., the workshop  
24 was adjourned, to reconvene at 1:30  
25 p.m., this same day.)



## 1 AFTERNOON SESSION

2 1:38 p.m.

3 MR. GRAVELY: We do have a pretty full  
4 afternoon. And we do have some time at the end  
5 for some discussions, so we'll do that.

6 So, what I'd like to do now is we have  
7 basically two panel sessions this afternoon. It'll  
8 be mostly presentation with some joint  
9 discussions. Both panels are at the table here so  
10 there'll be opportunity to ask questions as we go  
11 forward, and I encourage that in the afternoon  
12 session here.

13 And so we're going to start off with  
14 kind of the way we did in the morning, we'll do a  
15 little bit of the grid side of the world, and then  
16 we'll go to the renewables side of the world. And  
17 then we'll have some general discussions on the  
18 whole day's workshop.

19 And so with that I'm going to introduce  
20 Dr. Robert Schainker, who is going to talk us  
21 about energy storage, and the ability of storage  
22 to help penetration of renewables.

23 DR. SCHAINKER: Thank you very much,  
24 Mike, I really appreciate it. Thank you for  
25 inviting me. We don't have a full house yet, but

1 I'm sure a few people will walk in after lunch.

2 I've decided to wake everybody up a  
3 little bit because this is a tough position, right  
4 after lunch. Most people are trying to go to  
5 sleep right now. So I thought I'd take a little  
6 different tactic.

7 My tactic is to assume that I've just  
8 given this presentation and I'm going to ask  
9 questions. And likely you may have some questions  
10 on energy storage. And just ask them. I won't  
11 answer them because I'll use the presentation to  
12 answer them, as appropriate. Hopefully I'll find  
13 something in a slide that'll help me answer your  
14 questions.

15 So, are there any particular questions  
16 on energy storage? For instance, cost, or  
17 performance, or what is SMES, or what is CAES.  
18 Anybody have any burning questions that you want  
19 to ask me? I know you're digesting your food, but  
20 I thought I'd give you guys an opportunity. I'll  
21 ask you again later. Looks like nobody has any  
22 questions. Okay. Either that's because I'm such  
23 a good speaker, which I doubt, or --

24 MR. BROWN: I have one.

25 DR. SCHAIKER: Well, good.

1           MR. BROWN: We've been trying to get  
2 storage into the grid both at the high voltage and  
3 low voltage for many many years, because it would  
4 solve so many problems. It essentially adds a  
5 temporal value to control of power flow.

6           And yet it just hasn't happened other  
7 than some pumped hydro which was almost an after-  
8 thought in many cases. Are you going to answer  
9 why that it hasn't, despite the fact there's a  
10 strong desire for it?

11          DR. SCHAINKER: I think your question is  
12 so good that I will answer your question. I'll  
13 give some of the answer right now.

14          In fact, there's a story -- there's  
15 probably an answer appropriate to every one of the  
16 various storage technologies, but in general, in  
17 my view, and I'm not speaking for everybody or  
18 even necessarily EPRI, where I'm from, E-P-R-I.

19          This country, our dear United States of  
20 America, has been spoiled for many many many years  
21 with very very inexpensive fuel. And our fuel  
22 prices ten years ago natural gas was \$1.50, \$2.00  
23 a million Btu. Today it's \$10 to \$14 a million  
24 Btu. Oil in those days was oh, \$4 a barrel; and  
25 now it's, you know, \$135 to \$140 a barrel.

1           And when we had such low prices in fuel  
2   most people did not think of energy storage, per  
3   se. They thought of building combined cycle gas  
4   turbines just generation. And I think that's the  
5   dominant reason, it was an economic reason.

6           It wasn't necessarily because people  
7   were ignorant of the technologies, per se,  
8   although there was a lot of development that's  
9   needed in some of these technologies since then.

10          So the price of fuel has increased and I  
11   think that's why I'm standing here, in some  
12   respect. And then the other issue, of course, is  
13   renewables, which is the subject of this meeting.

14          And renewables, one its challenges is  
15   its intermittency depending upon the type of  
16   renewable technology you're looking at. And  
17   energy storage is an obvious option to think  
18   about. But the costs have to be considered  
19   seriously before you would install them. So I  
20   think that's basically the answer to your  
21   question.

22          By the way, on pumped hydro, the first  
23   pumped hydro plant in the United States was built  
24   in 1928. And it really wasn't an after-thought.  
25   Pumped hydro was actually a very seriously debated

1 and economically analyzed technology. Americans  
2 were actually probably second or third in line.  
3 The Europeans, particularly Swiss, beat us to it.

4 And a lot of pumped hydro plants were  
5 built throughout the world. In this country only  
6 about 2.5 percent of all generation is pumped  
7 hydro. But virtually, in reality, most of all  
8 storage in this country is pumped hydro.

9 Can there be new pumped hydro, that's  
10 debatable, based on the current prices. But  
11 pumped hydro got built even before nuclear got  
12 into the grid. And then a bunch of nuclear was  
13 advent in the early days of nuclear. A lot of  
14 pumped hydro plants were built because of nuclear.

15 Any other questions? Those that just  
16 walked in, I switched gears. I'm asking you for  
17 questions now, and then I'll address -- then I'll  
18 give you my presentation and you can ask some more  
19 questions later.

20 Okay. For those who aren't familiar,  
21 these little icons in this presentation show four  
22 storage technologies. There's a few that aren't  
23 on this list, but this is what a superconducting  
24 magnetic energy storage coil looks like, SMES, as  
25 referred to earlier by Raymond.

1           And it's the only storage technology  
2   that stores electricity in the form of  
3   electricity. In this case it's dc electricity.  
4   And as a consequence, it's round-trip efficiency  
5   is in the 95 percent range.

6           This icon in the upper right-hand corner  
7   is a battery. We all have them in our cars and  
8   our flashlights. And there's a lot of stored  
9   energy throughout the country in various  
10   batteries. And there are a few, I'd say around  
11   the world there's probably 100 or so energy  
12   storage plants for electric utility applications.

13          Here, this icon in the lower right-hand  
14   corner is pumped hydroelectric, although you could  
15   think of it as a hydro plant. But there's a  
16   reservoir above and a reservoir below.

17          And the icon in the left, lower left  
18   corner, is compressed air energy storage. It's an  
19   interesting technology. I'll chat about it a  
20   little bit later, because EPRI is going to be  
21   building some utility support, two demonstration  
22   units using an advanced design.

23          But it's a storage technology that uses  
24   not only electricity in and out, it uses fuel, as  
25   well, during the generation phase for the current

1 design. So it's what I would call like a plug-in  
2 hybrid vehicle. It uses fuel and electricity for  
3 energy storage.

4 Okay, with that let me get into the  
5 presentation. Historical perspective, pumped  
6 hydro has been around, like I said, since 1928.  
7 Interestingly enough in other parts of the world,  
8 mainly in Japan, Switzerland, Germany, France,  
9 Spain, Italy you'll find the amount of pumped  
10 hydro in relation to their overall generation  
11 capacity is in the range of 5 to 15 percent. They  
12 have much more energy storage as a percentage of  
13 their generation mix than the U.S., which is about  
14 2.5 percent.

15 And I find that raises a question,  
16 because I looked into that and all I could figure  
17 out is that the rest of the western world, they  
18 actually do their economic planning studies on a  
19 longer planning horizon than the U.S. does. We're  
20 very short-term thinkers.

21 And most of the rest of the world, when  
22 they do generation planning, and energy storage  
23 planning, and they look at pumped hydro, they  
24 think long term. And fortunately for them, if  
25 they own any pumped hydro plants, that's been a

1 very big cash cow for them.

2 And any of the few utilities that own  
3 pumped hydro in this country made a lot of money  
4 on existing plants. It's very difficult to  
5 justify new plants today, but the plants that were  
6 built in the 60s and 70s, 80s, made a lot of  
7 money.

8 There's been a number of battery plants.  
9 There was a big battery plant in Southern Cal  
10 Edison, the world's largest battery went into  
11 commercial operation in '88. It was a 10  
12 megawatt, four-hour battery in Chino, not too far  
13 where there was an earthquake earlier this week.

14 There's a compressed air plant in  
15 Alabama called the MacIntosh Plant. It was built  
16 in 1990 -- 88, 89, 90, went into operation in 91.  
17 It's a 110 megawatt plant, 26 hours of storage.

18 One of the first supercapacitors ever  
19 built was built and demonstrated at an EPRI  
20 laboratory called PEAC in 2002. And there's a  
21 flywheel that went into operation on a utility  
22 grid in 2003 at New York Power Authority, one of  
23 the first ones in the country on the grid.

24 And American Electric Power built the  
25 first sodium sulfur battery in 2006. It was a 500



1        kW one-hour sodium sulfur battery. Now they're  
2        building, I would say, one- and five-megawatt six  
3        or seven hour batteries at AEP, sodium sulfur.

4                Another historical perspective, many  
5        people in the utility environment just could not  
6        analyze the benefits of energy storage until some  
7        codes were developed. And the first  
8        chronologically based code to really successfully  
9        analyze energy storage, no matter what type of  
10       plant, was a code called DynaStore and Dynamics.  
11       In fact it was built at EPRI and it's still being  
12       used by utilities and EPRI.

13               Back in 03 EPRI published a handbook on  
14        energy storage. It's still a very good resource.  
15        DOE gave us a little bit of money and we put their  
16        name on the title. So, it's a handbook.  
17        Basically you find out about any one of these  
18        storage technologies in great detail.

19               Starting in 04, PIER, through the  
20        California Energy Commission did a lot of field  
21        trials successfully here on energy storage. Very  
22        very important to the country. DOE got involved  
23        in some of those field trials, as well.

24               There were newer batteries at AEP, a big  
25        nickel cadmium battery in Alaska. Another

1 flywheel system, TVA built some supercaps and so-  
2 called FACTS technologies, combining a flexible ac  
3 transmission system with a supercapacitor.

4 HECO built the first supercapacitor for  
5 a wind system. This was about five years ago.  
6 Unfortunately, there was an earth movement, an  
7 earthquake right underneath the facility about a  
8 year after they finished it, and it destroyed the  
9 facility. But it did work when it was running.

10 PG&E others, with CEC help, built zinc  
11 bromine battery. So there's been a lot of  
12 activities in energy storage. Mostly for  
13 demonstration purposes and some commercial plants.

14 Recently, compressed air energy storage  
15 has a new design over and above what was built in  
16 Alabama. Remember, the Alabama plant up here was  
17 110 megawatts, 26 hours. EPRI's going to be  
18 funding a fairly large program to build two  
19 plants, one a 300 megawatt, 10-hour compressed air  
20 plant, and one using an underground air storage  
21 reservoir. And then one of 15 megawatt, 2-hour  
22 system with an above-ground air storage tank or  
23 piping system.

24 And there's been lithium ion batteries,  
25 relatively small, but they're coming. Other

1 flywheels; familiar with Beacon's flywheel systems  
2 for frequency regulation. Other supercaps for  
3 power quality and -- control. So there's a lot  
4 going on in the energy storage area.

5 In line with what Gerry Braun said  
6 earlier, there is really three insights that I  
7 think if somebody studies energy storage you need  
8 to really walk away with.

9 And one of the insights is right on with  
10 what Gerry Braun said earlier, storage plants  
11 really fall into three categories. What we call  
12 baseload storage plants like pumped hydro and  
13 compressed air that have lots of hours of storage.

14 Intermediate type storage plants that  
15 may only have two to three, four hours of storage.  
16 Similar to zinc-bromine, some sodium sulfur, some  
17 lithium ion.

18 And then what I would call peaking  
19 energy storage plants that are really suited for  
20 seconds or minutes of storage. They're just not  
21 economically attractive for long hours of storage.

22 And this metaphor of peak, intermediate  
23 and baseload, likewise for renewables, applies to  
24 energy storage technologies. And it really comes  
25 down to the economics. And I'll just shed some

1 light on exactly why that happens in one of my  
2 slides a little later.

3 Another insight is that when EPRI worked  
4 with utilities, Alabama Co-op and others, Southern  
5 Cal Edison is an example on batteries, we found  
6 out that the dynamic benefits, the rapid response  
7 capability of storage technologies being factors  
8 of 10 to 100 better than fossil plants, actually  
9 provided five to ten times more economic value  
10 than their so-called arbitrage or load leveling  
11 benefits.

12 So, yes, people look at arbitrage, you  
13 know, buy low, sell high. But, in fact, the  
14 economic benefits are much greater if you quantify  
15 the rapid dynamic capability of these plants.

16 For instance, pumped hydro has minute-  
17 to-minute ramp rates, you know; 50 percent is  
18 nameplate capacity in literally a couple minutes.  
19 Whereas a coal plant may only have 10 percent of  
20 its ramp capability in an hour, or maybe 30  
21 minutes.

22 So you really got to do some very  
23 detailed analysis to look at the dynamics  
24 benefits. If you do that, you'll find a lot of  
25 good value for that type of duty.

1           Third insight is that when you quantify  
2       the benefits of energy storage we have found over  
3       and over again not one specific benefit will sell  
4       the plant. You actually have to add and combine  
5       their load leveling benefits, the dynamic benefits  
6       together. If you can't calculate all these  
7       benefits, then you can find the benefit/cost ratio  
8       for purchasing and installing a plant is positive.

9           If you just look at one of the benefits  
10      you generally won't be able to justify the plant.  
11      So you really got to go into the energy storage  
12      analysis with your eyes open to these three  
13      insights.

14           Now, that's the bulk of what really I  
15      wanted to tell you, but I'll show you some other  
16      details to sort of underscore some of those three  
17      insights that I just chatted about.

18           Energy storage, buy low, sell high.  
19      That's load leveling. You're looking at daily  
20      cycles. Ramping benefits, if you look at this  
21      ramp right here on the incline and on the decline  
22      of the load shape, you'll find that, in fact, the  
23      load is going up and down during the ramp. And  
24      storing energy during the ramp can smooth out that  
25      ramp.

1                   And the ISO -- I'm sure Dariush knows  
2                   about this better than I do -- needs ramping  
3                   capability here in the State of California. They  
4                   need regulation capability.

5                   And short-term storage like batteries,  
6                   flywheels, super caps, handle this kind of duty  
7                   very very well. And, in fact, compressed air and  
8                   pumped hydro, if you built it, would have this  
9                   capability. But you wouldn't justify that one  
10                  benefit to build a compressed air plant or even a  
11                  battery. You got to add all the other benefits.

12                  Then if you look at the detail of one of  
13                  the load shapes right there, you'll find that it's  
14                  quite jagged. And there's frequency response  
15                  capabilities that energy storage plants have that  
16                  would take a burden off the cycling coal plants,  
17                  the cycling combined cycle plants.

18                  And right in here is where wind energy  
19                  and many other variable frequency fluctuations  
20                  occur. Energy storage plants can operate in this  
21                  domain, as well. And in fact, Beacon Flywheel is  
22                  offering a system to do just that.

23                  So you have different applications and  
24                  different types of technologies appropriate to  
25                  each application.

1                   Now, with wind, or even I could convert  
2       this word wind to renewable, if you combined these  
3       renewable resources with their fluctuating  
4       outputs, either they'd be due to sun or due to  
5       wind or whatever, with storage you can develop a  
6       relatively simple control system and smooth out  
7       those fluctuations quite economically.

8                   So if you really want to look at all the  
9       storage technologies besides pumped hydro,  
10      compressed air, flywheels, batteries, super  
11      capacitors -- for those that talk to me later I'll  
12      tell you what the difference is between a super  
13      cap and a regular cap -- you have SMES,  
14      superconducting magnetic energy storage, thermal  
15      storage that was talked about earlier, reversible  
16      fuel cells produce hydrogen. You can store  
17      hydrogen. That's a storage technology, generally  
18      not very economic.

19                  And you can just store hydrogen, as is,  
20      through electrolyzers and use hydrogen back  
21      through a fuel cell and have storage. So there's  
22      lots of different alternatives.

23                  This chart, I call it the bubble chart.  
24      On the vertical axis is the power capacity of a  
25      given application requirement. The horizontal

1 axis is the amount of discharge time you need.

2 So if you want frequency regulation, for  
3 example, you might need .1 megawatts to 10  
4 megawatts or 20 megawatts. But it's in the time  
5 zone of 15 seconds to 15 minutes.

6 If you needed load leveling you really  
7 want something up to and including 1000 megawatts.  
8 And it goes from one hour to let's say ten hours.

9 So you could look for the different  
10 applications, spinning reserve, VAR control,  
11 whatever, and you can get a rough idea through  
12 this chart what type of time domain you need for  
13 the discharge, and what type of megawatt domain  
14 you need for the output power.

15 If somebody would get me a glass of  
16 water it would be helpful.

17 And what I wanted to highlight here is  
18 that when you look at storage technologies there's  
19 two dimensions. Whereas if you look at a  
20 generation technology, it's really a one  
21 dimension. You buy so many megawatts of gas  
22 turbines -- thank you, Gerry, that's very kind.

23 As a consequence, when you go generation  
24 planning with the generation technologies, you  
25 just look at the price -- the amount of megawatts



1       you want to buy, and then you look at the heat  
2       rate or cost of fuel used during the generation  
3       cycle, and you do the economics.

4               In storage you really got another  
5       dimension. You pay for the power, but you also  
6       have to pay for how many minutes or hours of  
7       storage you want.

8               So if you wanted a one-hour battery,  
9       you're going to get a cost for a battery in  
10      dollars per kW. Very different than if you had a  
11      three- or five-hour battery. Because you got to  
12      buy more cells. So you got to look at two  
13      dimensions in this picture with storage.

14              And this chart is a little busy, but  
15      it's quite insightful. And what I show in the far  
16      right column is the range of capital costs to buy  
17      and install various storage technologies with  
18      different hours of storage. This H here stands  
19      for hours of discharge.

20              So, let's take a simple example that  
21      most people think they know about. Let's look at  
22      a lead acid battery. A lead acid battery, I'm  
23      say, costs today in 08 dollars of somewhere  
24      between \$1500 a kW to \$1900 a kW. And that's for  
25      a three-hour battery.

1           So that means this 10 megawatt, let's  
2       say three-hour battery, this 10 megawatt battery  
3       could produce ten megawatts flat out for three  
4       hours from full charge to full discharge. That's  
5       what three hours means.

6           But how do you get this cost? How do  
7       you get the 1500. The 1500 is arrived at  
8       relatively simply. The cost of the inverter is  
9       this column here, the power component. So about  
10      \$300 to \$400 a kW just to buy the inverter that  
11      does ac-to-dc, dc back to ac.

12           Every hour of storage, the number of  
13      cells in the battery, costs about \$400 to \$500 a  
14      kW for each hour of storage. So if you want three  
15      hours, three times \$400, on the low side, is  
16      \$1200. Plus \$300 for the inverter. \$1200 plus  
17      300 is 1500. So this number 1500 is three times  
18      400 plus 300. On the high side is three times 500  
19      plus 400, and you get 1900.

20           The important thing is notice that if I  
21      change this hour of storage from three to four, I  
22      want one more hour of discharge, I've got to add a  
23      minimum of another \$400 a kW. Every hour of  
24      storage costs about \$400 a kW. That's very very  
25      expensive.

1           Whereas if you go up to compressed air  
2     storage, as an example, every hour of storage only  
3     costs about \$1 a kW. Huge difference. That's why  
4     you can afford ten hours of storage for a  
5     compressed air plant, whereas if I put ten hours  
6     of storage for a battery I have ten times 400 and  
7     I get to 4000, plus 300 for the inverter, I get to  
8     4300. So you're never going to see a ten-hour  
9     lead acid battery. It's just too damned  
10    expensive.

11           But you will see 10 and 20, 30 hour  
12    storage for compressed air. So this column right  
13    here gives you the per-unit cost for additional  
14    hours of storage for any one of these types of  
15    storage technologies.

16           These technologies, the low numbers  
17    here, are your baseload storage technologies.  
18    These technologies that have sort of medium-sized  
19    numbers are your intermediate storage  
20    technologies. And the ones that have very high  
21    cost, here's a super capacitor, \$12,000 a kilowatt  
22    for every hour of storage. You only going to  
23    afford one minute of storage. You can't afford an  
24    hour of storage. These are way too expensive.  
25    But for frequency regulation all you need is one

1 minute, that would be a good application.

2 So this capital cost table is very  
3 insightful and it shows you quickly why certain  
4 storage technologies are good for long hours of  
5 storage, medium hours of storage or short hours of  
6 storage.

7 This one slide, by the way, is not too  
8 often presented. So you're very fortunate that  
9 I'm presenting it to you, because it's got a lot  
10 of good information in it.

11 Now, the next slides, just pictures and  
12 examples of pumped hydro. This happens to be a  
13 picture of the Alabama compressed air plant.  
14 Here's a picture of the German 290 megawatt  
15 Huntorf compressed air plant. That plant went  
16 into operation in 1978. This plant in Alabama  
17 went into operation in '91.

18 This is a picture of the schematic  
19 mechanical engineering diagram of the Alabama  
20 plant. I won't bore you with the details, but you  
21 have compressors, you have expansion turbines, you  
22 have an underground storage system -- it happens  
23 to be a salt cavern -- and a generator. And  
24 there's clutches and you run it one way for  
25 compression, one way for generation.

1           There's a new design that's out. We  
2       call it the advanced compressed air plant  
3       schematic. Notice it looks simpler. That's, in  
4       fact, true in my professional opinion. And it's  
5       built around a combustion turbine.

6           This plant, the new compressed air  
7       design that EPRI's going to build some  
8       demonstration units, actually has a combustion  
9       turbine as a central core of the plant. So you  
10      always have a CT there regardless.

11          And it uses compressors for compression  
12      at night; has some expanders. There's no high-  
13      pressure combustor. There's only the combustor  
14      that's in this CT. Whereas the previous design  
15      has a high-pressure combustor and a low-pressure  
16      combustor. This high-pressure combustor produces  
17      a lot of NOx. The newer design doesn't have a  
18      high-pressure combustor, so it's got very low NOx.  
19      So whatever the CT produces, that's it's NOx.

20          The heat rate for these plants is  
21      extraordinarily attractive. During generation the  
22      heat rate is 3810. The charging energy ratio, how  
23      many kilowatt hours of electricity are needed for  
24      each kilowatt hour of output, .7. Very  
25      attractive. And we're very interested in working

1 with utilities to build these plants.

2 EPRI's got a project out; we've got nine  
3 letters of intent from different utilities to  
4 participate with us to build, like I said, a 300  
5 megawatt, below-ground plant with ten hours of  
6 storage, a 15 megawatt, two-hour aboveground  
7 plant. So if you're interested, talk to me more  
8 about that later.

9 This is what the machinery looks like.  
10 There's the motor generator in Alabama. These are  
11 the compressors. The expansion turbine's back  
12 there.

13 These are the geology opportunities in  
14 the United States. I just did a study for Pramod  
15 and Mike Gravely a year or so ago. We found a  
16 couple hundred sites in California that have not  
17 been used, that could be used for compressed air.  
18 There's lots of sites in other parts of the  
19 country.

20 The Alabama plant happens to be about  
21 where this dot is right here. You can see the  
22 dot.

23 A battery plant, this is the Chino  
24 battery built in '88 or so. This is a 10  
25 megawatt, four-hour battery. And these are lead

1 acid batteries. And we cycle them and they work  
2 just fine. It's very interesting.

3 One subtlety. This is really unheard of  
4 for most power plants. Batteries and super  
5 capacitors have a very unique feature that when  
6 you operate them in part-load, let's say half of  
7 their rated power, they're more efficient than  
8 they are at full load. That's startling.

9 Usually if you took a gas turbine at  
10 half load it would be a parasite. It wouldn't  
11 even generate anything. A coal plant at part  
12 load, the heat rate jumps up very high. Very  
13 poor.

14 Batteries have an opposite  
15 characteristic in terms of efficiency, part load.  
16 So they're very very attractive for regulation  
17 duty if they live long enough. A lead acid  
18 technology, unfortunately, has great part-load  
19 characteristics, like any other battery would, but  
20 it has to be replaced about every eight to ten  
21 years because they just don't have very good  
22 chemical lifetime.

23 But why do they operate a better part  
24 load, because  $I^2R$  losses are less. the  
25 voltage of a battery stays relatively constant

1 during discharge. It changes a little, but most  
2 of what happens at part load is the current drops  
3 by factors of 2, let's say, at half load.

4 When the current drops by a factor of 2,  
5 I-square drops by a factor of 4. I-square-R, a  
6 factor of 4. So the I-square-R losses go down as  
7 a factor of 4 at half power. So it's actually  
8 much more efficient at part load. And it'll  
9 always be true in that case.

10 Flywheels. Inside each of these  
11 cylinders is a flywheel. And this is from Beacon.  
12 They've got 100 kilowatt, 15-minute flywheel out  
13 there. It looks pretty attractive.

14 This is what a SMES device looks like.  
15 This is a 10 megawatt, three-hour -- three-second,  
16 I'm sorry, 10 megawatt, three-second SMES coil.  
17 It was built, oh, gosh, about 20, 30 years ago up  
18 in Tacoma, Washington, on Bonneville's system.  
19 And it was used to regulate the cycling resonant  
20 frequency between the northwest and the  
21 southeast -- the southwest. And it worked pretty  
22 good. Unfortunately, it was an R&D project from  
23 the DOE. And when it was all over they dismantled  
24 the magnet.

25 And this is what we call a 3 megajoule



1 coil, super magnetic coil. And it was operating  
2 at 11 degrees Kelvin. Liquid helium. Today, if  
3 we did this again, we'd use so-called warmer  
4 superconductors and operate it around 77 Kelvin.  
5 Still pretty -- that's warm, but still damn cold.  
6 But they can work; it can be built. But it's very  
7 expensive.

8 Super caps. This is a picture of the  
9 HECO, Hawaiian electric super capacitor. In this  
10 trailer there's a capacitor and inverter.

11 If you do the value proposition you  
12 better look at not only low leveling benefits,  
13 these dynamic benefits. You should look at  
14 strategic enhancing renewable benefits. A CO2  
15 reduction; mitigate the uncertainty. Storage acts  
16 as a shock absorber. It can smooth things out.  
17 There's value there.

18 You should look at your corporate goals,  
19 your customer perspective. And you got to look at  
20 all kinds of value proposition issues when you  
21 look at storage, not just one.

22 This is what a dispatch curve would  
23 look. In this case, this is a compressed air  
24 storage plant, actually. This plant is running in  
25 the blue, so it's discharging in the blue and

1 charging down here.

2           These are some studies I've done for  
3 some different utilities throughout the country.  
4 You could look at the benefits in millions of  
5 dollars per year as a function of high-wind  
6 penetration to low-wind penetration. What's the  
7 price of your offpeak energy from wind, low, mean,  
8 high. You can actually do these chronologically  
9 based value propositions. This is done with  
10 EPRI's non historic software.

11           This is typical for the Alabama plant,  
12 actually. People think you charge and discharge a  
13 plant every day. This is Monday, Tuesday,  
14 Wednesday through Saturday and Sunday.

15           And what you find out, if you do your  
16 homework properly, you'll find that your offpeak  
17 energy is cheapest on Friday night and Saturday  
18 night, rather than every night of the weekday,  
19 Monday, Tuesday through Thursday.

20           So this code, properly in Alabama,  
21 figures out that it should be doing most of its  
22 charging on weekends, the nights of the weekends.  
23 So it compresses, discharges, compresses,  
24 discharges, but by the time you get to Friday  
25 afternoon the cavern is at its lowest pressure.

1 Then it does all its recharge on the weekend. And  
2 that's why the Alabama cavern is 26 hours. It  
3 goes from here to there in 26 hours. So you got  
4 to do your homework.

5 This is a news article from the Texas  
6 grid that I mentioned earlier, February 26th, the  
7 day before this news article was written. There  
8 was this ERCOT emergency where they had to curtail  
9 their industrial loads because their wind  
10 generation went down and they didn't have good  
11 forecast for their wind, and they over-estimated  
12 what their spinning reserve was going to be able  
13 to do. So they had to cut out, I don't know,  
14 something like 500 megawatts of their industrial  
15 load.

16 We don't want this to happen to  
17 renewables. So storage could solve that.

18 And I'm going to end the presentation  
19 with these four guys, and talk about 20, 30 years,  
20 it was mentioned by Raymond a little earlier.  
21 Here's our different Edison, dc, dc, dc. And  
22 here's that little light bulb. And in 1879,  
23 December 31, 1879, in fact, is the day he showed  
24 his successful light bulb to the general public in  
25 a little town called Menlo Park, New Jersey, just

1 on the other side of the Hudson River.

2 And between 1879 and about 1920, let's  
3 say 30, 40 years, 40 years, the light bulb  
4 revolutionized the world. Everybody that had gas  
5 lights virtually in the world converted to  
6 electricity in 40 years. Without computers,  
7 without the smart grid and without all these fancy  
8 tools we have today.

9 But in 40 years this guy, amongst these  
10 other guys I'll talk about in a second, they did a  
11 phenomenal revolution. They converted from fossil  
12 lighting to electricity lighting. And Tom Edison  
13 is to be given a lot of credit.

14 Now, he happened to choose dc rather  
15 than ac, but he did invent the light bulb, among  
16 other things. And I would think that if he saw  
17 the skyline of any city in the United States at  
18 night, he had a dream about his light bulb. But I  
19 think that what really occurred has far exceeded  
20 his dreams. It was pretty impressive what really  
21 happened with that little invention.

22 And by the way, he's standing in front  
23 of his invention of the electric street car. He  
24 actually had a manufacturing facility producing  
25 electric street cars, and that's why I got this

1 picture. So he did quite a lot. And these were  
2 dc motors, by the way.

3 This is Tesla. This guy is really the  
4 brainchild of our electric grid today. He was the  
5 one that educated Westinghouse, the mechanical  
6 engineer Westinghouse, to come up with ac systems.  
7 He invented the ac induction motor. He invented  
8 the fluorescent light bulb. He invented the  
9 radio, by the way, it wasn't Marconi as some  
10 people think.

11 He invented three-phase ac power flow;  
12 poly-phase ac systems. He figured out what VARS  
13 were, and even today a lot of people still don't  
14 understand what VARS are. But, this guy is really  
15 to be given credit for our ac system that we have  
16 in this room today, and virtually everywhere else  
17 in the world.

18 We have 60 cycle in this country because  
19 of him. He specified 60. Edison specified 100  
20 volts dc. And why do we have 110 volts in our  
21 plugs today? Because the ac guys decided to go  
22 RMS about 110 volts.

23 Westinghouse was the mechanical engineer  
24 that bought Tesla's patents. They created the  
25 first ac power plants.

1                   And this guy you probably don't know  
2           about, but his name was Steinmetz, Charles Proteus  
3           Steinmetz. He invented the use of the square root  
4           of minus 1 in all our engineering calculations.  
5           And I'm sure all of us did homework with the  
6           square root of minus 1 many many years ago.

7                   But it was because of his mathematical  
8           prowess that he figured out he could use imaginary  
9           numbers to calculate magnetic forces in ac and dc  
10          machinery. And he actually is the guy that made  
11          the mathematical modeling possible to design ac  
12          machinery. And that's Steinmetz.

13                  And he became the head of the so-called  
14          computation department at General Electric in the  
15          early days, about 1930, 1940. And he didn't even  
16          have computers in those days, but they called it  
17          the computation department of General Electric.

18                  So, I always pull these guys out. But  
19          what can be done in 40 years is astounding. And  
20          it's a shame, it was mentioned earlier, that 30,  
21          40 years ago we did all this work in renewables  
22          and we're still standing here trying to do more  
23          work in renewables.

24                  These guys changed the world in 40  
25          years. So we really need to take ourselves a

1 little more humbly and ask ourself why are we so  
2 damned slow. Compared to these guys we are really  
3 slow. So we got some work to do and some catch-  
4 up.

5 So that's my presentation. Any  
6 questions now?

7 MR. WHITE: Can I just ask if from here,  
8 would that be okay?

9 DR. SCHAINKER: Sure.

10 MR. SPEAKER: No. You have to come to a  
11 mike or it's not on the record.

12 MR. WHITE: I'm Keith White on the PUC  
13 Staff. Could you comment on whether you think  
14 that storage can be adequately analyzed and  
15 compensated based on the standard market products  
16 we have now, the time and location differentiated  
17 energy prices and the various ancillary services  
18 prices?

19 Because I'm familiar with some studies  
20 that have tried to do that, and they've always had  
21 a hard time justifying storage, and something  
22 seemed to be missing.

23 So, I'm interested in your view on that.

24 DR. SCHAINKER: Well, I happen to agree  
25 with you. Our current price structure is wrong.

1 It's not right.

2 There is value to the customer base that  
3 is not being remunerated to the people that are  
4 providing those services.

5 For instance, VAR support is not being  
6 paid enough, if at all. Regulation duty has got a  
7 little payment, but not enough. Our current  
8 pricing structure is just dead wrong. We've got  
9 to change it. And it's going to be very tough,  
10 because the lawyers got to be convinced, and it's  
11 very very tough.

12 So, as engineers in the engineering  
13 economics we've got to work with the lawyers that  
14 are setting all these bills in motion and get that  
15 changed. Because we really have a big problem,  
16 it's a huge stumbling block, in my opinion.

17 So, I agree with you.

18 Yeah, Raymond.

19 MR. DRACKER: Just a followup. Yeah,  
20 the storage I presented earlier has got to make it  
21 purely on buy-low/sell-high. So, it's not easy.

22 But along the lines of, you know, went  
23 through this issue of how you make a storage plant  
24 economically justifiable when in the current or  
25 the market certainly in the 90s, you know, you



1 sort of, you don't have the ability to integrate  
2 the benefits under a single utility's tent and  
3 make it go.

4 But the LEAPS project has been on the  
5 drawing board. Is that going to go forward? Does  
6 anyone know about -- that's the pump hydro project  
7 in southern California, right?

8 DR. SCHAINKER: Huge pump hydro project.  
9 It's been on the books for years.

10 MR. DRACKER: I thought they figured out  
11 how to get together, Cal-ISO, DWP and say, okay,  
12 these are all the benefits, let's run with this  
13 project. And so --

14 DR. SCHAINKER: I don't know the answer.  
15 I've not heard it. If the LEAPS project is going  
16 forward, it would have been a front-page article.  
17 I've not seen it. So, I -- there's something  
18 wrong there, I don't know what it is.

19 The guy that might know is Dave Hawkins  
20 at the ISO. He's --

21 MR. DRACKER: Okay.

22 DR. SCHAINKER: -- been involved in that  
23 LEAPS project. I don't know where he is right  
24 now.

25 MR. SPEAKER: He had to leave; he

1 had another meeting.

2 DR. SCHAINKER: Oh, he had another  
3 meeting. But you know Dave Hawkins, don't you?

4 MR. DRACKER: Yeah.

5 DR. SCHAINKER: Talk to him; he'll know  
6 the answer to your question. I don't.

7 MR. DRACKER: But actually my real  
8 question is, or my question is do any, besides,  
9 you know, you talked about the various  
10 technologies, how they fit in energy versus power  
11 in the mix. Are any of the non sort of  
12 mechanical, except for SMES pumped hydro and macro  
13 SMES, if it ever makes a comeback, any of the  
14 other technologies, flywheels, advanced batteries,  
15 make it in this four- or five-hour storage, in  
16 your opinion?

17 DR. SCHAINKER: No, well, first, in my  
18 opinion, flywheels won't make it, for sure, five  
19 hours. It's only, at most, maybe five minutes.

20 MR. DRACKER: Okay.

21 DR. SCHAINKER: It's way just too  
22 expensive on a dollar per kW basis, for each hour  
23 of storage, just won't make it. Super caps  
24 definitely won't make it. SMES won't make it.

25 It goes back to this chart that I was

1 showing you earlier.

2 MR. DRACKER: Right.

3 DR. SCHAINKER: If the --

4 MR. DRACKER: I wasn't sure, you know,  
5 if, you know, any of the batteries might --

6 DR. SCHAINKER: Okay, now the only  
7 battery that might, this is a good observation  
8 here. Well, I'll use this pointer here. There's  
9 an advanced battery called sodium sulfur, and you  
10 may have heard about it.

11 Now, it's as very dangerous battery.  
12 Just, I'll put that to rest. I mean it's got  
13 molten sodium and operates 650 degrees Fahrenheit,  
14 it's a dangerous battery.

15 It's got to work and work safely. So,  
16 the Japanese bought all the licenses from the  
17 Germans and British and all. And they built some  
18 pretty good batteries. None of them have caught  
19 on fire that they told us about. And they seemed  
20 to be working. So they've done some really good  
21 work.

22 But they're expensive. They're at least  
23 \$500 to \$800, maybe even \$1000 a kW per hour  
24 storage.

25 Now, sodium sulfur, when I looked at it

1 years ago, should have been able to come down to  
2 \$100 a kW for each hour of storage. That was the  
3 dream. This was back in 88, let's say.

4 That's because if you do your analysis  
5 on just the cost of the materials and you multiply  
6 by about a factor of four, you get about \$100 a kW  
7 for each hour of storage.

8 But they're selling these batteries,  
9 because they don't have a manufacturer facility  
10 it's all in preliminary engineering and all those  
11 costs are in there -- they're selling them up to  
12 \$1000 a kW for each hour of storage.

13 So, ten hours, so your sulfur battery's  
14 going to cost you, right off the bat, you know,  
15 \$10,000 a kW. I mean it's just too expensive.

16 They are taking some losses on the first  
17 batteries they are building for (inaudible) Power  
18 and Nipe (phonetic) and a few others. The  
19 Japanese are taking losses on them.

20 But in the long term I do not see that  
21 battery being even 7 hours --

22 MR. DRACKER: Because in terms of, you  
23 know, fitting the bulk renewables into a desirable  
24 production profile from a California grid  
25 standpoint, I think you need three, four, five

1 hours minimum. And so I've heard it asserted that  
2 perhaps, you know, there's a battery or some other  
3 kind of technology that might do that --

4 DR. SCHAINKER: Well, --

5 DR. SCHAINKER: -- but I had my doubts.  
6 But I just didn't know --

7 DR. SCHAINKER: A three, a three- to  
8 five-hour battery I could believe. Lithium ion  
9 might make it. A zinc bromine might make it. And  
10 it's possible.

11 But there's still some technology  
12 improvements that have to be made in those so-  
13 called flow batteries. So that's the answer to  
14 your question. Okay, sounds like we're good.

15 Anything else? That's it. Thank you.  
16 You can change it to another person.

17 MR. BRAUN: Okay. Our next speaker is  
18 Merwin Brown from California Institute for Energy  
19 and Environment.

20 MR. BROWN: Thank you for the  
21 introduction and getting the slides set up for me.

22 I'm going to be focusing on something  
23 that's different today so far, which is  
24 technologies that can change the transmission  
25 system, other than perhaps storage, I guess, would

1 fall in this category, that would help us better  
2 deploy renewable technologies into the California  
3 system; and even import it from outside of  
4 California, if that's what we decide to do.

5 So, I'm going to be talking about a  
6 rather complex system, the transmission system.  
7 An if you hear a lot of moans and groans among the  
8 audience, it's the electrical engineers who are  
9 distraught and upset by my over-simplification of  
10 what I'm going to describe for the transmission  
11 system in order, one, to have time to get this  
12 done in time; and secondly so that I and others  
13 who aren't electrical engineers, can understand  
14 it.

15 So, bear with me, please, those of you  
16 who are among the more educated in this area.

17 What I'd like to do is first of all talk  
18 about what I call the saga of renewable and  
19 transmission integration. In other words, how do  
20 we bring these two things together and have them  
21 work and live in harmony.

22 So, I'd like to start my saga with  
23 discussing this somewhat from the viewpoint of a  
24 renewable power plant owner. I'm going to use  
25 wind in this case, but you can use other renewable

1 plants. And there will be a slight change in the  
2 story as you go along. But a lot of these things  
3 will occur on most renewable power plants.

4 Now, being a smart owner of a renewable  
5 power plant, this person is, like Oak Creek  
6 Energy, is going to put their power plant out  
7 where they get the most wind. Because then they  
8 produce the most energy and they produce,  
9 therefore, the cheapest kilowatt hour or they sell  
10 enough kilowatt hours, I should say, to get more  
11 revenue in for their plant and technically make  
12 more money.

13 So, that's where they go. They go where  
14 the wind is. So the first question they're going  
15 to ask, though, is how do I get my electric power  
16 to market. So they say, aha, -- whoops, what's  
17 happened here? Oh, I'm sorry, the slides don't  
18 work out real well.

19 Okay, that is supposed to be a  
20 transmission system -- I don't know what happened  
21 in the process -- that takes the power to the  
22 cities and other areas of population that will use  
23 it.

24 And you may notice that one of the first  
25 things is there's a big gap between where the

1 power plant is and where the transmission system  
2 is.

3 So the first thing that needs to happen  
4 is the transmission system needs to be able to  
5 provide access to that power plant. About the  
6 only way they can do that is they need to build  
7 additional transmission lines.

8 Now, one of the problems is in today's  
9 world it's very difficult to get a transmission  
10 line built. And it takes awhile. And that's why  
11 it was kind of stuttering there. It's a stop-and-  
12 go process today. And it can take a long time.

13 But eventually hopefully we get these  
14 transmission lines extended out to the power plant  
15 so they can now get their electricity to market.  
16 And so now the power plant owner can breathe a  
17 sigh of relief. But it turns out that the owner's  
18 premature because of the transmission operator  
19 points out something to them that their power  
20 plants have some unusual behaviors for which the  
21 grid wasn't designed to operate.

22 And also the operators aren't familiar  
23 with this kind of operation. And one example of  
24 that is intermittency. But there are other  
25 characteristics of some renewable plants that also



1 bring some unusual features into the power grid  
2 system.

3 So a second thing that the transmission  
4 system needs to be able to do is to accommodate  
5 renewables' unique behaviors. Now, we're ready to  
6 go to market says the power plant owner.

7 And so he starts to do that, and right  
8 away runs into another problem. It turns out all  
9 this transmission, existing transmission, out  
10 there is pretty much overloaded, particularly  
11 during peak times. And so it runs right into  
12 thermal limits. In other words, you can only run  
13 so much current through these wires before they  
14 get too hot and they either sag into something  
15 like a tree and cause an outage; or they get hot  
16 and damage the lines, and then there has to be  
17 repairs made.

18 So, right away, the power plant owner  
19 says, transmission, you got to find a way to get  
20 more of my power to market. I'm limited. So the  
21 transmission owner needs to work on that.

22 But even if you get that problem solved,  
23 another types of problems showed up, called  
24 instability, deratings. Now, these are a whole  
25 host of various kinds of unusual behaviors on the

1 grid, or unacceptable behaviors of the grid, that  
2 show up at different places and different times.

3 But what happens is if the utility  
4 operator and the owner doesn't take these into  
5 account and derate the amount of power they're  
6 sending over the system, they run the risk of  
7 having outages.

8 And this particular one that I'm showing  
9 here was an oscillation that occurred in 1996 on  
10 August 10th, that ended up blacking out most of  
11 the western United States. So these are serious  
12 things.

13 And this particular one, if these  
14 instabilities were sharks, this would be the great  
15 white shark of instabilities. It's the low  
16 frequency grid oscillation. It can have very wide  
17 area impacts.

18 So, right away there's another limit  
19 that the power plant owner faces in trying to get  
20 their power to market. And so that means that  
21 somehow the power grid's got to increase capacity.

22 So, bottomline is in order to fulfill  
23 its renewable integration mission, the  
24 transmission system has got to achieve at least  
25 these broad objectives.

1           One of them is to provide physical  
2       access for each new power plant. The other one is  
3       to be reliably accommodate any unique renewable  
4       generation behaviors. And then the third one is  
5       increase its power-carrying capacity to handle the  
6       additional electric power flows that these new  
7       power plants will bring.

8           Now, in order to meet these three  
9       objectives, and say a 33 percent penetration level  
10      of renewables, there are a number of things that I  
11      think need to be considered.

12           First of all, there is the traditional  
13      build solution. And that is that transmission  
14      owners invest in wires, towers and power plants.  
15      And that's the way it's being done now mostly in  
16      meeting these demands.

17           But, as we increase the penetration of  
18      renewables, this approach becomes less and less  
19      likely to be able to handle it alone. As a matter  
20      of fact, some stakeholders have told us that we're  
21      already at that point where the build solution,  
22      alone, won't do it.

23           But there are new transmission  
24      technologies, that could be deployed if they were  
25      developed, that, at a minimum, can make renewable

1 integration easier and perhaps less costly than  
2 the traditional buildout solution if that were  
3 your only solution.

4 And probably the best way to look at  
5 that is these new technologies endow the  
6 transmission system with improved and new  
7 capabilities.

8 So, in order to accomplish these three  
9 objectives the transmission system has got to  
10 obtain improved and new capabilities. And here  
11 are examples of some of them.

12 In providing access, and by the way, I'm  
13 talking about the transmission system in forms of  
14 a community, it's not just the infrastructure, but  
15 it's all of the institutions that surround that  
16 infrastructure.

17 And so one of the things it needs to be  
18 able to do is provide faster siting than we have  
19 right now. It just takes too long in order to get  
20 transmission in place and also to get it approved  
21 in order to meet the demands that we want to  
22 achieve with the deployment of renewable  
23 generation.

24 And then for accommodating the  
25 interesting behaviors of renewable generation

1       there are a number of other capabilities like,  
2       one, to be able to help and give the renewable  
3       generators sort of an equal footing in  
4       participation in the power markets, which right  
5       now it has a difficult time doing.

6               And there is being able to accommodate  
7       its dynamic behavior. This is how it behaves  
8       during disturbances on the grid, that is the power  
9       plant behaves.

10              And then there's operating coordination.  
11       In other words how do the renewable plants  
12       coordinate with other power plants, particularly  
13       in startup phases or ramping phases.

14              And then there's the ramping aspects of  
15       renewables, itself, which tend to be, for the most  
16       part, faster on the uptake and on the slowdown  
17       than traditional power plants.

18              And then there's handling excess total  
19       power and minimum load, a reasonably complex  
20       subject. But if we meet our goals with renewable  
21       energy we are going to run into cases where  
22       there's extra generation above and beyond what we  
23       need. And we'll have to back off some existing  
24       power plants which can create a problem with some  
25       of these stability problems I was talking about.

1                   And then there's the increased capacity.  
2       One, we'd like to find technologies to decrease  
3       the thermal constraints. And then we would like  
4       to be able to also decrease the stability  
5       constraints. And there's three major kinds,  
6       voltage, transient and dynamic.

7                   And then we need to plan for the  
8       transmission system expansion, which is often the  
9       subject that's forgotten about until one goes to  
10      thinking about how to do these things.

11                  So, in order to get -- some new  
12      technologies we can talk about to provide faster  
13      access for new renewable plants, could be deployed  
14      by putting new transmission lines in a better  
15      light.

16                  And this is meant to be kind of a pun,  
17      because there's two ways that I mean this. One of  
18      them is that you actually hide the transmission  
19      system, take it out of the light, or at least you  
20      use new technologies that allow you to make it  
21      less objectionable to people who don't like to see  
22      these things.

23                  And the other aspect of it is can we  
24      change the way people look at transmission, the  
25      way they look at the value and things like that.

1                   So there's a list here of some  
2     technologies. The first half of them are  
3     technologies that would change the way the  
4     physical aspects of the lines, from undergrounding  
5     to using advanced transmission conductors that  
6     would reduce the footprint of these systems.

7                   And then the last half of these  
8     technologies are processes that would hopefully  
9     increase the knowledge of everyone involved in the  
10    decisionmaking process of whether or not to accept  
11    a transmission system.

12                  And also bring in some things, for  
13    example, that in the past have kind of been  
14    ignored. And I know that Robert brought them up,  
15    in the storage area, which is strategic value,  
16    which often don't make it into the decisionmaking  
17    process, and should.

18                  And so going on to look at some new  
19    technologies to help us accommodate unique  
20    renewable generation behaviors, here we would use  
21    them by making the grid smarter and more flexible  
22    in order to handle such things as intermittency.

23                  And here's a list, again, of  
24    technologies that could make a difference. And  
25    you might notice that energy storage is right at

1 the top of those. It could go a long ways of  
2 improving the ability to integrate these new types  
3 of generation.

4 And we had earlier this morning the talk  
5 of forecasting tools, which can also go a long  
6 ways. And then there's a list of other things,  
7 such as synchrophaser measurements that Mike  
8 mentioned in his presentation.

9 There are such things as power flow  
10 control, and here I'm talking about the special  
11 form of power flow control, to determine where  
12 power flows. But there's also another form of  
13 power flow control which is the storage form,  
14 which is a temporal form of power flow control  
15 that also fits into that category of power flow.

16 And then there's a number of other  
17 things, demand response, distributed generation,  
18 generator and load modeling is an important factor  
19 in all this that may not be obvious to all of you.  
20 Statistical and probablistic forecasting tools  
21 that were talked about earlier today. And  
22 advanced intelligent protection systems.

23 And then last, some technologies that  
24 would allow us to increase the capacity by fine-  
25 tuning the grid for greater power flow. And, by



1 the way, in this picture of California these  
2 colored ovals are areas of constrained  
3 transmission where we would have difficulty in  
4 putting much more increased power flow into these  
5 areas.

6 There are a number, about ten of those  
7 within California. And there are two major  
8 bottlenecks of bringing power into California from  
9 outside. And these are constrained by a number of  
10 different things, such as thermal constraints,  
11 stability constraints and other things related to  
12 reliability.

13 In some cases, for example, up in the  
14 north there, on the north/south COI, which stands  
15 for the California/Oregon Intertie, that  
16 particular thing has been derated from a total  
17 thermal capacity, based on its thermal limits of  
18 about 7000 megawatts down to 4800 megawatts.

19 And if we could get a handle on  
20 controlling some of these problems, and if you  
21 will, fine-tune the grid, we could perhaps  
22 recapture some of that capacity with relatively  
23 low cost compared to building new transmission  
24 lines.

25 So, here are a number of things we can

1 look at. There's dynamic thermal ratings that  
2 allow the operator to actually know the  
3 temperature of the line, and therefore operate  
4 with a less conservative safety margin.

5 Real-time systems operation using  
6 synchrophasers and applications of them which can  
7 do the same thing, by the way, for some of these  
8 instability problems.

9 The power flow control that I mentioned.  
10 The energy storage, again, which was power flow  
11 control in terms of time.

12 Advanced transmission line conductors  
13 that can carry more power over essentially the  
14 same footprint; similar with high voltage dc  
15 current.

16 And distributed generation is another  
17 one that would cut down on the need for  
18 transmission.

19 And, again, there's the things like  
20 statistical probabilistic analysis and planning  
21 tools and advanced intelligent protections  
22 systems, to name a few.

23 One I'd like to talk about in specific,  
24 only because I see it as the heart of what I call  
25 the smart grid transmission. That is the

1       synchrophaser measurement.

2               And you saw this slide a little earlier.  
3       Mike went through it rather quickly. I'm going to  
4       go through it quickly, too, but not quite so  
5       quickly. I'm going to try and explain some of  
6       this.

7               Synchrophaser measurements is a  
8       relatively new measuring device by our standards,  
9       where it takes 30 years to get a new technology in  
10      place. These were invented probably about 20 to  
11      30 years ago. Happened to be, I believe, Virginia  
12      Tech.

13              And they were early deployed in the west  
14      mostly by Bonneville Power and WAPA. And then  
15      later on Southern California and PG&E joined in,  
16      after the 1996 outage. And realized if they'd had  
17      this technology they might have seen this  
18      oscillation problem coming, and prevented, or at  
19      least avoided, the damages from that outage.

20              But what this device does is it does  
21      rather rapidly collect a whole lot of information.  
22      And if placed at a lot of different places in the  
23      grid, can give you rapid, essentially real-time  
24      information about the situation at that grid.

25              But that's not quite so important as

1 perhaps this aspect of it, which is using GPS  
2 satellite to time-stamp that data, so that now by  
3 the time, say, data that was generated or  
4 collected up in Canada is collected by, say, San  
5 Diego Gas and Electric, a long ways away, because  
6 of the time delay they can use this time-stamp to  
7 compare the data to know which data compares in  
8 southern California with the data up in Canada.

9 And that may not sound too important to  
10 most of you, but to a power engineer and a grid  
11 operator it's extremely valuable information to  
12 know. And what they get is a lot of synchronous  
13 data that shows them things like they hadn't ever  
14 seen before.

15 And I use the Sharp metaphor, again.  
16 Imagine that in the old days you went swimming at  
17 your favorite beach and you didn't have the latest  
18 goggles. And you were just swimming along happy  
19 and every once in awhile one of your co-swimmers  
20 would disappear. And you didn't know why.  
21 Undertow, maybe? You didn't know because they  
22 just disappeared.

23 Then one day you bought new goggles and  
24 you were able to see for the first time  
25 underwater. And guess what? You'd been swimming

1 with sharks all this time. And it was the sharks  
2 picking off your companion swimmers. And you were  
3 also vulnerable at that time.

4 So now you can better watch out for  
5 them. That's sort of what this technology is  
6 going to do for the power grid, is allow the  
7 operators to see things they've never been able to  
8 see before on the grid, and see them essentially  
9 in real time.

10 Well, all this data has got to be  
11 converted into something useful, as you might  
12 imagine 30 to 60 times a second with a whole lot  
13 of data is going to overwhelm any operator. So we  
14 need to develop applications to allow the operator  
15 to be able to get some useful information out of  
16 this. And then make some decisions to do  
17 something about some kind of threat that might be  
18 coming.

19 So, the concluding statement built  
20 around this particular technology is, I think,  
21 ultimately we're going to find that the smart grid  
22 is going to be required to maximize the amount of  
23 renewables. I don't see any way around it without  
24 bringing in these capabilities eventually at some  
25 time. And depending on who you talk to, that's

1       either got to be sooner or at least sometime  
2       later.

3               Thank you.

4               MR. DRACKER:  A question, Merwin.  So,  
5       is the idea if you have this sort of instantaneous  
6       view of -- would it allow the transmission to be  
7       operated at closer to the ragged edge of thermal  
8       instability limits, because now with this  
9       information if something does go -- something goes  
10      wrong, they can respond?

11              MR. BROWN:  That's part of it.

12              MR. DRACKER:  And they don't need the  
13      margins everywhere?

14              MR. BROWN:  That is part of it, yes.  
15      It's to be able to operate towards closer to the  
16      ragged edge.  And this isn't so much a desire, as  
17      it's become a necessity --

18              MR. DRACKER:  Yeah.

19              MR. BROWN:  -- as we balance an  
20      increasing load growth, increasing power flow, and  
21      more and more difficulty to build more  
22      transmission in order to handle it.

23              So we're being forced into it.  And this  
24      technology, by the way, is being used today  
25      already at Cal-ISO and at Southern California

1 Edison. They're operators are already using this  
2 technology. And the R&D isn't even dry yet.

3 MR. DRACKER: But they're still  
4 operating COI at 4800?

5 MR. BROWN: So far, yes.

6 MR. DRACKER: Why?

7 MR. BROWN: Because that's going to  
8 take --

9 MR. DRACKER: That's -- want stuff to  
10 hit the bottomline faster.

11 MR. BROWN: That's because this is going  
12 to require a wider area of coordination. And as a  
13 matter of fact, there are meetings that we've been  
14 involved in that's in the R&D stage with entities  
15 like Bonneville and Pacific Northwest National  
16 Lab, and others that begin to look at this  
17 question.

18 But it's a bigger problem to tackle.  
19 Right now about all we can do is analyze the  
20 damping ratios of these low-frequency grid  
21 oscillations. Our next round of research is going  
22 to try to speed up the detection of them, so we  
23 see the sharks sooner than we can right now using  
24 the phaser measurements.

25 And then the second thing we've got to

1 do is use these things to analyze the low-  
2 frequency grid oscillations in order to mitigate  
3 them. And, again, storage may turn out to be the  
4 answer. There are other possibilities,  
5 generation, et cetera.

6 MR. DRACKER: I have another really low-  
7 tech question. Again, sitting here as sort of an  
8 independent power company, hoping that, you know,  
9 realizing that transmission corridors take three  
10 times as long to permit as power plants or  
11 something; and how soon is the transmission going  
12 to become available.

13 But, it's my observation that the  
14 biggest, the longest lead time in the transmission  
15 is permitting the corridor. And I just wonder why  
16 all new corridors are not permitted as double-  
17 circuit 500.

18 You could build a double-circuit 500  
19 tower. I've never seen one in California, but  
20 it's physically possible. You could also build  
21 750.

22 But, you know, whatever, if phase two  
23 Tehachapi is double-circuit 230, why not permit  
24 the corridor and build the towers to accommodate  
25 double-circuit 500. Just operate it at single-



1 circuit 230 for awhile.

2 But, I mean to me, banking that corridor  
3 is so valuable. Has that been considered at all?  
4 This is obviously not a technology question. I  
5 think it's a commonsense--

6 MR. SHIRMOHAMMADI: By the way, there  
7 are some double-circuit 500 kV lines in  
8 California, so.

9 MR. DRACKER: Double-circuit on the same  
10 tower?

11 MR. SHIRMOHAMMADI: Oh, yes.

12 MR. DRACKER: Oh, okay, good.

13 MR. BROWN: But in general what you're  
14 talking about is such things as using higher  
15 voltage, and using perhaps special kinds of  
16 engineering designs to allow more compact spacing.  
17 Those kinds of things.

18 And the answer is, I suspect, a  
19 combination of economics. It hasn't really been  
20 tried very often. And it's just difficult enough  
21 to get an average joe kind of transmission system  
22 approved, as it is. That would be my guess.

23 But, indeed, in R&D we've got our sights  
24 set on some of those, because eventually the  
25 transmission owners in this state and the

1 operators are going to be backed into a corner  
2 where they really don't have any options, I think.  
3 Because you're going to run out of the ability to  
4 sight right-of-ways in any great numbers.

5 So I think we'll have to go that route  
6 eventually.

7 MR. DRACKER: But I mean it's, we're  
8 losing time because right now finally we're  
9 getting on with getting new corridors and a  
10 permitting pipeline. And, again, permit --

11 MR. BROWN: Right, well, --

12 MR. DRACKER: -- them as double-circuit  
13 500.

14 MR. BROWN: -- we aren't getting that  
15 many new corridors. They aren't coming that fast.  
16 And certainly a retrofit would almost probably be  
17 the same as a new corridor when it comes to  
18 permitting. So you also have to be careful how  
19 you do that.

20 That's one reason maybe high-  
21 temperature/low-site conductors are interested,  
22 because you can use essentially the same weight of  
23 cable, put it on the same towers, and in theory --  
24 in practice it's more difficult -- in theory you  
25 could double the amount of current flowing through

1       those systems. In practice it's not that simple.  
2       Nothing's ever simple in this business.

3               MR. GRAVELY: Thank you.

4               MR. BROWN: Yeah, thank you.

5               MR. GRAVELY: There'll be some time at  
6       the end to have questions for all the speakers,  
7       again. So I'd like to go ahead and offer our  
8       friends from Oak Creek Energy a chance to come up  
9       a little bit now. See if I can get the right  
10      presentation here.

11              (Pause.)

12              MR. SHIRMOHAMMADI: I don't have one.

13              MR. GRAVELY: Oh, you don't have one,  
14      okay.

15              MR. SHIRMOHAMMADI: I'm going to talk --

16              (Pause.)

17              MR. SHIRMOHAMMADI: Thank you for  
18      inviting me; actually you invited somebody else,  
19      and I'm here for him.

20              Talking about a shark, a few years ago I  
21      was doing business in Brazil and I was in the City  
22      of Recife. And the first day I arrived was Sunday  
23      and I went to the beach. And I noticed they have  
24      the most beautiful sea in the world -- ocean in  
25      the world, Atlantic Ocean.

1                   And everybody was swimming just about a  
2     couple of, maybe 10 feet at most, away from the  
3     shore. I said why are these people like this. So  
4     I went forward, and I was the only one who was  
5     doing that.

6                   And I didn't stay out more than half an  
7     hour. I came out and I noticed people were  
8     staring at me as I came out. I can't imagine what  
9     the story is.

10                  Then when I was in my meeting and I was  
11     talking about what I did. They said, well, we get  
12     one idiot tourist eaten by the sharks every week  
13     here, so you're lucky you're not one of those.

14                  (Laughter.)

15                  MR. SHIRMOHAMMADI: Anyway, I knew about  
16     being here just two days ago, and so -- and I'm  
17     here for the President of Oak Creek Energy, who  
18     asked me to fill in for him. He has some other  
19     matters to take care of.

20                  My presentation is not going to be  
21     purely from the point of view of a wind developer.  
22     I'm still, first and foremost, a transmission  
23     operator planner. So I'll have -- you have to  
24     take whatever I say with a grain of salt in that  
25     sense.

1           A lot of the concerns and issues that  
2           are being talked about for integrating renewable  
3           resources is, to put it mildly, overblown. And  
4           for probably good reasons.

5           We have, for years, been exposed to wind  
6           power plants which were the most rudimentary  
7           versions. They were not probably closely attended  
8           to by the operators for a variety of reasons.  
9           Probably the income would come regardless of what  
10          happened.

11          They were type one generators with very  
12          little capability, no pitch control. They were  
13          all concentrated more or less in one area, so they  
14          were exposed to the same wind regime.

15          And worst of all, they were not owned by  
16          the utility. I worked for many years at Pacific  
17          Gas and Electric Company before, of course, going  
18          and working a bunch of other places, including  
19          California ISO.

20          So, they were not behaving well. And  
21          most of the operators experience with renewable  
22          resources was formed on the basis of those type of  
23          experiences. And you see that wherever you go.

24          And now that the concentration or  
25          penetration of wind resources is increasing, or

1       for that matter, all kinds of intermittent  
2       resources, or -- I'm a member of a NERC working  
3       group on integration of what we call variable  
4       generation. That's the latest.

5               So, as the penetration of variable  
6       generation, wind generation in the system  
7       increases, the operators who have that kind of  
8       experience are dealing with integrating such  
9       resources with very little guidelines.

10              Just some time ago there was an operator  
11       who asked a wind power plant to go to zero, to  
12       ramp to zero. And this generator was, a wind  
13       plant, was producing several hundred megawatt.  
14       And, of course, the wind plant went to zero in  
15       almost less than a minute.

16              And, of course, the operator all of a  
17       sudden is short on generation because he was  
18       expecting, like any other thermal generator, this  
19       wind plant to go down over an hour or so. And  
20       then, of course, he blames the wind generator, as  
21       opposed to -- he could have easily asked, go down  
22       to zero in a matter of one hour, as opposed to go  
23       down to zero.

24              So, the fact that the operator, the wind  
25       plant operator followed his instruction literally

1 is working against him.

2 Well, the event in Texas, in ERCOT,  
3 could have been readily avoided if proper  
4 forecasting tools were used.

5 So, by and large, we are short of proper  
6 procedures and guidelines in the hands of  
7 operators to manage our system better in presence  
8 of these large translation of variable generators.  
9 And we need to focus on that.

10 Now, if you consider that, and consider  
11 the fact that new generational renewable resources  
12 are so technologically advanced that they can give  
13 you any capability that you can get from a regular  
14 conventional generator, and then some -- I can  
15 say, for example, a type 4 wind generator will  
16 never contribute to (inaudible), for example.  
17 That's a very valuable thing, but no other  
18 generator can say that.

19 So, -- by the way, some solar units can  
20 say that if the output is -- has invertors  
21 associated with it -- so, if the capabilities of  
22 these units are properly used by the system  
23 operator, you'll find that you barely need any  
24 regulation. You don't need anything else more  
25 than what you need if you add regular generation

1 to the system.

2 Except one thing, and that's upward  
3 ramping. That's one thing you cannot get out of a  
4 wind generator beyond what the wind allows you to  
5 have.

6 However, in the context of discussion  
7 around integrating variable generation, a lot of  
8 issues come to the fore, which really show that  
9 the extent, probably the discussion lacks the  
10 knowledge of a system, power system, or lacks the  
11 knowledge of the generation technologies  
12 available.

13 And I guess I'm lucky now after working  
14 with operating of the system and so on, I'm  
15 working with these generators and seeing what they  
16 can do. And by the way, in our discussions and  
17 work with NERC, they're realizing that the wind  
18 generators, at least wind generators, and I'm sure  
19 other renewable resources, are willing to operate  
20 according to the instructions. They have  
21 capabilities to follow the instructions.

22 Now, if you want to use a renewable  
23 resource for ramping capability, by my guest. The  
24 issue is, of course, the economics would prevent  
25 you to do that because it just doesn't make sense.



1 But if you have to do it because you have  
2 reliabilities, we can ramp it down. I mean  
3 there's nothing there that can prevent you to do  
4 that.

5 The way we're working with NERC these  
6 more and more conditions will come out that will  
7 make renewable resources part of the power system  
8 community, as opposed to outsiders that the  
9 utilities and operators are looking at -- that  
10 frown upon them.

11 So, in order to integrate large amount  
12 of renewable resources as you're seeing happening  
13 in Europe and so on, there are a bunch of things  
14 you can do. And I'm going to quickly go through  
15 some of the things that comes to my mind. And, by  
16 the way, I prepared my presentation while sitting  
17 there. If I was -- you saw me writing  
18 frantically. I was not taking notes on your  
19 presentations, I was putting together some  
20 thoughts to present to you.

21 The first and foremost is what I just  
22 already said. The operators, to use the  
23 capabilities of these generators to the maximum,  
24 and work with them, and if you have to dispatch  
25 them, considering, you know, the -- cost of

1        dispatching them down, ramping them down, is  
2        whatever it is.

3                Well, that's the decision the operator  
4        makes, and a lot of renewable developers would be  
5        willing to work to make that happen so that they  
6        could -- that we would have a much more easier  
7        acceptance of renewable generation in the system.  
8        And integration would not be blocked based on --  
9        forgive me for saying this -- bogus reliability  
10       reasons.

11               The other issue is we have operating --  
12       not only the operators do not have -- have not yet  
13       gotten used to what operating practices they  
14       should follow in operating renewable resources.  
15       For example, not saying ramp to zero, which the  
16       guy will do, and he says, oh, I've lost several  
17       hundred megawatt of generation.

18               But also, of using better forecasting  
19       tools, which is extremely critical for the whole  
20       thing. Is completely rethinking operating  
21       practices, planning and operating practices.

22               The deterministic planning practices  
23       which we have been working with, and operating  
24       practices that we have been working with for -- in  
25       our industry nothing changes, by the way, nothing

1 changes until there's a gun to our head -- and so  
2 for decades, simply because deterministic planning  
3 is simpler, is causing two issues. Over-design in  
4 transmission, over-building transmission, which I  
5 would never say you're over-building transmission  
6 because we have so little transmission.

7 But worse yet, it will block  
8 interconnection of renewable resources if you  
9 purely stuck to deterministic planning and  
10 operating criteria.

11 A few years back when I was at Cal-ISO,  
12 in fact I went through that peak condition, the  
13 one-in-ten, or in fact, maybe one-in-20 peak  
14 condition. I was in charge of operations planning  
15 at Cal-ISO at that time, for the southern grid.

16 And we were going through this, and of  
17 course, we had the highest loads ever in the  
18 system. And the wind was at its lowest point, one  
19 of the lowest points that it had. And yet nothing  
20 happened.

21 Because if you look at it  
22 deterministically, if you look at things  
23 deterministically you would never plan for a  
24 condition like that. You should, by the way, that  
25 condition.

1           But at the end of the day a series of  
2       things should happen together for a system to fall  
3       apart. It doesn't always happen that you have the  
4       peak-peak load condition, you have, you know, one  
5       of the lowest wind condition, and you have a major  
6       contingency in the system.

7           You have to consider all these have  
8       priorities. And if you want to design your system  
9       for, you know, something that could happen once  
10      every 100 years at deterministic planning and  
11      operating criteria forces you to. Of course, you  
12      either prevent good things to happen to your  
13      system, good optimization of your system. Or you  
14      prevent good resources to interconnect to the  
15      grid.

16           So, I think operators need to become a  
17      lot more familiar with operating these type of  
18      resources.

19           The other thing is I focused on the  
20      issue of ramping. the ramping is basically the  
21      only criteria, the only requirement that we need  
22      to focus on as far as I'm concerned. Every  
23      respectable study I've seen on integration of  
24      resources they have identified that that's one  
25      area we need to focus on.

1           Load following, that's actually what  
2       it's called, load following. This is as opposed  
3       to frequency regulation.

4           And, for example, that problem that I  
5       see can be resolved with expanding a balancing  
6       authority's footprint. So you can say that -- and  
7       by the way, that's done by either resource-sharing  
8       type of arrangements, or more than that, or  
9       formation of ISOs and RTOs, which have been very  
10      helpful in helping with integration of renewable  
11      resources, because they allow more ramping, they  
12      provide more ramping capability to be available to  
13      the operator, to the balancing area operator.

14          But if you look at the existing  
15      operating criteria, CPS-1, CPS-2, for example, and  
16      if you think about those, those are really  
17      reliability related. They're mostly economic  
18      related, economic criteria. They're just trying  
19      to make sure that not too much power shifts  
20      between two balancing areas.

21          By simply modifying those you can allow  
22      a lot of renewables to be implemented. And even  
23      areas which do not have large footprints, which do  
24      not have powerful ramping capabilities.

25          I really am hoping that what I said is

1 not an indication that, okay, we have no problem.  
2 We have the need to add resources to the system,  
3 technological solutions to the system, where not  
4 only on top of dealing with operating procedures  
5 and better education and better understanding of  
6 what the issues are.

7 And, to me, to provide that kind of --  
8 as I focused on the issue of ramping, and that's  
9 where you see most of the time people are talking  
10 about firming up systems, firming the renewable  
11 resources. To me it's not firming renewable  
12 resources, but making sure that the system,  
13 overall, has a firm output.

14 And when it comes to firm, by the way, I  
15 don't mean nuclear baseload firm. That's not  
16 firm, that's probably the worst type of unit to  
17 integrate in a system. You have to worry about it  
18 more than anything else, because it doesn't go  
19 down, it doesn't go up. And if it goes down you  
20 have to wait a couple of weeks for it to come back  
21 up.

22 And I don't remember we ever worried  
23 about integrating nuclear power plant in that  
24 sense, in the sense of integration.

25 So, coming back to these, I think we

1 definitely need more resources that help us  
2 integrate more variable generation, because we  
3 need variable generation for millions of reasons.

4 When I say variable generation I'm talking  
5 about renewable generation.

6 And I quickly will go through a quick  
7 list of what I think is good, and why it's good.  
8 And most of you folks actually focused on this  
9 component, what I'm going to talk about. So, I'm  
10 not going to -- I probably don't know half as much  
11 about this stuff as you do.

12 But I'm going to look at it from the  
13 point of view of a system operator, and a wind  
14 power plant operator/developer.

15 As you probably know, CTs have been --  
16 have been used a lot for firming up wind  
17 generation. And I think that they should be --  
18 the only good thing about them is that they're  
19 proven. They are inefficient, polluting and  
20 especially the type that has been installed in  
21 downtown areas to deal with peaking conditions,  
22 probably run a couple of days a year, or maybe  
23 five days a year, maybe a week a year. All that  
24 expenditure.

25 And I understand that the numbers that

1 have been there for peaking units that Edison  
2 implemented in downtown, in L.A. Basin are quite  
3 high, actually.

4 The other one which can work is  
5 diversity diverse renewable resources. Wind and  
6 solar in many times, in many ways, complement each  
7 other and provide you with all the capabilities  
8 you need. And the profile that you would need, as  
9 well. So, that's one way of doing it.

10 But, to me, like many of you, I think  
11 storage technology is the best solution. The  
12 concerns, of course, with that is that the  
13 technologies are still being developed. And it's  
14 such a pity because they're being developed for  
15 the past so many tens of years. It's such a pity.

16 I can squirm at the thought, you know,  
17 if telecom or computer companies were acting like  
18 utility companies, where we would be. Or other  
19 industries could survive without -- while using  
20 1920 technologies, as we are in our industry.

21 Most of them would not survive a day  
22 without implementing the latest R&D, things that  
23 come out of the R&D facilities.

24 Now, when I say that storage is, to me,  
25 the best solution, it's not only because it



1 provides what is essential, which is ramping  
2 capability and other capabilities you need. But  
3 also it provides many ancillary benefits for the  
4 grid.

5 And as was mentioned earlier, it's the  
6 combination of those ancillary benefits and the  
7 benefits they provide for integrating renewables  
8 are critical for eventually justifying them.

9 And, of course, they could be operated  
10 in such a way that the output could be always  
11 clean power.

12 I'd like to close my talk by saying that  
13 tying the storage technology, for example, to need  
14 for integrating resources is an incorrect notion.  
15 We need a storage technology with or without  
16 integrating resources. We have needed the storage  
17 technology forever.

18 Except that when you -- whatever it  
19 costs you to produce and distribute and transmit  
20 electricity, you get that and pass it on to  
21 ratepayers, and you're guaranteed revenue, you  
22 never think about those type of things. You never  
23 think about bringing efficiency to the system.

24 Storage technologies are needed in our  
25 system in order to make the system, as a whole,

1       operate better. And they, of course, have the  
2       absolute benefit of allowing more renewable  
3       resources to be integrated, or be integrated more  
4       smoothly.

5               But we need storage, and we have needed  
6       them, and I was very glad that Merwin Brown asked  
7       that question. Why don't we have more storage  
8       technologies now. And I guess the answer still  
9       goes back to if you don't have a downside to not  
10      doing it, why risk it.

11             I'm done. I'm glad, by the way, I don't  
12      have a handout. If I had a handout I'd probably  
13      end up in --

14             (Laughter.)

15             MR. GRAVELY: Thank you. Chance for one  
16      quick question. Anybody have any quick questions  
17      before we go.

18             Okay, then we'll hold it till the end.  
19      And we now, real quick, the last few  
20      presentations, we're going to make a discernible  
21      shift a little bit and look at distributed  
22      renewables.

23             One of the things both myself and Gerry  
24      have begun to look at in our research programs. is  
25      the fact that there is a large amount of these

1 resources coming onto the grid. And in some cases  
2 they count for the 33 percent, and in some cases  
3 they don't. In most cases they don't count.

4 There's comments about this in a handout  
5 that we got from one of our consultants that I had  
6 to do a little quick work for us. And so we want  
7 to look at that and think about that, too, as we  
8 go forward. There may be a day when, just like  
9 they do today in demand response, where you have  
10 aggregators who bid into markets with load. You  
11 may have aggregators aggregating renewables to  
12 control them, also.

13 With that I'll turn it over to Dan.

14 MR. STEELEY: Okay, thank you. My name  
15 is Bill Steele, and I am standing in for Dan  
16 Rastler, who was originally asked to be here and  
17 he's in Ohio right now.

18 And what I'm going to do is talk about  
19 the Electric Power Research Institute's DG and  
20 energy storage program, and where it touches  
21 ongoing efforts to increase our renewables  
22 penetration.

23 So the outline I have today is basically  
24 going to talk about our roadmap and the program  
25 that we have in program 94. And basically where

1 we've been using energy storage, which is mainly  
2 in grid support applications.

3 And then I'm going to end the  
4 presentation by talking about a few projects to  
5 assess opportunities for distributed PV and wind  
6 energy within our DG and ES program.

7 Here's a roadmap of our program at EPRI.  
8 And as you can see up here we're starting some  
9 case demos that Robert Schainker is heading up.  
10 And also some smart grid demos.

11 And in program 94 we kind of have like  
12 three buckets of projects. One for technology  
13 assessment, technology watch, economic analyses  
14 that we do. And then we're doing tests and  
15 validate various options. And mostly right now  
16 we're concentrating on energy storage, sodium  
17 sulfur, zinc bromine, vanadium redox battery, K  
18 (phonetic), lithium ion, hybrid DG systems.

19 And in here we're starting to integrate  
20 renewables, which is coming up. We've already  
21 started, and we have a couple projects on that  
22 this year.

23 Also, another bucket is the  
24 interconnection and integration area, looking at  
25 how we integrate distributed resources, including

1 energy storage and spot grid networks, as well as  
2 the regular radial system.

3 This just gives you kind of a snapshot  
4 of the different technologies we're looking at  
5 here in our distributed generation energy storage  
6 program. And up here the bulk energy storage would  
7 be where the K goes, and is connected to the  
8 transmission system.

9 What's new in DG? We're focusing, like  
10 i said, mostly on energy storage, but Dan is  
11 actually heading up the project to look at a Rolls  
12 Royce hybrid, or solid oxide fuel cell hybrid  
13 system that's a 1 megawatt size.

14 And it looks like it could come in at  
15 about 60 percent efficient operation. And doing  
16 an economic analyses on that it looks like it  
17 could be competitive with some of the existing  
18 technologies. And it's of a size that the  
19 utilities are interested. So we've been pursuing  
20 that. And the first field demonstration unit is  
21 planned at AEP in 2009. And this is kind of a  
22 picture of what this system will look like.

23 Here's examples of some of the fossil  
24 fuel DG that we've been working on. And that we  
25 want to be able to integrate with energy storage

1 systems.

2 And right down here is a very small 1  
3 kilowatt micro-CHP system that's getting used  
4 especially in the northeast. And their next model  
5 they're going to integrate PV with this so that I  
6 can handle photovoltaics, as well.

7 Distributed energy storage systems are  
8 gaining market adoption for grid support  
9 applications right now. And here's three examples  
10 of where this is happening.

11 And at the same time we're looking to  
12 adopt these with renewables and assessing, you  
13 know, how can we use these systems also used with  
14 like wind energy.

15 Here is a slide that we got from what  
16 AEP was doing with peak shaving on the former,  
17 let's see, on this substation down here at  
18 Charleston Substation. And basically this is some  
19 of the data from that where here you are charging  
20 during the low demand, using that to discharge  
21 during the peak hours for substation bank relief.

22 And they've also done some studies to  
23 look at what monies they could make with arbitrage  
24 on that. It's been fairly significant.

25 This is EPRI's sodium sulfur battery

1 project that we're doing with NYPA, New York Power  
2 Authority. And basically we're documenting this  
3 project and looking at it, the lessons learned.  
4 It's just about ready to start operation at a  
5 customer in a peak-shaving application.

6 One of the other things that we do is  
7 the test and validation of various advanced  
8 battery systems. And here are two that we're  
9 looking at, this alternano 50 ampere pack. And  
10 also we're looking at a case study with a premium  
11 power block 150, which is 150 kilowatt hours  
12 actually rated at 100 kilowatts.

13 And we're conducting a case study of an  
14 alternano 1 megawatt lithium ion system that's  
15 using this alternano 50 ampere pack that has  
16 actually been tested with AES. And we're  
17 documenting that in a case study.

18 And we're also conducting a case study  
19 test in Knoxville with this premium power zinc  
20 bromine system. And one of the things that we've  
21 been asked to look at is the performance of these  
22 systems with renewables like wind energy. And for  
23 frequency regulation.

24 I'm working on developing a field  
25 demonstration initiative with this transportable

1       zinc bromine system that actually is Premium Power  
2       who's the vendor. It's a half megawatt, 2  
3       megawatt hour system.

4               And we've had many of our utility  
5       advisors say that this is getting to be about the  
6       right size where they'd be interested in putting  
7       this at a distribution substation for relief  
8       during times where there could be overloads. And  
9       getting them through the peak times.

10              At the same time we want to look at  
11       this, it's a candidate technology for wind  
12       integration, as well.

13              Right across the hall we have our  
14       electric transportation group that are doing a lot  
15       of work with plug-in electric vehicles and  
16       electric vehicles and everything. And because of  
17       that, lithium ion batteries, this technology is  
18       very big in the transportation sector. And we're  
19       hoping to take advantages of what they're learning  
20       in there that could reduce the cost for lithium  
21       ion in stationary energy storage applications.

22              A little over a year ago we had a summer  
23       intern who did a project, and basically what we're  
24       looking at, solar photovoltaics and combined with  
25       energy storage. And, you know, how could that



1 benefit the infrastructure in California, looking  
2 at it from a utility perspective.

3 And basically the overall load shape  
4 curve at that time was about here. And looking at  
5 an assumed amount of PV could reduce that peak.  
6 But if you could add storage to that, we saw where  
7 this overall peak could be greatly reduced.

8 And so if storage is added the benefits  
9 would be enhanced significantly. And especially  
10 by the fact that storage is dispatchable. And,  
11 you know, unfortunately even though PV, as it has  
12 been said before, pretty much matches the peak  
13 here in California, still there's some times when  
14 it may not exactly do that.

15 And then in the same study the  
16 combination of distributed energy storage was put  
17 with solar PV, and two benefits came out of this  
18 complementary peak shaving. Solar shaves the  
19 first half of the peak and part of the second.  
20 And storage could do the rest, whatever it didn't  
21 do.

22 And also another benefit was reduction  
23 of installation of balance the system cost,  
24 primarily because both could use a combined  
25 inverter.

1           And then there was economic analysis,  
2       which I won't get into, using a tool that kind of  
3       showed this.

4           Now, we have a couple of projects that  
5       we're doing this year actually, looking at energy  
6       storage solutions that will help enable PV and  
7       support customer peak load shifting.

8           We have developed a functional  
9       specification. And the idea is that we're testing  
10      various energy storage systems that could be used  
11      in combination with PV with a smart controller.  
12      And this is kind of shown more on the next slide  
13      here.

14          We have this initial specification of a  
15      2 kilowatt, 10 kilowatt hour battery down here,  
16      energy storage battery. And basically operating  
17      in combination with this PV, 3 kilowatt PV array.  
18      The idea of if we had communication to the utility  
19      through automated metering infrastructure, a smart  
20      meter or other communication systems right here,  
21      the idea of this system here would be to keep the  
22      residential house energy bill as low as possible,  
23      and also be used by the utility to help make sure  
24      that if, for some reason, doing this -- well,  
25      basically to help shave the system peak.

1           Now this might occur at the same time as  
2       reducing the peak demand at the household. But,  
3       basically that the utility could be able to call  
4       on this as well as the house owner, so that there  
5       would be double benefits for doing this.

6           And finally the last project that we're  
7       doing this year in this year's base program, and  
8       Robert had kind of put this up here, as well, K  
9       system requirements in cycles to support large  
10      wind.

11          It's a twofold objective. To identify  
12      the various K system design, of which there's a  
13      lot of different designs, but which design is best  
14      in supporting wind resource penetration. And what  
15      can it do, basically what are the opportunities  
16      that K could be used in supporting wind.

17          Basically one of the main things is  
18      moving offpeak wind energy to onpeak demand time  
19      periods. And then also to mitigate wind generator  
20      fluctuating power issues. Another could possibly  
21      be maybe a regulation of some type.

22          But those are the two main things. And  
23      we think that even though a lot of times folks in  
24      the wind energy community don't see -- they think  
25      that wind could just be connected to the system.

1 We think that the utility would like to be able to  
2 get it at times when they really need it, during  
3 the peaks, and have it stored like during the  
4 offpeak so they wouldn't have to worry about  
5 turning down their baseload plants and things like  
6 that.

7 So, that's all I have to say for now.  
8 If there's any questions, maybe I could field  
9 those later.

10 MR. GRAVELY: Thanks, (inaudible).

11 MR. BRAUN: Thank you, Bill.

12 MR. STEELEY: Sure.

13 MR. BRAUN: Our next few speakers are  
14 going to touch on some things that were mentioned  
15 earlier. Merwin's presentation mentioned various  
16 distributed generation as an additive to some  
17 issues on the transmission system.

18 And in my talk earlier I mentioned that  
19 some renewable technologies are already being  
20 deployed, and can either scale up or scale down  
21 into the mid-size range, the mid-scale range, the  
22 community-scale range. Photovoltaics is scaling  
23 up into that range, and wind technologies  
24 certainly can -- is modular enough to be scaling  
25 into the community scale.

1                   So the first speaker I'm pleased to  
2           introduce is Joe Henri with SunEdison. And  
3           SunEdison is a company that's making its mark in  
4           deploying and financing solar electric systems.

5                   MR. HENRI: Thanks very much. Does  
6           anyone here in the audience have a solar system on  
7           their home, by any chance? I have to confess I  
8           don't, either. They're very expensive, which is  
9           why I'm particularly excited about the idea of  
10          community solar. Because it's a way that more  
11          people can get involved in having solar on their  
12          homes, or the whole community could install solar.

13                  But there are some challenges, and I'd  
14          like to go through real quickly perhaps some of  
15          the background on photovoltaics. A lot of folks  
16          know quite a bit, I'm sure, about it, but I'd like  
17          to review some basics. And also talk a little bit  
18          about some of the financing that goes on. And I  
19          promise not to take very long doing it.

20                  So, quickly, this is just for  
21          credibility, not commercial purposes here.  
22          SunEdison is 450 employees in North America. We  
23          have offices across the country, also in Canada  
24          and Spain.

25                  Our service that we provide is we focus

1 on the nonresidential market, so we're not doing  
2 households or roofs on your house. We do work  
3 with large retail customers, government customers  
4 and other nonprofits.

5 A couple of noteworthy things about  
6 SunEdison, just in terms of giving you an idea of  
7 what scale of things that we've done. We're  
8 developing a large solar farm up in Ontario, 9.1  
9 megawatts. We've brought up and are operating a  
10 solar plant for Excel Energy in Alamosa, Colorado.  
11 It's 8.2 megawatts. And we've just announced a  
12 project we're going to be doing for Duke Energy in  
13 North Carolina, which is 21.5 megawatts.

14 So we're on a completely different  
15 scale, perhaps, than what we saw a little bit  
16 earlier with the concentrating solar. We're not  
17 nearly as large yet, but, you know, as we were  
18 just saying, Gerry was saying earlier, we're  
19 growing. But we're still pretty small.

20 Well, that being said, photovoltaics has  
21 arrived. I mean it is functional, it really  
22 works. And as long as the sun is shining, you  
23 know, we're making power.

24 This is a picture of the Alamosa project  
25 out in Alamosa, Colorado. And it uses a variety

1 of photovoltaic technologies. You can see some of  
2 our trackers there in the upper right-hand part of  
3 the screen, as well as the fixed panels.

4 So, very quickly, just to go through  
5 some of the old PV myths. Primarily that PV's too  
6 small and it's too expensive. Well, there's a  
7 couple of different ways that PV gets deployed.  
8 We see it being deployed in distributed  
9 generation. We just had a couple of great  
10 presentations here about distributed types of  
11 technologies.

12 The California Solar Initiative is  
13 arguably the best rebate program in the United  
14 States. We've, through the CSI and through other  
15 programs that have been administered by the CEC  
16 and the CPUC, we've installed well over 300  
17 megawatts of grid-connected PV.

18 And at 18 months, more than 11,600  
19 applications for photovoltaic systems have been  
20 received by the CSI program administrators. By  
21 number of applications, primarily residential.  
22 But by number of megawatts we're talking mostly  
23 commercial applications.

24 So, just to be clear, on DG we're  
25 talking about systems that are installed on the

1 customer's side of the meter where they reduce the  
2 customer's load.

3 We are also seeing a larger deployment  
4 now of what we call utility-scale PV. So these  
5 are the vast fields, like Alamosa, for instance.  
6 But we're not the only ones doing that. So Excel  
7 Energy in Colorado, 8.2 megawatts; Nevada Power,  
8 of course in Nevada, is 14 megawatts at Nellis Air  
9 Force Base, that was a SunPower project.

10 And then we've seen announcements for  
11 Southern California Edison in their RPS. There's  
12 a first solar project, a 21 megawatts. Again, our  
13 Duke Energy project, North Carolina, 22. And then  
14 Florida Power and Light, 35 megawatts of total  
15 projects.

16 So we're beginning to see some very  
17 large scale stuff happening in photovoltaics.  
18 It's not too small, it's actually getting bigger,  
19 and we're actually having some scale where the  
20 economies of scale can really make a difference  
21 for us.

22 So, costs. Now I stole this chart from  
23 a presentation that was done by the National  
24 Renewable Energy Laboratory. So hopefully that  
25 gives it a little bit more credibility. It's not



1 just wishful thinking on the part of the  
2 photovoltaics industry.

3 But if you take a look at the bottom  
4 part here, we see this blue line is the cost --  
5 this is the typical average cost across the United  
6 States for wholesale generation prices for  
7 utilities. And then this bar here, the yellow  
8 bar, is the residential and commercial rates.  
9 The descending sloping area here is the cost of  
10 photovoltaic systems.

11 So, what we're seeing is that  
12 manufacturing technologies improved. More and  
13 more sources of silica are arriving on the market.  
14 We're seeing more and more competition and more  
15 and more players. System prices are declining  
16 rapidly.

17 And you can, according to this chart,  
18 depending on where you are, what state you're in,  
19 we're looking at grid parity at somewhere around  
20 2012. Deutschebank also came out recently with a  
21 similar assessment. They basically came out with  
22 something very similar in terms of when they  
23 expect to see grid parity.

24 All right. So, prices are coming down.  
25 We're seeing a lot of different types of

1 deployment. Why aren't we seeing more happen at  
2 the community scale? Let's talk about that a  
3 little bit.

4 Oh, I'm sorry, before we go on, an  
5 important new financing tool, too. So this is  
6 also helping to deploy a lot of solar. The power  
7 purchase agreement. So, how many folks have ever  
8 leased a car? Anyone? At least one, two, three.  
9 Okay, good.

10 So, this will be easy for you. With the  
11 power purchase agreement the difference between  
12 this and a conventional solar sale is that the  
13 customer doesn't buy the system. They just buy  
14 the power. So that the facility, the solar  
15 system, is owned by, you know, SunEdison in our  
16 case, or by the other PPA provider. And only the  
17 electrical output of that system is sold to the  
18 customer.

19 This has some advantages, of course.  
20 From the customer's perspective they don't have to  
21 operate or maintain the system. And they only pay  
22 for what they actually get. From the perspective  
23 of the PPA provider you can do larger scale  
24 projects, you can attract financing from Wall  
25 Street basically to invest in your funds, to own

1       these systems.

2               And the cost of doing this, if you're  
3       focused on the larger scale systems, can be driven  
4       down quite dramatically. That's the whole premise  
5       of the SunEdison business model. And you're  
6       seeing a lot of other companies to it, as well.

7               So, just to go over this again, real  
8       quickly. Basically the -- here's your handy-dandy  
9       SunEdison solar system up on the roof of a large  
10      commercial project. Kilowatt hours are sold to  
11      the host customer. Host customer pays only for  
12      what they get out of that system.

13              But it's also important to note that the  
14      customer isn't going to get all of their power  
15      needs met by the solar system. Probably 40, 45  
16      percent max is what we typically see. So their  
17      remaining energy needs are still going to be  
18      provided by their trusty utility company over  
19      here.

20              There are different PPA arrangements, of  
21      course; different companies have different focuses  
22      and have tried different things. But almost all  
23      PPAs have the same basic provisions, payments  
24      based on actual system production. They're  
25      usually about 20 years long and there are early

1        termination provisions.

2                You have to deal with what happens to  
3        the system at the end of the contract; what are  
4        you going to do with the renewable energy credits.  
5        Will there be green claims; are the credits  
6        retained by the host customer or retained by the  
7        PPA provider.

8                And then in the event that the PPA  
9        provider goes bankrupt or something like that,  
10       what happens to the system. You know, who owns it  
11       afterwards and what's the disposition. All those  
12       things have to be covered in the PPA arrangement.

13               So, community solar. Here's an idea  
14       that we've been talking about at SunEdison and  
15       trying to figure out how to deploy. But we've  
16       been unsuccessful and I'll talk about that in just  
17       a minute.

18               But the idea is pretty simple.  
19       Basically you have a system, a centralized system,  
20       somewhere. You can put this on waste land like a  
21       landfill, or on a military base or something like  
22       that. But the system provides energy and green  
23       attributes to your local electric distribution  
24       company. Who then sells that power to individual  
25       customers who have signed up for getting solar

1 power.

2 So, SMUD, for instance, Sacramento  
3 Municipal Utility District here has what they call  
4 their solar shares program. And it's not exactly  
5 like this, perhaps, but it's the same concept. If  
6 you subscribe you can basically own a portion of a  
7 larger system. It's not on your house, it's  
8 somewhere else, but you're going to have that  
9 piece.

10 So, that's the idea of community solar,  
11 at least in our minds, is that you've got  
12 centralized, you know, perhaps these are  
13 distributed across rooftops on city properties, or  
14 large commercial properties throughout the city,  
15 but individual ratepayers over here can own a  
16 portion or subscribe to a portion of that.

17 A model that might be kind of similar  
18 here, server farms, for instance, if you're  
19 familiar with how that market works.

20 So, the folks over here are getting  
21 solar energy. There's an opportunity for training  
22 and community development. So if these are low-  
23 income folks, for instance, and you're putting  
24 your centralized solar system on an area close to  
25 a low-income community, this might actually

1 provide jobs and training.

2 And then California's renewable energy  
3 goals are also being met because this is clean,  
4 nonemitting generation.

5 So, just to go over it real quick. The,  
6 what we call solar parks, could be developed  
7 almost anywhere within a city limits. Utilities  
8 would purchase the power directly from the solar  
9 park at fixed rates with special purpose tariffs  
10 or through bilateral arrangements. And then  
11 utilities pass that through to participating  
12 customers. And there's different ways that could  
13 show up on a customer's bill. It can either be  
14 dead metered, which we do today. Or you could do  
15 it with sort of a fixed billing credit instead.

16 So, that's a concept. That's a way you  
17 could get solar into a community. It doesn't  
18 require that anyone put the money upfront to  
19 actually put solar on their own rooftop. They  
20 could apply to residential customers, it could  
21 apply to commercial customers.

22 So, why aren't we doing it? It seems so  
23 simple. The technology is certainly there. Maybe  
24 the best way to describe it is it's a software  
25 problem.

1           So, we've had something called community  
2     choice aggregation, which was legislation that was  
3     approved here in Sacramento. It's been under  
4     various, it's been implemented, you know, for a  
5     number of years now. It's going through an  
6     implementation process, perhaps is the best way to  
7     put it, a the Public Utilities Commission.

8           And that has basically taken the wind  
9     out of any other opportunities. CCA,  
10    unfortunately, is still not a successful program.  
11    And the idea here was that a community could  
12    decide to become its own -- have its own  
13    generation portfolio that would then be delivered  
14    through their utility grid. Well, it's a great  
15    idea, it just hasn't happened.

16           Another barrier that's in the way,  
17    electric sales to retail customers is called  
18    direct access if you're not a utility. And in  
19    California ever since the energy crisis, direct  
20    access has been suspended. So that's not an  
21    option anymore.

22           Fifteen -- ten years ago, you could have  
23    gone to Greenmountain Energy or someone like that  
24    and done this, but you can't do that today in  
25    California.

1                   And then finally, even if you weren't  
2           going to pursue those other options, what if the  
3           utility was just going to do this, utilities  
4           generally call this retail wheeling. And it's not  
5           really a popular option simply because it's  
6           complex in terms of the billing. You have to have  
7           new tariffs and you have to spend a lot of time  
8           and effort to figure out exactly how to make this  
9           work. But as I said before, it's not a hardware  
10          issue, it's a software issue.

11                  All right, so what else can communities  
12          do if they're really interested in installing  
13          solar. So, it's really important to remember that  
14          your local government can have a huge impact on  
15          the cost of solar. Not just on the panels and the  
16          racking and the invertors and those types of  
17          things, but on the other costs that go into  
18          installing solar. Because every solar  
19          installation has to be permitted and it's always  
20          local.

21                  So, streamlining permitting processes,  
22          making sure that your local utility allows  
23          interconnection to the grid. And, of course, with  
24          the investor-owned utilities in California, that's  
25          not a problem at all.



1           And then there are some other things, as  
2   well. I won't read that whole list there. But  
3   there -- basically the community can also ask  
4   itself, what are we doing to encourage solar.

5           And because we paid good money for these  
6   pictures I wanted to put one more picture of  
7   Alamosa in there just to remind folks that people  
8   are doing this. It's not just here in California,  
9   but there are plenty of installations going on in  
10  other states across the country. This is real and  
11  it's really happening.

12           And that's the end. Thank you very  
13  much.

14           Any questions? I'd be happy to answer  
15  questions while I'm up here. Okay, no questions,  
16  thanks.

17           MR. BRAUN: You answered all the  
18  questions.

19           Our next speaker is Case Van Dam, who is  
20  the Executive Director of the California Wind  
21  Energy Collaborative. I mentioned the  
22  Collaboratives earlier. And Case is going to give  
23  us a view of wind at the community scale, and some  
24  experience from where that's happening.

25           MR. VAN DAM: Thank you, Gerry, for the

1 introduction. So, yeah, wind community in  
2 building industrial scale, we've gotten involved  
3 in that over the last year. More and more because  
4 of increased interest in solar as indicated by the  
5 previous speaker at the residential and community-  
6 scale level. And also very much interest in wind  
7 at those scales.

8 So, like to also acknowledge the two co-  
9 authors, Henry Shiu and Scott Johnson, two  
10 engineers working with me.

11 I'll go through this fairly quickly  
12 actually; it's getting a little bit late in the  
13 afternoon, and you have all the material. So I'll  
14 step through this fairly quickly, but I think it  
15 gives a good overview of what's here, what the  
16 possibilities are.

17 So, look a little bit at the industry  
18 status, system configuration and costs, economic  
19 considerations. And then a particular case study,  
20 an agricultural case study. And I think that is  
21 growing more and more interest, I think, from  
22 people. And also some future opportunities and  
23 some hurdles that we still face.

24 So why wind energy? We've heard quite a  
25 bit about that. It's clean, it's renewable. The

1 installation, it can be rapidly deployed once the  
2 permitting process is dealt with.

3 Noncentralized installation and  
4 operation provides security of electric energy.  
5 And it is economic, cost effective energy. And it  
6 provides some significant local economic benefits.

7 So wind, big and small, a lot has been  
8 said about utility-scale wind energy, and there  
9 you see the typical sizes in terms of rated power  
10 capacity, 1 to 3 megawatts; rotor diameters up to  
11 and out 300 feet height. That sometimes exceed  
12 500 feet. And it is, of course, very much focused  
13 on the utility-scale.

14 Power generations supplying power  
15 directly to the grids. And the small distributed,  
16 much smaller, of course. There we're talking  
17 typically small distributed wind, less than 100  
18 kilowatt.

19 Rotor diameters about 60 feet height,  
20 less than 150 feet. And I have to get some water  
21 somewhere.

22 And so here we are much more interested  
23 in the powering nearby -- thank you -- providing  
24 power for nearby applications.

25 To put it all in kind of -- make it all

1 visual, on the right-hand side you see a blade for  
2 a very popular Southwest Skystream, 1.9 kilowatt  
3 machine. And on the left-hand side you see the  
4 blade for Vestas, I think it's V80, maybe actually  
5 be even a V90, which is a 3 megawatt machine. So,  
6 very different.

7 And here then you see the typical  
8 applications of residential and also community-  
9 based wind. These are fairly small wind turbines  
10 in this case, 200 kilowatt or less. Stand-alone  
11 hybrids, on-grid and off-grid.

12 So, let's look at this industry in a  
13 little bit more detail. What is actually not well  
14 recognized, the U.S. dominates this market. This  
15 is one area we still, we dominate the small wind  
16 market.

17 If you look at here the outside the  
18 United States 2006 sales, 19.5 megawatts, \$61  
19 million, 97 percent manufactured in the U.S. And  
20 what industry do we hear nowadays 97 percent  
21 manufactured in the United States. In the U.S.  
22 2006 U.S. sales, 98 percent manufactured in the  
23 U.S.

24 But, again, we're facing more and more  
25 competition. There's a lot of companies popping

1 up in Europe and Asia. And I think this story is  
2 going to change in the coming years. U.S. market  
3 growth estimates at 14 to 25 percent annual.

4 But notice that the total numbers are  
5 fairly modest compared to, you know, here you look  
6 at the 17.5 megawatts and 19.5 megawatts. So,  
7 about 38 megawatts or something like that. That's  
8 less than SMUD's installed over the recent year in  
9 Solano, using a few V90s.

10 Offgrid, where this here is ongrid  
11 typical configurations with a battery backup or  
12 just the basic system just behind the meter. No  
13 storage at all. We still see a lot of offgrid, of  
14 course, applications here. You see here with just  
15 wind alone with the battery storage. And then, of  
16 course, you can also hybridize the system with PV,  
17 optional, you know, the diesel generator for  
18 instance, and then your battery bank.

19 So let's look at the cost then. What  
20 are we looking at. And the photo shows a 10 kW  
21 Bergey, Bergey Excel, as one of the more popular  
22 systems. This installation is not too far from  
23 here. You can see it from I-80, it's near Dixon.

24 This is a 10 kW system. \$41,000 not  
25 including permits. And that is also -- so no

1 rebates involved. So it is very competitive at \$4  
2 per watts.

3 Let's look at a little bit newer system  
4 here that's drawing a lot of attention. I pointed  
5 out before, the Southwest Windpower Skystream.  
6 This is a 1.8 to 2 kilowatt system depending how  
7 you configure it. And this is, of course, on a  
8 little bit different, a monopole, a little more  
9 expensive as a result. \$12,500 not including  
10 permits, and of course, also not accounting for  
11 any rebates. So, again, a very -- still a very  
12 competitive price.

13 So then, zeroing a little more into the  
14 economics, the economics of utility-scale wind,  
15 small wind, they are very different. System costs  
16 have been fairly steady at \$5 per watt. About 15-  
17 to 18-cents per kilowatt hour. Again, these  
18 figures do not include incentives. Compare that  
19 to utility-scale wind, right now we're talking  
20 about \$1.80 or so per watt for installed, looking  
21 at 4 to 7 cents per kilowatt hour. So very very  
22 different numbers there.

23 But still I think because of the  
24 different application now we competing or we're  
25 looking at things behind the meter. So, net

1 metering and incentives substantially change the  
2 economics of these systems.

3 Because now you're looking at these kind  
4 of rates, of course, 11 to 36 cents per kilowatt  
5 hour; average 16 cents per kilowatt hour when you  
6 look at the residential single rate. And then  
7 it's up from there in California, depending on  
8 your energy usage. And you'll see that also in  
9 the example I have a little later on for an  
10 agricultural application.

11 The incentive programs are very  
12 important, and California definitely is the leader  
13 when it comes to its emerging renewables program.  
14 You see here some of the numbers from zero to 7.5  
15 kilowatts, \$2.50 per watt, and what is interesting  
16 to me, there's still a lot of people -- getting a  
17 lot of calls about what the federal government can  
18 do for you in terms of providing rebates or tax  
19 cuts for systems. And when you point out to them  
20 that California has one of the best rebate  
21 programs in the country, maybe even in the world,  
22 a lot of people are quite surprised about that.

23 Because this is, if you look at that,  
24 this is about 50 percent of the total cost of a  
25 system in terms of what you get back in terms of

1 the rebate.

2 We also have the STIP program. And then  
3 as you go to agricultural application, USDA has  
4 also a very nice program providing grants and  
5 loans.

6 A lot, on a regular basis nowadays we  
7 get calls about new small windpower systems. And  
8 you see some pictures there of some of the systems  
9 that have entered the market or are trying to  
10 enter the market, as we speak.

11 Wind turbine designs, however, have  
12 evolved into the current configurations, -- it's a  
13 little bit different from these, for sound  
14 engineering and economic reasons. You have to be  
15 a little bit careful here, but many of these  
16 manufacturers are going through some very detailed  
17 testing programs to develop their products.

18 So when you talk to potential customers  
19 you always point out the eligibility for the  
20 California ERP rebates is one indication that a  
21 turbine is reliable.

22 There are some requirements in order to  
23 get onto this list. And I think it's important to  
24 only look at the equipment on this list.

25 What is actually even more encouraging,



1 the small wind industry is working on a turbine  
2 certification program. And that should hopefully  
3 fall in place next year. And I think that will  
4 very much help potential customers to kind of give  
5 them a better feel if the turbine that they are  
6 interested in buying, if it has been vetted.

7 Because right now the proof is still in  
8 the pudding. You know, the best indication of a  
9 good turbine is a history of successful operation.  
10 And that makes it sometimes difficult for these  
11 newer systems, because there is really, quite  
12 often there's no or very little operational data.

13 Here is actually the current CEC ERP  
14 small turbine list. You see the Bergeys there;  
15 you see the Southwest Wind Power; you see some  
16 newer players, too. It's kind of interesting, I  
17 check this list once a month or something of that.  
18 And on a regular basis you see new products  
19 popping up on this list indicating the interest in  
20 distributed wind. New companies like PacWind  
21 here. We see here also on the bottom here, looks  
22 like -- I'm not quite familiar with this product,  
23 but a Chinese product popping up, and others.

24 The largest you see here is Northern  
25 Power Systems, 100 kW. And then we see also one

1 or two 50 kW systems on there. But most of them  
2 are in the 10 kilowatts or smaller.

3 So, how do you go about, you know,  
4 picking the system first. Is wind right for a  
5 particular application, distributed application.  
6 And then the first one we always point people to  
7 the ordinances and permitting requirements.

8 And I think talking about one of the  
9 biggest hurdles which we still face in California  
10 is the ordinances and permits depending on the  
11 locale. And then you do your -- perform the  
12 energy production and economic analysis.

13 The ordinances and permitting, pretty  
14 well known. Here, for instance, we have an  
15 example from Monterey County. This is for small  
16 wind, a minimum of two times the total height from  
17 property line. Minimum of at least five times the  
18 height from any public road or highway. Minimum  
19 of at least 1.25 times the height from any  
20 habitable structure. That's the setbacks and then  
21 the heights. Maximum total height may be limited  
22 to 100 feet.

23 And then the issue for permitting fees.  
24 Again, very variable in the state. Some counties  
25 just charge only a few hundred dollars; others are

1 much more expensive. Monterey County is probably  
2 the most expensive county in the state, I think.  
3 For a small wind system right now when you like to  
4 permit that in Monterey County, the starting price  
5 is \$3500. So that is doubling the price of the  
6 system pretty much, if you look at a 1 kW system,  
7 for instance.

8 So, let's look at a case study,  
9 irrigation in Salinas Valley. Two wells; each  
10 well right now they're operating two 50 kW pumps.  
11 Here you see the two wells, and they are two  
12 different rate structures, AG-1B and AG-5B.

13 Here you see the total energy usage, and  
14 it is almost -- it is quite significant. The  
15 total cost for a 450-acre ranch, they spent in  
16 2007 \$42,000, more than \$42,000 in electric costs  
17 to operate the pumps.

18 So we looked at could you do something  
19 in that area with wind. And this is the wind  
20 resource nearby. It was -- you see here the hour  
21 of the day. So midnight, midday, late afternoon.  
22 And then this is time of the year, January through  
23 December.

24 The bright colors indicate the higher  
25 wind speed. So definitely, if you look at the

1 temporal signal, things look good. Good winds  
2 during the summer in the late afternoon.

3 In an absolute sense the winds were not  
4 all that great. They were fairly modest,  
5 actually. So even with, as you see in a moment,  
6 even for the smallest wind site, the payoffs were  
7 pretty good.

8 So we picked this the wind turbine.  
9 Again, I have mentioned a few wind turbines here.  
10 We just picked them as industry examples. We are  
11 not getting anything from these manufacturers in  
12 terms of mention of products. We are not working  
13 on any of these turbines.

14 So this is Entegrety EW 15. We picked  
15 this one because it is a little larger, 50 kW.  
16 Put it on a 100-foot pole. And then also  
17 important from the agriculture application, we  
18 looked at the footprints, how much land you need  
19 for this turbine to be installed, including guy-  
20 wired and any foundation.

21 So here's the economic analysis. And to  
22 give you an example what can be done with these  
23 kind of systems. Here for well AG-1B, we had  
24 actually there the one 50 kW machine, which  
25 provided about 70 percent of its energy on an

1 annual basis. Energy cost savings about \$10,000.  
2 And then after the rebates turbine cost is -- here  
3 we're talking about a much larger system,  
4 \$215,000. SGIP, USDA final cost \$86,000. Simple  
5 payback period 8.2 years.

6 For well two, because of the different  
7 rate schedule, it was not as attractive. Here the  
8 savings was about \$6700 on an annual basis, and a  
9 simple payback period give you about 13 years.

10 So, ways to do things better. If you  
11 can do any peak demand shaving; this is especially  
12 true for well two. The rate schedule, and that,  
13 of course, with energy storage option, batteries,  
14 maybe water towers, the economics may look a  
15 little bit better.

16 So, with that I'd like to jump to my  
17 last slide. We believe that wind energy  
18 deployment at community and distribution levels in  
19 California would yield benefits for everyone. I  
20 think reduce the electricity needs. I mean the  
21 electricity needs from the grid and the cost for  
22 the operators. Definitely significantly reduced  
23 emissions.

24 California is well situated to maximize  
25 the benefits of wind energy at community and

1 building/industrial scale. We have a fairly  
2 decent wind resource. It is not great, not as  
3 great as in the midwest. But there are some areas  
4 of excellent wind resource in the state.

5 We have a terrific net metering program.  
6 We have a terrific rebate program. So those are  
7 all on the plus side.

8 And then here we come, here are the  
9 negatives. We have a kind of a very scattered  
10 permitting requirement. It's not very uniform.  
11 It's not very transparent.

12 And it is do-able if you permit, maybe,  
13 a utility-scale wind plant. If you're installing  
14 150 megawatts of wind energy you can afford a few  
15 layers to deal with these issues. If you install  
16 your own little wind turbine, you have much less  
17 time to deal with these requirements.

18 The fee structures are also kind of  
19 varied quite a bit across the state.

20 And last, but not least, there is this  
21 issue of equipment verification. And the good  
22 news is that is coming. I think in the coming  
23 year we will have a certification program in place  
24 for small wind. And I think that will definitely  
25 make it much easier for the consumers to pick

1 equipment that is right for their application.

2 And that ends my talk, thank you.

3 MR. BRAUN: Any questions? Yes.

4 MR. KULKARNI: I was wondering, does  
5 your payback figure take into consideration the  
6 investment tax credits -- or are they just plain  
7 savings?

8 MR. VAN DAM: It's a very simple  
9 payback, yeah. This is the final -- is the cost  
10 after. It doesn't even take into account any  
11 federal tax, depreciation or anything else, no.  
12 It's just looking at the cost of the system  
13 divided by the savings. And that comes up -- that  
14 leads to the simple payback.

15 MR. KULKARNI: So it might look much  
16 better in -- and that's with the real money in  
17 your pocket?

18 MR. VAN DAM: Yeah.

19 MR. KULKARNI: Okay.

20 MR. VAN DAM: Yeah, I think if you start  
21 to take in some of the tax benefits and et cetera,  
22 it would even be shorter, yeah. Thank you.

23 MR. BRAUN: Okay. I just want to  
24 mention that for those of you who picked up the  
25 handouts early in the day there are a couple more

1       that are out there. So, as you leave, don't  
2       forget to pick up the ones you didn't get.

3               MR. GRAVELY: So, we have most of our  
4       speakers still around. And I'd pose it here, if  
5       you have a chance, take a chair, if you would. Go  
6       ahead and -- take your questions.

7               And I'd like to remind everyone that we  
8       do have -- one of the handouts here is a series of  
9       questions. And feel free to augment these  
10      comments with comments of your own. But there are  
11      some specific statements and comments. We're  
12      interested in your assessment of the validity of  
13      the emerging technology information, and also your  
14      comments on some of those things.

15              So, I think what we're going to do is --  
16      comment session, we have one, just one, right,  
17      presenter?

18              MR. SPEAKER: We have two.

19              MR. GRAVELY: Two presenters that are  
20      going to present briefly for us some technologies  
21      that are specifically oriented towards increasing  
22      renewable power -- in California from different  
23      ways.

24              And I think our first speaker is here  
25      today from 3M.



1 MS. JAMES-KING: Good afternoon. I'm  
2 Suzanne James-King from 3M's ACCR, aluminum  
3 conductor composite reinforced, as an innovative,  
4 high-temp, low-sag conductor that is a way of  
5 helping to provide renewable energy to attach it  
6 to the grid. And also to get more power on the  
7 grid for you.

8 Basically this is a product of 3M's  
9 diversified technology. 3M, most of you know, to  
10 introduce, in 2007 did a little over \$24 billion  
11 in worldwide sales. We sell products in nearly  
12 200 countries. We have 76,000 employees with  
13 34,000 in the U.S.

14 And what we strive to do is provide  
15 practical ingenious solutions to help our  
16 customers succeed.

17 In California alone, 10 percent of our  
18 U.S. employees reside here, a little more, 3511  
19 employees and retirees are in the State of  
20 California. With a total payroll of over \$139  
21 million.

22 So what is 3M's aluminum conductor  
23 composite reinforced? Basically it's a high-  
24 voltage, overhead transmission conductor that was  
25 designed as a drop-in replacement for traditional

1 steel core conductors. To be used on existing  
2 thermally limited lines, to allow utilities to use  
3 their existing structures and assets, and yet  
4 carry two to three times the current.

5 So, if a utility's upgrade, they're  
6 looking at a large capacity increase, as I  
7 mentioned, two to three times their existing line.  
8 They're looking at a costly or risky construction  
9 process. They're looking at modifying or  
10 replacing structures.

11 They could be looking at challenging  
12 installations such as waterways or highway  
13 crossings or canyons through forests. Everyone  
14 needs lower cost and quick back-to-service. They  
15 want a highly reliable proven solution. We all  
16 want that. Then that's when they should be  
17 looking at 3M's ACCR.

18 How we do this is simply, as I  
19 mentioned, it's a high-temp, low-sag conductor.  
20 In this example we're looking at a traditional  
21 steel core conductor, ACSS, compared to 3M's ACCR.  
22 As a function of weight, if all your design and  
23 weather conditions are the same, a steel core  
24 conductor will hang lower at ambient temperature,  
25 as a function of weight. The steel core weighs

1       about twice as much as 3M's composite core.

2               Now, as you put current through it,  
3       though, the aluminum matrix and the 3M core does  
4       not expand as much as the steel core does as power  
5       goes through it and heat increases.

6               Therefore, in this example at 75 Celsius  
7       and a little over 800 amps, as steel core  
8       conductor would hit the sag clearance, and at that  
9       point the power transfer is limited because of sag  
10      clearance.

11              However, with 3M's innovative conductor  
12      you can keep putting the power through it up to  
13      240 Celsius, which is the emergency-rated  
14      temperature of the conductor, and almost 1800 amps  
15      before that sag clearance would be met.

16              That's how you are able to put more  
17      power through the conductor on existing structures  
18      under existing design conditions.

19              This is a breakthrough in material  
20      science by 3M scientists. They were really  
21      looking for a new metal to use in jet aircraft  
22      engines for the Department of Defense. And what  
23      they came up with was an aluminum oxide fiber  
24      known as 3M Nextel Fiber that they then embedded  
25      with pure aluminum to make a core that's all

1 aluminum based, combined with aluminum zirconium  
2 on the outside. It gives you a strong,  
3 lightweight conductor. Think of this as the  
4 strength of a steel core conductor with the weight  
5 of an all-aluminum conductor. Low thermal  
6 expansion and a high modulus.

7 High modulus, it doesn't stretch very  
8 easily, so it's ideal for ice loading, wind  
9 loading conditions, et cetera.

10 So what do you get? You get consistent  
11 performance at high temperatures, less sag, as  
12 we've talked about when you're putting high energy  
13 loads through the conductor.

14 A transmission operator is able to match  
15 their existing load, tension and clearance  
16 requirements on their assets.

17 At the same time they get less  
18 stretching. They have corrosion resistance  
19 without barriers between the core and the outer  
20 wires. Also, because it's aluminum and aluminum  
21 behaves like an all-aluminum conductor in regards  
22 to corrosion resistance.

23 Durability. We all want things that  
24 last a long time. Conductor and accessories are  
25 rated to last 40-plus years, even at high

1 temperature. 210 Celsius is what this conductor  
2 is rated at to run continuously for 40-plus years.

3 Again, as I mentioned, a capacity  
4 increase of two to three times the traditional  
5 conductor. And it's a proven, reliable solution  
6 that's been installed and in the field with no  
7 failures. We're very proud of that track record.

8 It's also very easy to use. It was  
9 designed as a replacement for steel core  
10 conductors. And the accessories and equipment are  
11 designed to be installed and utilized very similar  
12 to a steel core conductor, a traditional  
13 conductor. It's easy for contractors and  
14 utilities to adapt.

15 So, when should an outfit look at  
16 reconductoring, rather rebuilding. Initially when  
17 more power is needed down the line there are some  
18 low-cost things that can be done to gain capacity,  
19 low capacity, but low cost.

20 But eventually when you start looking at  
21 25 percent or more new towers, or you're looking  
22 at some permitting restrictions, et cetera, then  
23 3M offers an alternative.

24 So what we go after and what we're  
25 usually used for are the most challenging

1 applications. Things like long-span crossings and  
2 special siting situations where you don't want to  
3 put towers in waterways, for instance. Or you  
4 want to lessen the environmental impact.

5 Corrosive environments. As I mentioned,  
6 corrosion resistance is very similar to an all  
7 aluminum conductor. So, without protective  
8 coatings being required, even in coastal and high  
9 pollution areas, this conductor performs.

10 Changing clearance requirements.  
11 Whether it's a railway, a highway, a roadway,  
12 waterway, et cetera, less costly and faster.  
13 Densely populated or under-built areas. No one  
14 wants a tower in their backyard. And they  
15 particularly don't want an additional tower or a  
16 taller tower. Therefore, we can help out in those  
17 areas.

18 Additionally environmentally sensitive  
19 areas where you don't want to change the footprint  
20 of the towers that are there; or you're looking at  
21 ridgelines, et cetera.

22 Heavy ice regions. I mentioned with a  
23 high strength-to-weight ratio, high wind loadings,  
24 high mechanical loads, this conductor performs.

25 Aging structures, a lighter conductor

1 can help make existing assets last longer. And  
2 last, but not least, when you're connecting new  
3 generation or renewable generation to the grid,  
4 often the lines down below become overloaded. You  
5 can upgrade those lines, increase the pathway on  
6 the existing assets.

7 So, by maximizing the upgrade value you  
8 can maximize the amps by doing things by  
9 increasing your unit cells on existing assets.  
10 That benefits your ratepayers by spreading fixed  
11 costs over more kilowatt-per-hour sales.

12 Greater reliability and usable capacity.  
13 N-minus-1. If one line goes out and power needs  
14 to come down another line, by having excess  
15 capacity on that line you can keep the power  
16 flowing even in times of a line outage or a  
17 generation outage.

18 Flexibility and responsiveness. Growth  
19 can be variable, we all know. Areas grow very  
20 quickly, they grow slowly. It's hard for planners  
21 in looking at 20-year plans to really know what's  
22 out there. Extra capacity on a line provides for  
23 that.

24 You can delay the next upgrade. What's  
25 the point of upgrading now when you know in three

1 to five years you may need to upgrade again.

2 Spending the money now often additional capacity  
3 continues to serve load growth longer.

4 And there's a certainty of project costs  
5 and timing. It's well documented in the  
6 literature how construction costs, material costs,  
7 et cetera, can highly exacerbate and end up  
8 totally blowing out what was originally a very  
9 well thought out budget. When you've got more  
10 certainty of project costs and timing,  
11 reconductoring can help you do that, and help  
12 utilities and other transmission owners stick to  
13 their budgets.

14 And last, but not least, 3M's been in  
15 business now for 106 years. We're here with the  
16 State of California, and also with the utilities,  
17 transmission owners and generators to be here all  
18 the way, from design concept all the way through  
19 to energization.

20 Thank you. Any questions?

21 MR. GRAVELY: Thank you. I would like  
22 to mention that for those who are interested,  
23 Jamie could help us here, but there was PIER  
24 research done on this technology and some field  
25 testing done through a research program. It's



1       also available if anybody's interested in that  
2       area. So this is a technology that has evolved  
3       from PIER.

4               And we have one more speaker?

5               MR. BRAUN: We have one more.

6               MR. GRAVELY: Okay.

7               (Pause.)

8               MR. HEINRICH: I'll just make a couple  
9       points. My name's Mike Heinrich from EPRI, and  
10       I'm sure you're happy to hear another EPRI  
11       discussion.

12              But I want to make just a couple points  
13       about the need for grid planning and grid  
14       operations. Merwin and Dariush both referred to  
15       the need earlier in the day for different ways of  
16       operating the grid, and different ways of  
17       planning.

18              EPRI has, this year in the 2009  
19       portfolio, which we roll out -- we're discussing  
20       now -- a new program that's called program 173.  
21       It is for basically the renewable integration. So  
22       it's right on the topic of today's discussion. So  
23       I just want people to be aware of it.

24              I won't go into a lot of detail. The  
25       slides that I'll make sure that we do get them,

1 and they'll be available on the web.

2 I want to point out two other areas in  
3 the area that we talked about earlier. Also the  
4 need for decision tools and forecasting tools, not  
5 for forecasting the wind, but forecasting areas  
6 where we've already done some work together with  
7 the PIER group.

8 One for critical operating constraint  
9 forecasting; done the first phase of that project.  
10 And we're looking, in discussions with the CEC, to  
11 do a follow-on phase for that.

12 And the other one for congestion  
13 forecasting. And this is particularly associated  
14 with the congestion that may be seen with the  
15 additional new resources that we have for both  
16 wind and solar and other types of renewables.

17 So, again, my comments are brief. If  
18 there's any questions on these, please get ahold  
19 of me or get ahold of Mike or Jamie, and they can  
20 get ahold of us.

21 So, thank you for your time. And I know  
22 we're pushing towards the end of the day, so,  
23 thanks, again.

24 MR. GRAVELY: Thank you. I'd like to  
25 open up the floor here for -- actually, maybe

1 we'll talk with the WebEx group. Is there  
2 anybody, you guys haven't had a chance to ask any  
3 questions, I haven't heard any from the WebEx  
4 crowd. This is unusual for an all-day event not  
5 to hear anybody.

6 So, are there any questions online for  
7 any of the speakers that we have here today?

8 I guess not.

9 Are there any questions in the audience  
10 for any of the speakers we have today?

11 Go ahead.

12 DR. ZACK: I noticed that there were a  
13 number of different possible solutions to allow  
14 higher level penetration of wind and solar, such  
15 as storage and forecasting, of course.

16 I didn't hear a lot about the  
17 interaction of all those solutions to optimally  
18 manage the grid. So where do we stand on the idea  
19 of, for example, if you have storage on the system  
20 you might use wind and solar forecasting  
21 differently than -- and if you have forecasting,  
22 maybe you deploy storage in a different way than  
23 if you don't have accurate forecasting, or you  
24 have accurate forecasting over certain timeframes.  
25 That may change how you deploy storage.

1                   So, does anybody have any information  
2           about how that type of investigation is  
3           proceeding?

4                   MR. GRAVELY: Robert?

5                   DR. SCHAINKER: Yeah, maybe. I'm sorry,  
6           I was working on something else when you started  
7           your questions. I missed the beginning of it.

8                   But, explain your question again.

9                   DR. ZACK: Well, how do you use all the  
10          different resources we've heard about today as a  
11          combination to optimize the management of the grid  
12          and allow higher penetration?

13                  So, rather than say storage is the  
14          answer, or forecasting is the answer, how do we  
15          put them all together optimally?

16                  DR. SCHAINKER: Nobody's done that. But  
17          there is some infrastructure issues here. Right  
18          now, the way the ISO operates here in California  
19          is that each plant sends a bid in for the next day  
20          for so many hours and so many megawatts.

21                  So, the -- and a good operator is not  
22          authorized, or his job is not to optimize the  
23          integration of all these things. He's just got to  
24          make sure the grid is reliable.

25                  So, there is no mechanism, even in the

1 State of California, would do as you suggest,  
2 which, in fact, would probably save money for the  
3 customers and be better reliable, et cetera, et  
4 cetera.

5 That's not the way the system works  
6 right now. In the old days when we had an  
7 integrated vertical utility system we could do  
8 that. But that's not even in the cards right now.

9 So I don't know if we want to go off on  
10 that topic --

11 MR. BROWN: Okay. Can I add something  
12 to that?

13 DR. SCHAIKER: Yeah, sure.

14 MR. BROWN: If I may. And I'm not  
15 countering what you say. I'm adding onto it --

16 DR. SCHAIKER: Sure, sure, sure.

17 MR. BROWN: -- by looking further into  
18 the future. Dariush, for example, mentioned the  
19 use of probablistic kinds of planning and  
20 forecasting.

21 To me the way I look at that is that, as  
22 Robert said, 20 years ago the grid was operated  
23 under plans essentially, deterministic plans. And  
24 they were in control almost of everything except  
25 for mother nature.

1           And we've gotten to the point where  
2       those plans have largely disappeared. They aren't  
3       there anymore. And so everyone's operating, so to  
4       speak, in real time.

5           What I think some of the research that's  
6       going on is doing is sort of returning a form of  
7       planning to that operator in the terms of being  
8       able to do probabilistic forecasting. And then you  
9       add to it a considerable better knowledge about  
10      the grid through such things as these real-time  
11      monitoring systems and faster kinds of algorithm  
12      and computerization to allow analysis to be done  
13      and decision support to be done. And then more  
14      automation.

15          All of that, I think, is maybe bringing  
16      this back again to what you're talking about, to  
17      begin to talk in terms of a form of optimization.  
18      Will it be perfect? Probably not. Never is. And  
19      will it take time? Yeah, it will probably take a  
20      long time.

21          But I think that's the first thing where  
22      we're heading with the technology capabilities.

23          DR. SCHAIKER: Yeah, on the other side  
24      of the coin a developer of wind, let's say, or  
25      solar, whatever, if he or she wishes could put a

1 package together of a wind system with storage,  
2 with forecasting like your technologies have,  
3 which is fantastic. And I don't think they'd add  
4 to it transmission, I don't know.

5 You could try to put a generation  
6 package together that in the dotted box around it  
7 is dispatchable renewable. Dispatchable wind,  
8 dispatchable -- that could be done.

9 But in terms of the ISO using your tools  
10 for wind forecasting to alter their next day's  
11 allocation of resources, that's yet to be done.  
12 There's not a mechanism to do that.

13 DR. ZACK: But are we doing the research  
14 to support that type of application? Do we  
15 understand how we use forecasting and storage  
16 optimally --

17 DR. SCHAINKER: A little bit. Not too  
18 much. In my opinion, just a tip-of-the-iceberg  
19 kind of stuff. Maybe 10 percent.

20 MR. GRAVELY: Let me add a couple things  
21 here really quick. There is a working group, and  
22 it doesn't specifically address renewables, but  
23 most of you area aware that the ISO is upgrading  
24 their system under the market technology, I mean  
25 MRT working redesign technology upgrade.

1           We have an infrastructure working group  
2   and a products working group that's part of that.  
3   I happen to chair the infrastructure working  
4   group.

5           And in that area we are looking at  
6   things like that, because we go forward with  
7   infrastructure; it's initially focused on demand  
8   response, but it's expected to expand to other  
9   areas.

10          How these, for example in wind  
11   forecasting model, a question could be how could  
12   this model be integrated into the future versions  
13   of software that they use for their day-ahead  
14   forecast and their hour-ahead, and 15-minute-ahead  
15   forecast.

16          So there is a structural place. And we  
17   do advertise those meetings; they're published on  
18   the ISO website. And so I would encourage you to  
19   talk to the infrastructure working group. These  
20   are the things that we are talking about. I mean  
21   there is nobody doing all of it.

22          The other thing that we've learned from  
23   our smart grid work from ourselves, is that smart  
24   grid, for example, addresses so many areas there's  
25   nobody who works them all except maybe the



1 government.

2           So this is a case where they've said,  
3 and this is why we're doing this smart -- we're  
4 doing everything else, that this is a case for  
5 bringing everybody together and communicating is  
6 something that they need somebody to do.

7           So we're trying to serve the role of  
8 bringing together all these different players and  
9 seeing how these things fit.

10           So I would encourage you to look at  
11 those two options. Particularly the  
12 infrastructure group, because if you're interested  
13 in the ISO 24-hour-ahead and day-ahead and day-of  
14 forecasting, that's exactly what we are working  
15 the infrastructure for. We're working a  
16 modification to the software to accept new  
17 technologies.

18           We already have version 1 and version 2  
19 closed out. But the point is these are types of  
20 questions that we're asking in that working group,  
21 is what's coming down the pike that the ISO  
22 forecasting tools need to have in the markets they  
23 do address.

24           So that's an area that I would encourage  
25 you to participate if you're interested. And it's

1 an open working group, it's not -- open to anybody  
2 who wants to participate.

3 DR. ZACK: Thank you.

4 MR. GRAVELY: Any other questions? I  
5 guess it is getting very late. I want to thank  
6 everybody for participating, and I thank everybody  
7 online that's participating. If you haven't had a  
8 chance you should be able, certainly by tomorrow,  
9 to download all the presentations.

10 The transcript of this will be posted.  
11 And also there is a recording of this that will be  
12 posted in the future, also, for those that are  
13 interested, for the session today.

14 Any your comments we have. I also will  
15 be working the 2009 IEPR and the emerging  
16 technologies for all areas. And I would encourage  
17 you to think about how we can most effectively do  
18 that.

19 This one here, I wish we had a little  
20 more interchange. And we may plan it a little  
21 different next time than we did today. There is a  
22 lot of technologies to cover.

23 We are working to take what we've  
24 learned today and integrate that into  
25 recommendations for the 2008 IEPR. I would

1 encourage all of you to provide comments as to  
2 where you think the priorities should be. And  
3 where you think the technologies that are on the  
4 verge of being supported and technologies that  
5 maybe need to have a more proof of the pudding  
6 before we consider them.

7 That's part of the reason today, and  
8 these discussions, is to share with you where we  
9 think the technologies are, and hear from a  
10 broader audience, if we are in line with what  
11 you're thinking or if we're out of line with what  
12 you're thinking.

13 Since there are no further questions,  
14 thank you very much for coming, and we appreciate  
15 your time.

16 (Whereupon, at 4:18 p.m., the workshop  
17 was adjourned.)

18 --o0o--

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